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# General information

- Name of the course: International Trade (IT)
- Number of credits: 3
- Prerequisite course: International Economics
- Learning activities:
  - Lectures, case study, discussion, assignments and presentation.
  - An interactive exchange
- Suitable for those seeking career opportunities in the fields of trade policy consultancy, export, import and international projects

## Objectives of the course

- Block 1: International economics and trade knowledge and reasoning
- Block 2: Personal and professional skills
- Block 3: Interpersonal skills
- Block 4: Ability to apply international economics and trade knowledge into practice
- Use 4 scales to assess the level of proficiency of students

## Rules of the course

- · Read syllabus
- Read textbooks (before and after the class)
- Do all exercise
- Discussion: active
- · Raise questions: any time
- 10 minutes late: next section
- Mobile phone: silent meeting
- Do not use laptop during the lecture
- Print out slides



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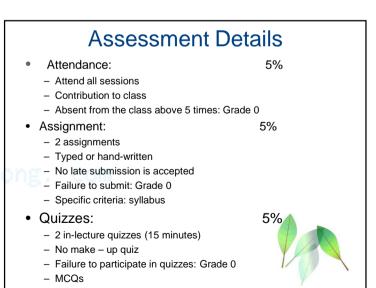
### References

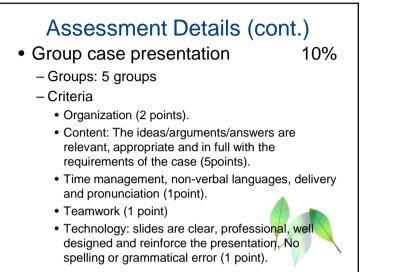
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- 2. Markusen, J. et al. (1995). *International trade: theory and evidence.* McGraw-Hill, Inc.
- 3. Salvatore, Dominick. (2007). *International Economics* (9th edition). New Jersey: J.Wiley.
- Hoàng Thị Chỉnh, Nguyễn Phú Tự, & Nguyễn Hữu Lộc. (2005). Giáo trình Kinh tế quốc tế: Nhà Xuất Bản Thống Kê.
- 5. Nguyễn Xuân Thiên. (2012). Giáo trình thương mại quốc tế.

Assessment summary

Vu Thanh Huong

Criteria	Weights
Attendance	5 %
Assignments	5 %
Quizzes	5 %
Group case presentations	10 %
Mid-term Exam	15 %
Final Exam	60 %
Total	100%





#### Assessment Details (cont.)

- Mid term exam: 15%
  - Failure to participate in mid-term exam: Grade
     0
- Final exam: 60%



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#### Main contents – 17 chapters

- <u>Chapter 1 and 2</u>: International trade concepts, situation and prospects.
  - What is International Trade?
  - Why should countries participate in International Trade?
  - The world trade situation and prospects.
- <u>Chapter 3 7: International Trade Theory</u>
  - Basis for Trade
  - Pattern of Trade
  - Gains from Trade



## Main contents – 10 chapters

- <u>Chapter 3</u>: Labor productivity and Comparative advantage: The Ricardian model
- <u>Chapter 4</u>: Factor endowment, Comparative advantage and Income Distribution
- <u>Chapter 5</u>: The Standard Theory of International Trade
- <u>Chapter 6</u>: Demand and Supply, Offer Curves and the Terms of Trade
- <u>Chapter 7</u>: Economics of Scales, Imperfect Competition and International Trade



#### Main contents – 17 chapters

- Chapter 8 and 9: Tariff and Non-tariff barriers
- <u>Chapter 10 12</u>: Role of trade on development; Trade and development issues (Green growth, green trade, green economy)
- <u>Chapter 13 14</u>:Trade policies in the developed and developing countries.
- <u>Chapter 15</u>: ASEAN and the integration of Vietnam
- Chapter 16: Introduction to the WTO
- Chapter 17: Vietnam's Integration into the WTO

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# Why studies international trade? Should understand more about the world economy and trade Should understand more about the theories that explains international trade and also international trade in practice. Should understand more about the trade activities and integration of Vietnam into the world economy.

