



# INTERNATIONAL TRADE

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# Lecturer

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For more details:

<http://ueb.edu.vn/Sub/14/newsdetail/giangvien/9752/Nguyễn%20Thị%20Minh%20Phương.htm>

Or

<http://ueb.vnu.edu.vn/enNewdetail/44/staff/9751/Nguyen%20Thi%20Minh%20Phuong.htm>

# Introduction of the subject

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Subjects: International Trade

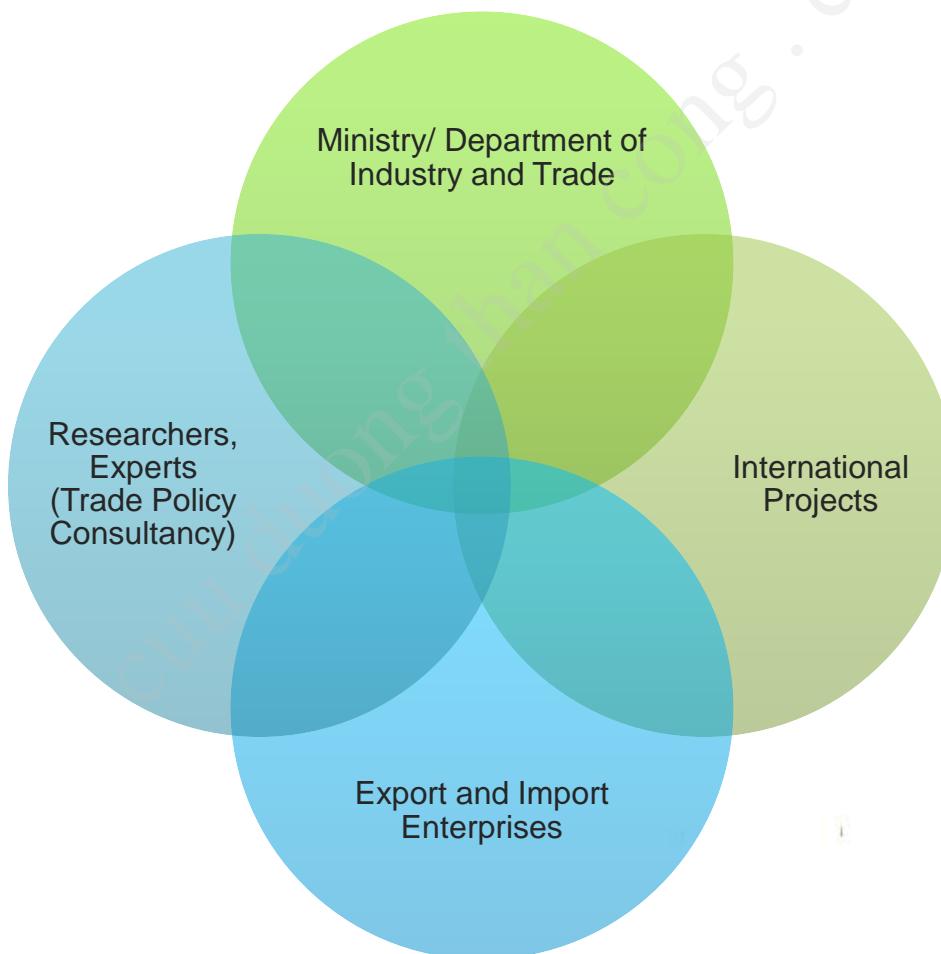
Number of credits: 3

Activities:

- In – class lectures
- Case studies
- Discussion
- Group presentation

# Introduction of the subject

## Career opportunities



# Introduction of the subject

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## Objectives

The course aims are to build up:

- student's understanding of key concepts, relevant international theories and policies.
- Their applications to critically review and analyze leading contemporary international trade policies issues
- Personal and professional skills and attributes
- Interpersonal skills: working in a modern team-based environment:

# Introduction of the subject

## Textbooks:

- Krugman, P. R., Obstfeld, M. (2012), International Economics: Theory and Policy, 9th Edition, Pearson Education Limited.
- Dominick Salvatore (2013), International Economics, John Wiley & Sons, Inc.
- Nguyễn Xuân Thiên (2015), Giáo trình Thương mại quốc tế, NXB ĐHQGHN.

Available at

[https://drive.google.com/open?id=1jYxZJEm3MAFINAPamrD4A9dt  
VCsoxGhg](https://drive.google.com/open?id=1jYxZJEm3MAFINAPamrD4A9dtVCsoxGhg)

## References:

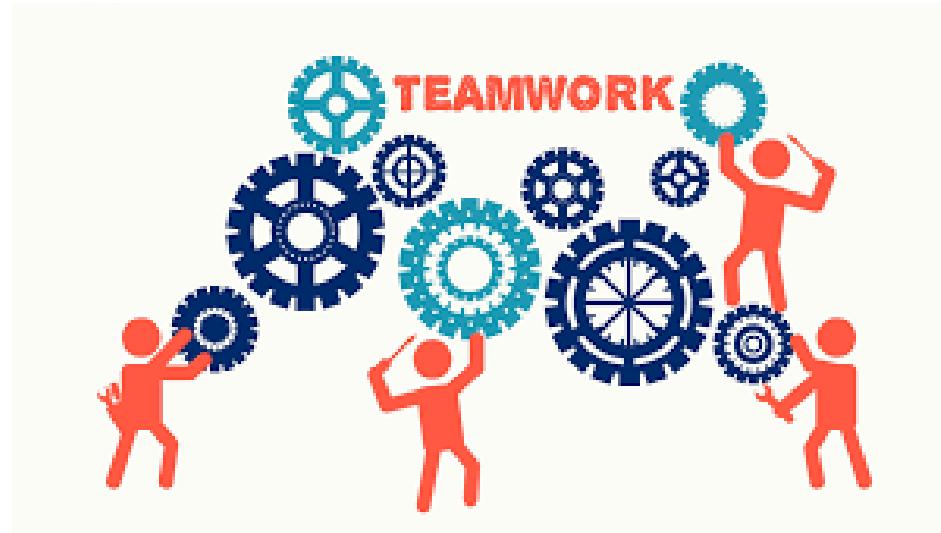
- World Trade Annual Report of WTO

[https://www.wto.org/english/res\\_e/reser\\_e/wtr\\_e.htm](https://www.wto.org/english/res_e/reser_e/wtr_e.htm)

# Assessment

Form	Characteristics	Propotion
Attendance	<ul style="list-style-type: none"><li>- Attendance at all session is required except in previously arranged cases/ emergencies</li><li>- Absence: - 1 point/time</li><li>- Active participation: Bonus point</li></ul>	5%
Group presentation	<ul style="list-style-type: none"><li>- 6 groups, 5 students/ group</li><li>- Time: 20 minutes for presentation, 30 minutes for Q&amp;A and discussion.</li><li>- Submitting full papers and slides to the instructor</li></ul>	15%
Mid-term test	<ul style="list-style-type: none"><li>- Time: 60 minutes</li><li>- 20 Multiple choice questions and 1 essay</li><li>- Covers all materials from Week 1 to Week 7</li></ul>	20%
Final test	<ul style="list-style-type: none"><li>- Time: 90 minutes</li><li>- 25 Multiple choice questions and 2 essays</li><li>- Covers all elements of the entire course</li></ul>	60%

# Class policy



- 01 Monitor and 01 Vice Monitor
- Group division: 6 groups

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- ❖ **Chapter 1: Introduction**
  - ✓ What is international trade?
  - ✓ What are international trade activities?
  - ✓ Why do nations trade?
- ❖ **Chapter 2: International trade: An overview**
  - ✓ Who trades with whom?
  - ✓ The changing pattern of international trade
  - ✓ International trade situation and prospect
- ❖ **Chapter 3: Labor productivity and comparative advantage: The Ricardian Model**
  - ✓ Comparative advantage theory
  - ✓ Trade in one – factor world
  - ✓ Evolution of the comparative advantage theory

## ❖ Chapter 4: Resources, comparative advantage and income distribution

- ✓ A model of two factor economy
- ✓ Effects of trade between two factor economies
- ✓ The political economy of trade: a preliminary view
- ✓ Empirical evidence on the Hecksher – Ohlin model

## ❖ Chapter 5: The standard trade model

- ✓ A standard model of a trading economy
- ✓ International transfers of income
- ✓ Tariff and export subsidies

## ❖ Chapter 6: Economies of scale, imperfect competition and international trade

- ✓ Economies of scales and international trade: an overview
- ✓ The theory of imperfect competition
- ✓ Monopolistic competition and trade
- ✓ Other modern trade theory

- ❖ **Chapter 7: The instruments of trade policy: Tariff**
  - ✓ Concepts and classification of a tariff
  - ✓ Basic tariff analysis
  - ✓ Costs and Benefits of a tariff in a small country case
  - ✓ Costs and Benefits of a tariff in a large country case
  - ✓ Effective Rate of Protection
- ❖ **Chapter 8: The instruments of trade policies: Non – tariff Barriers**
  - ✓ Import quota
  - ✓ VER
  - ✓ Export subsidies
  - ✓ Trade remedies
- ❖ **Chapter 9: Political economy of trade policy**
  - ✓ The cases for free trade
  - ✓ Arguments against free trade

- ❖ **Chapter 10: Trade policy in developing countries**
  - ✓ Import substituting industrialization
  - ✓ Export oriented industrialization
- ❖ **Chapter 11: Controversies in trade policy**
  - ✓ Arguments for «activist» trade policies
  - ✓ Arguments concerning trade and people
- ❖ **Chapter 12: World Trade Organization**
  - ✓ WTO
  - ✓ WTO Agreements
  - ✓ Dispute settlement body of WTO
- ❖ **Chapter 13: Trade in ASEAN**
  - ✓ ASEAN and trade facilitation
  - ✓ Trade facilitation in AEC
  - ✓ Impacts

