

# Lesson 2

## Consumer behavior

- Budget constraint
- Preferences
- Utility

# BUDGET CONSTRAINT

# Budget Constraints

- A **consumption bundle** containing  $x_1$  units of commodity 1,  $x_2$  units of commodity 2 and so on up to  $x_n$  units of commodity  $n$  is denoted by the vector  $(x_1, x_2, \dots, x_n)$ .
- Commodity prices are  $p_1, p_2, \dots, p_n$ .

# Budget Constraints

- The bundles that are only just affordable form the consumer's **budget constraint**. This is the set

$$\{ (x_1, \dots, x_n) \mid x_1 \geq 0, \dots, x_n \geq 0 \text{ and } p_1 x_1 + \dots + p_n x_n = m \}.$$

# Budget Constraints

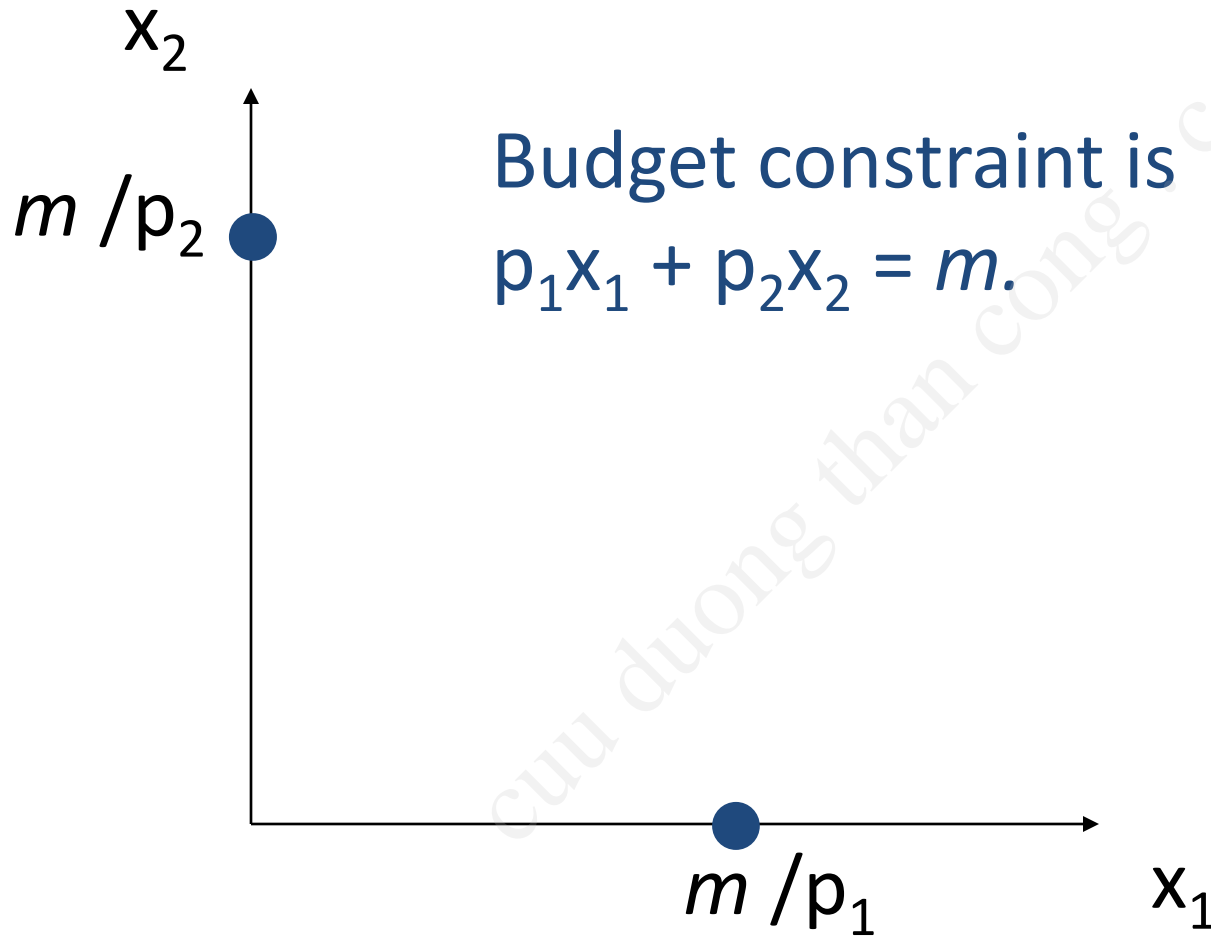
- The consumer's **budget set** is the set of all affordable bundles;

$$B(p_1, \dots, p_n, m) =$$

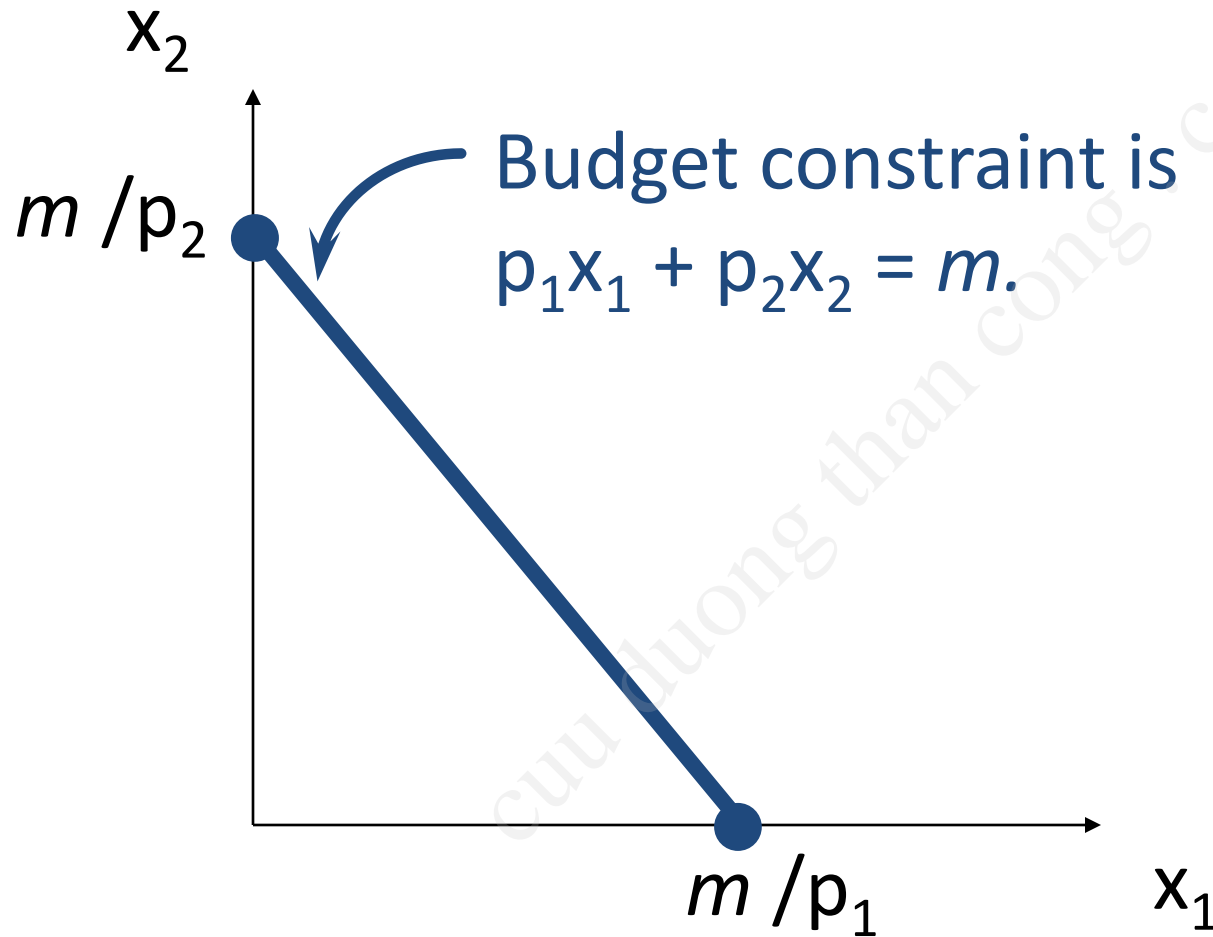
$$\{ (x_1, \dots, x_n) \mid x_1 \geq 0, \dots, x_n \geq 0 \text{ and } p_1x_1 + \dots + p_nx_n \leq m \}$$

- The budget constraint is the upper boundary of the budget set.

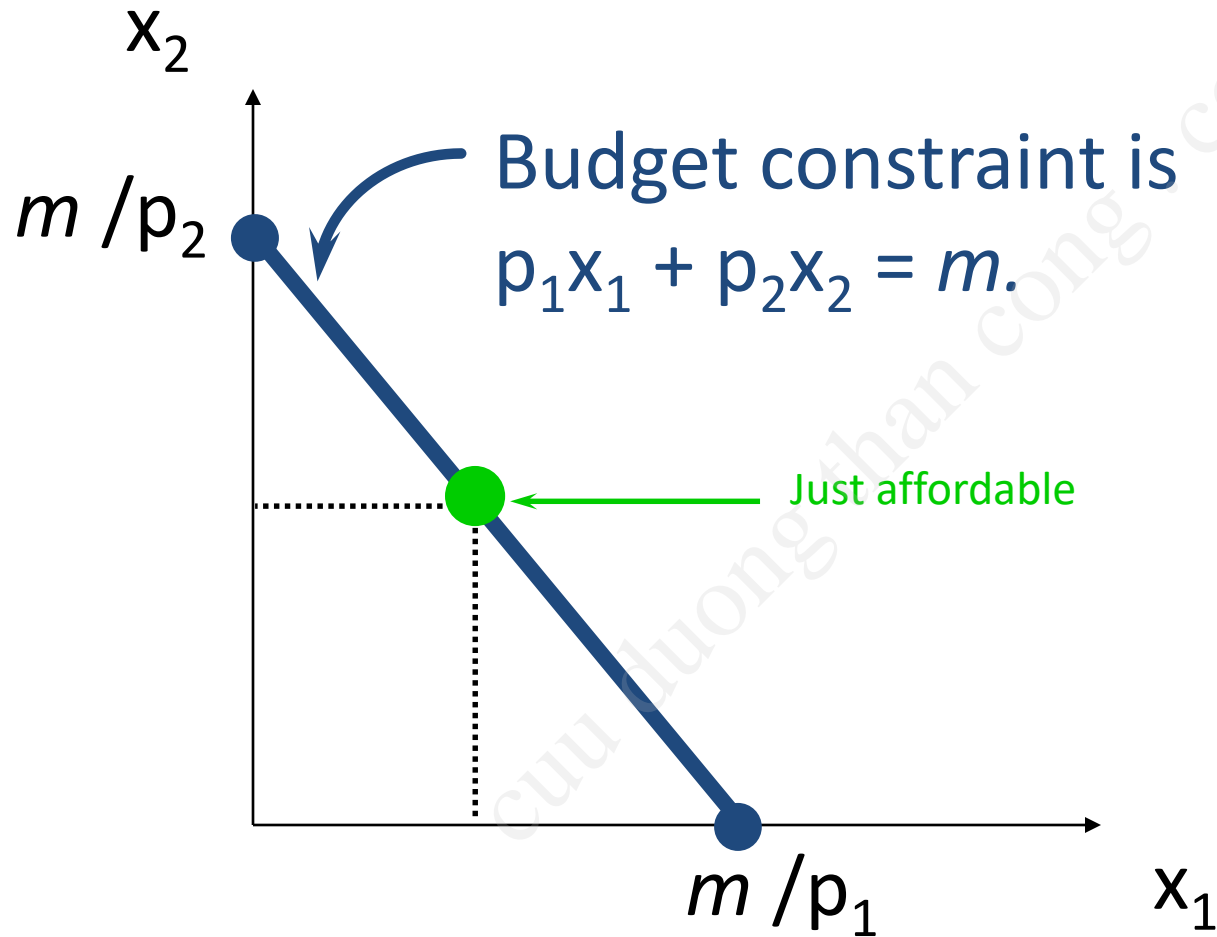
# Budget Set and Constraint for Two Commodities



# Budget Set and Constraint for Two Commodities

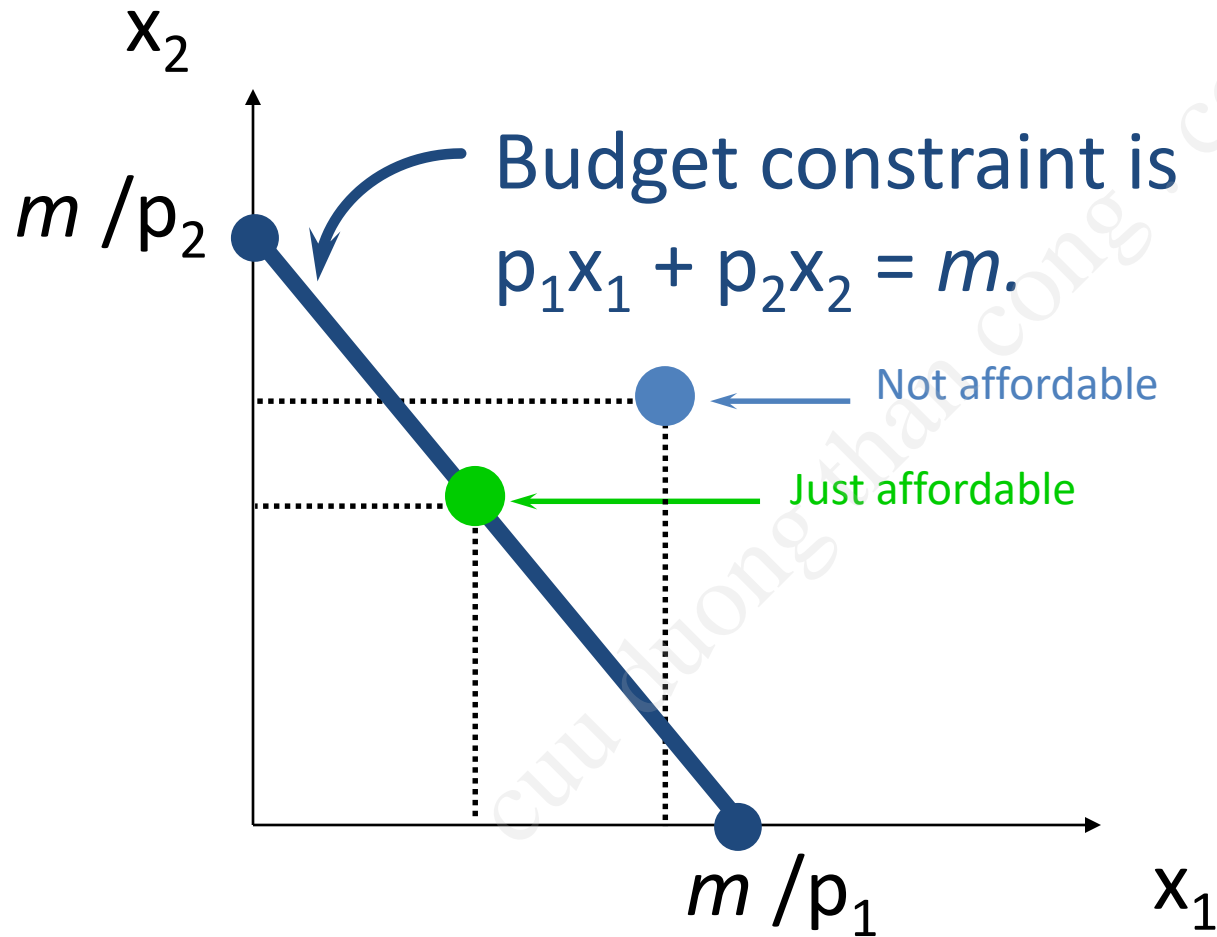


# Budget Set and Constraint for Two Commodities

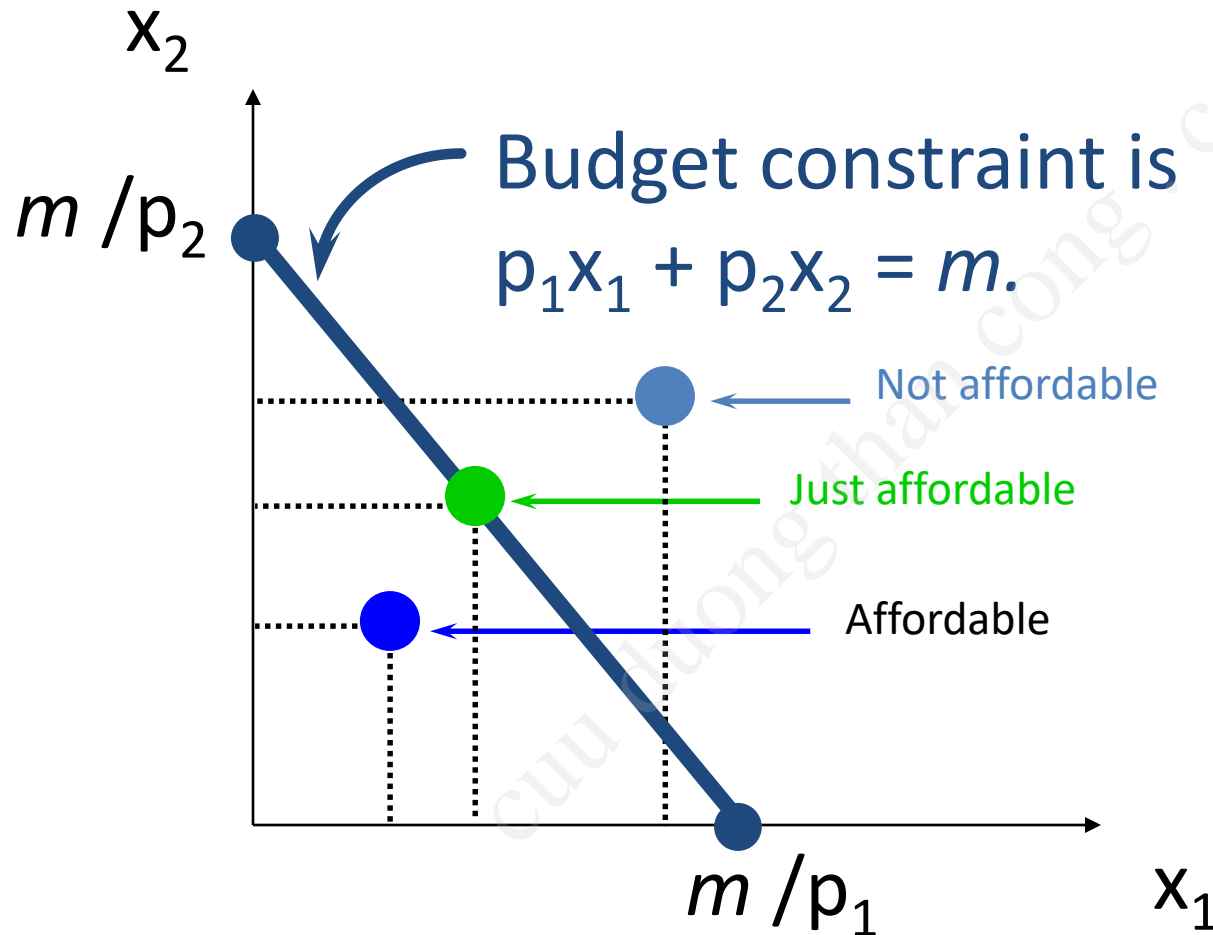




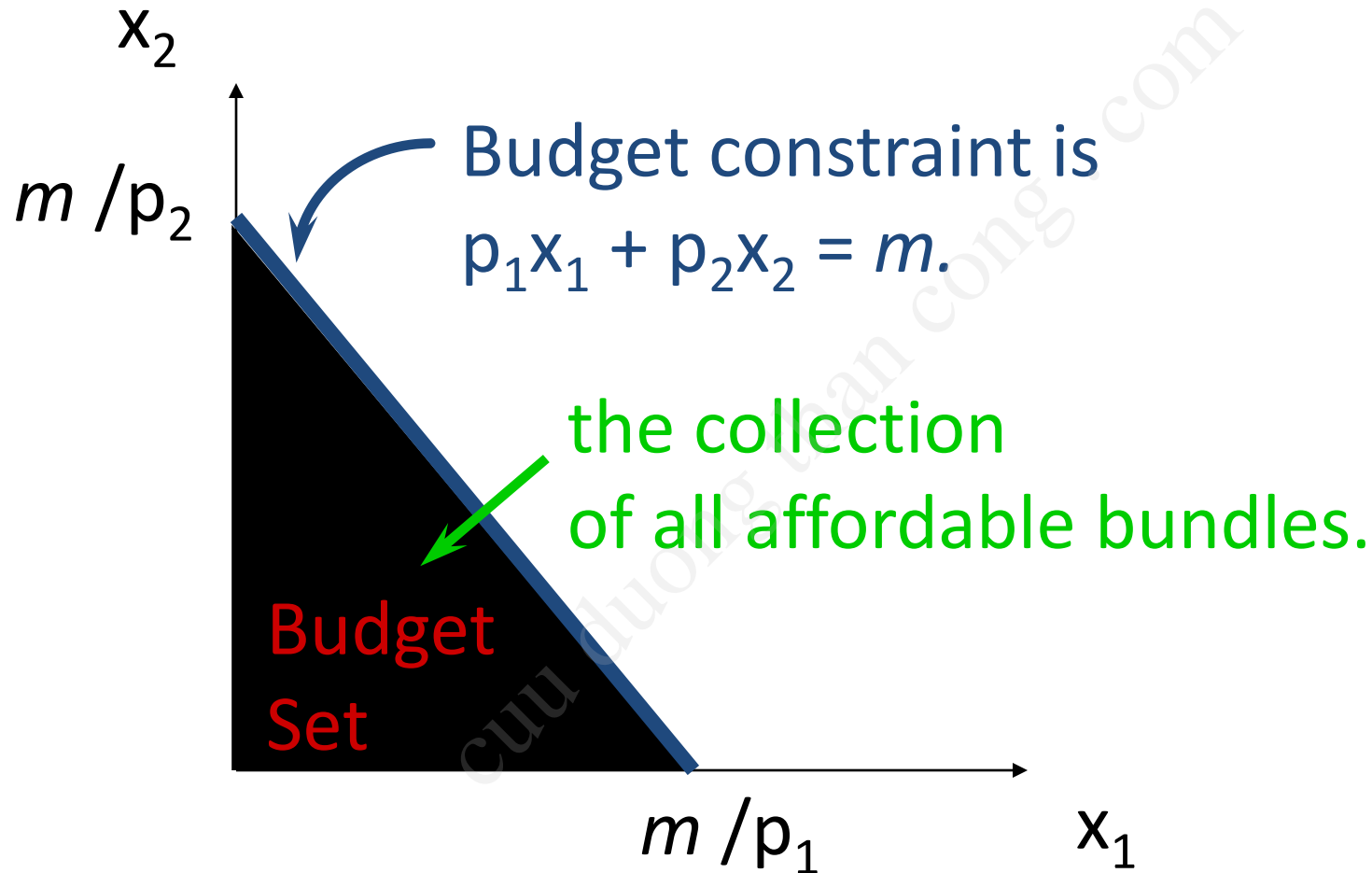
# Budget Set and Constraint for Two Commodities



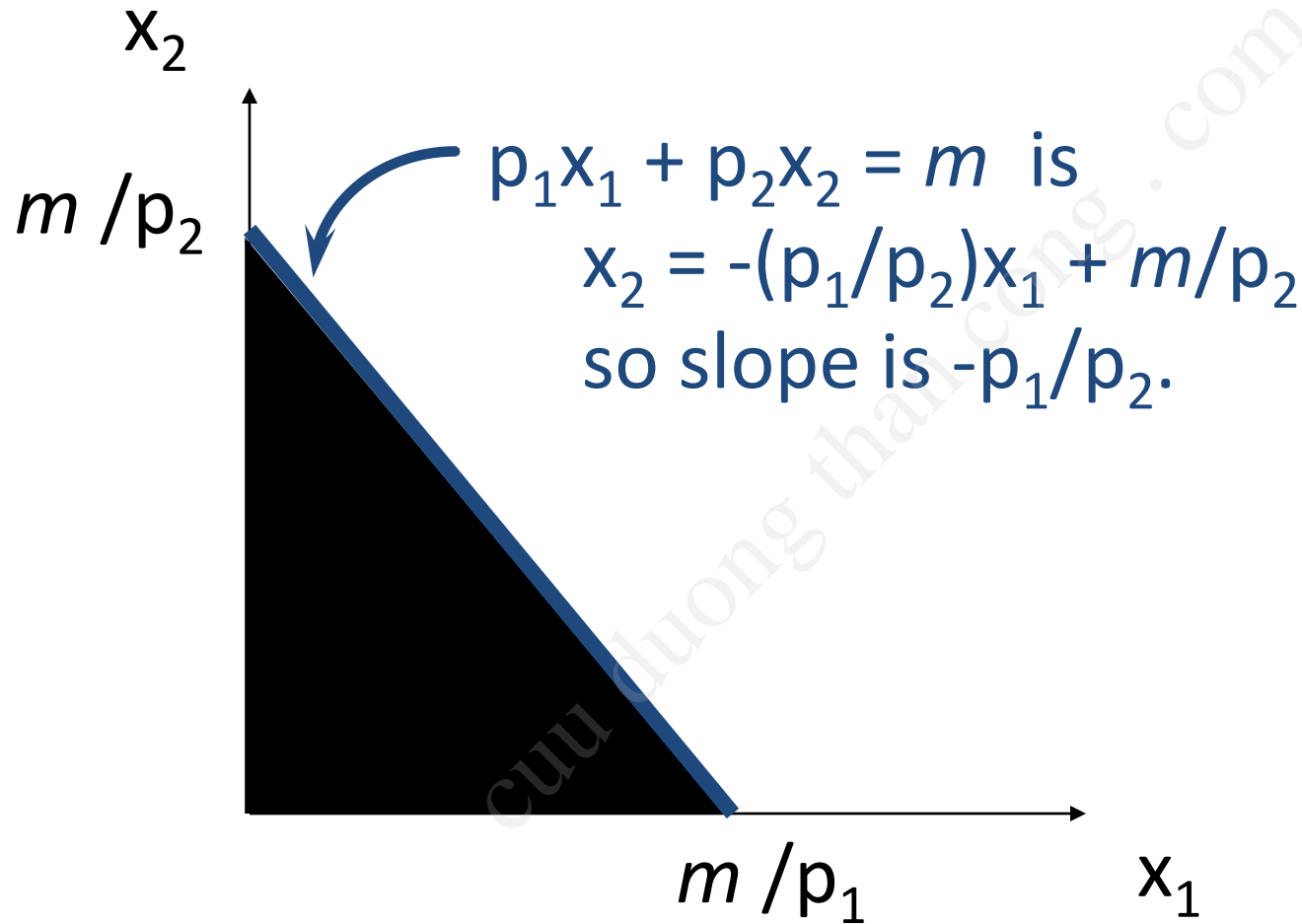
# Budget Set and Constraint for Two Commodities



# Budget Set and Constraint for Two Commodities



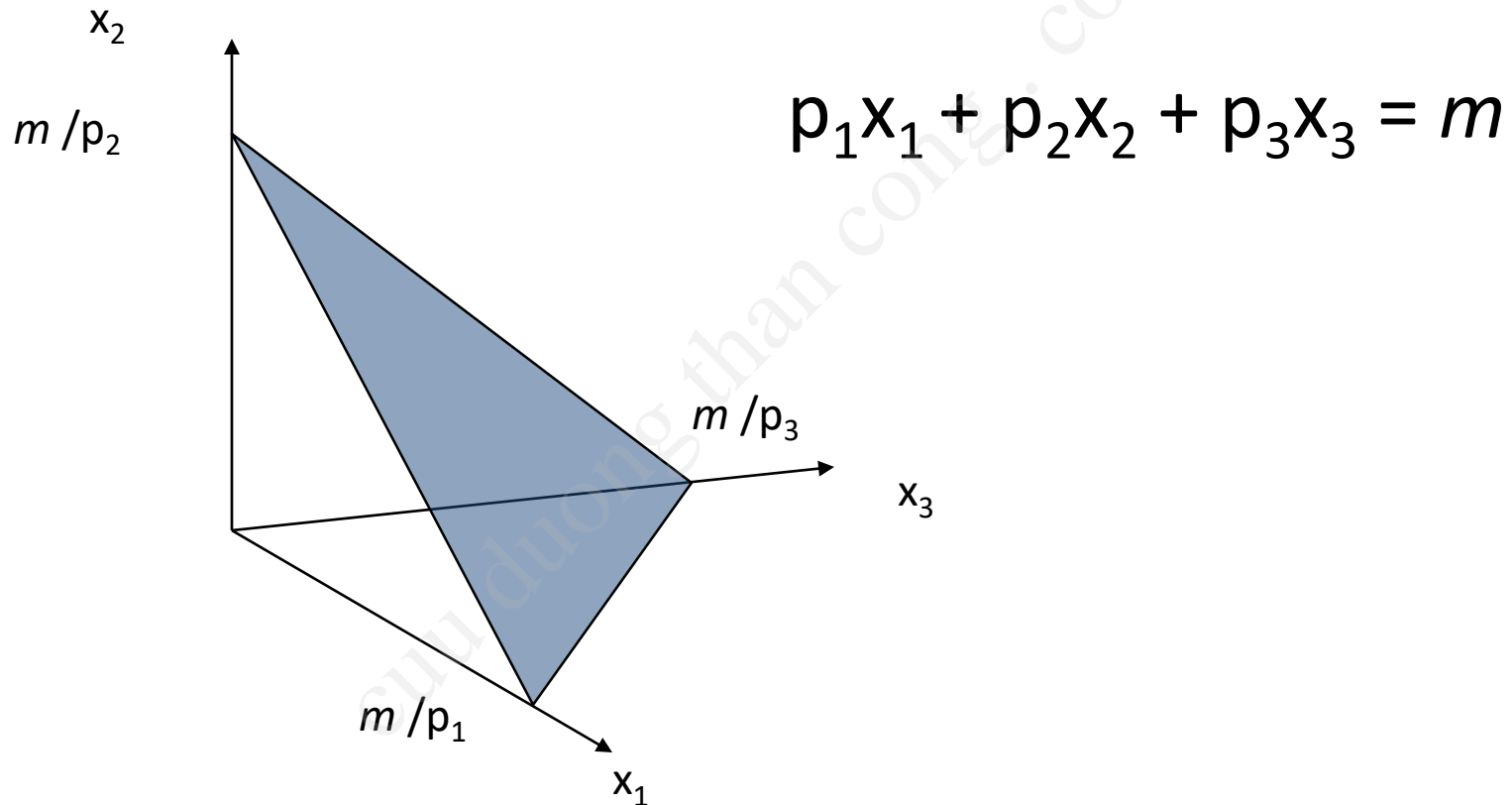
# Budget Set and Constraint for Two Commodities



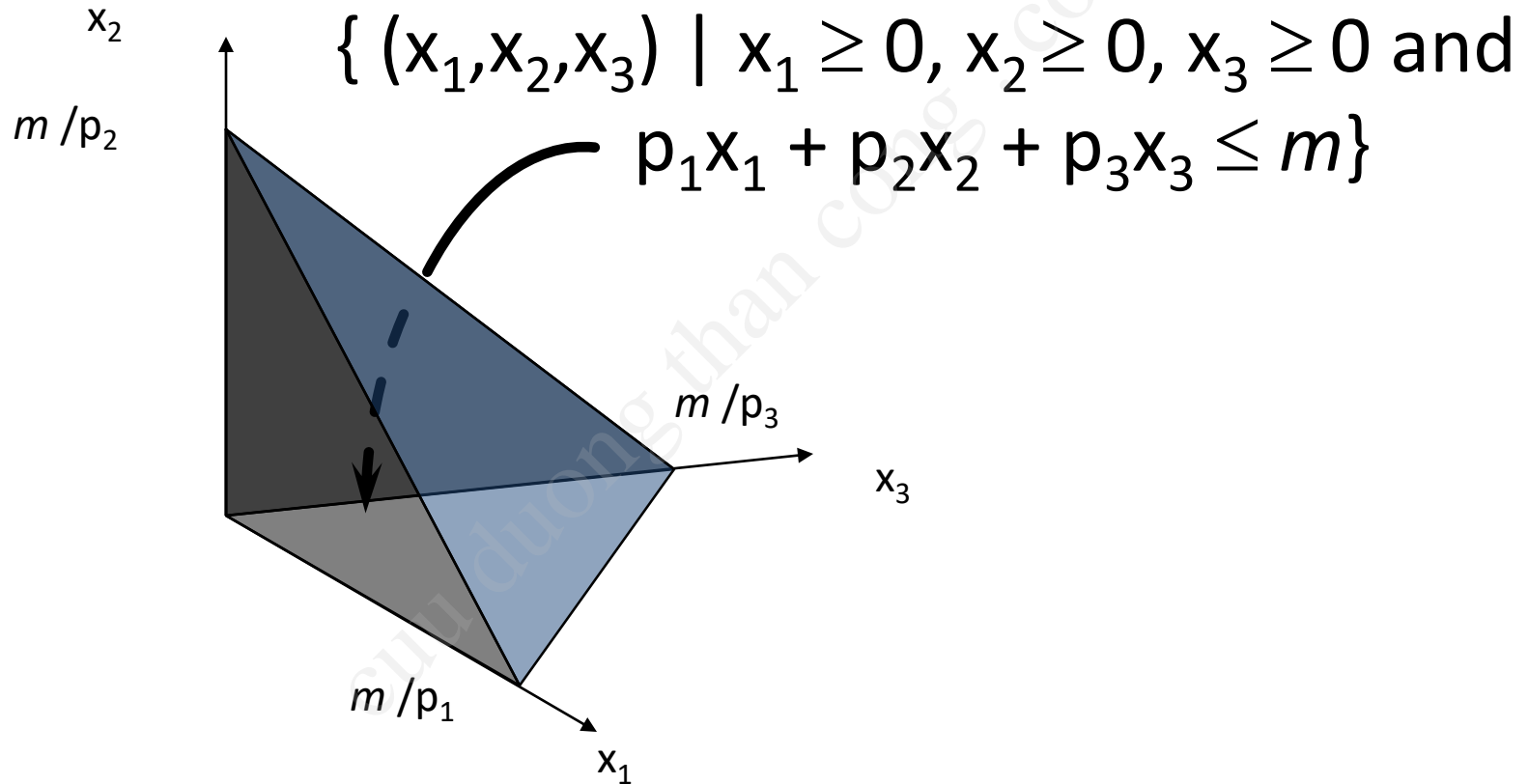
# Budget Constraints

- If  $n = 3$  what do the budget constraint and the budget set look like?

# Budget Constraint for Three Commodities



# Budget Set for Three Commodities

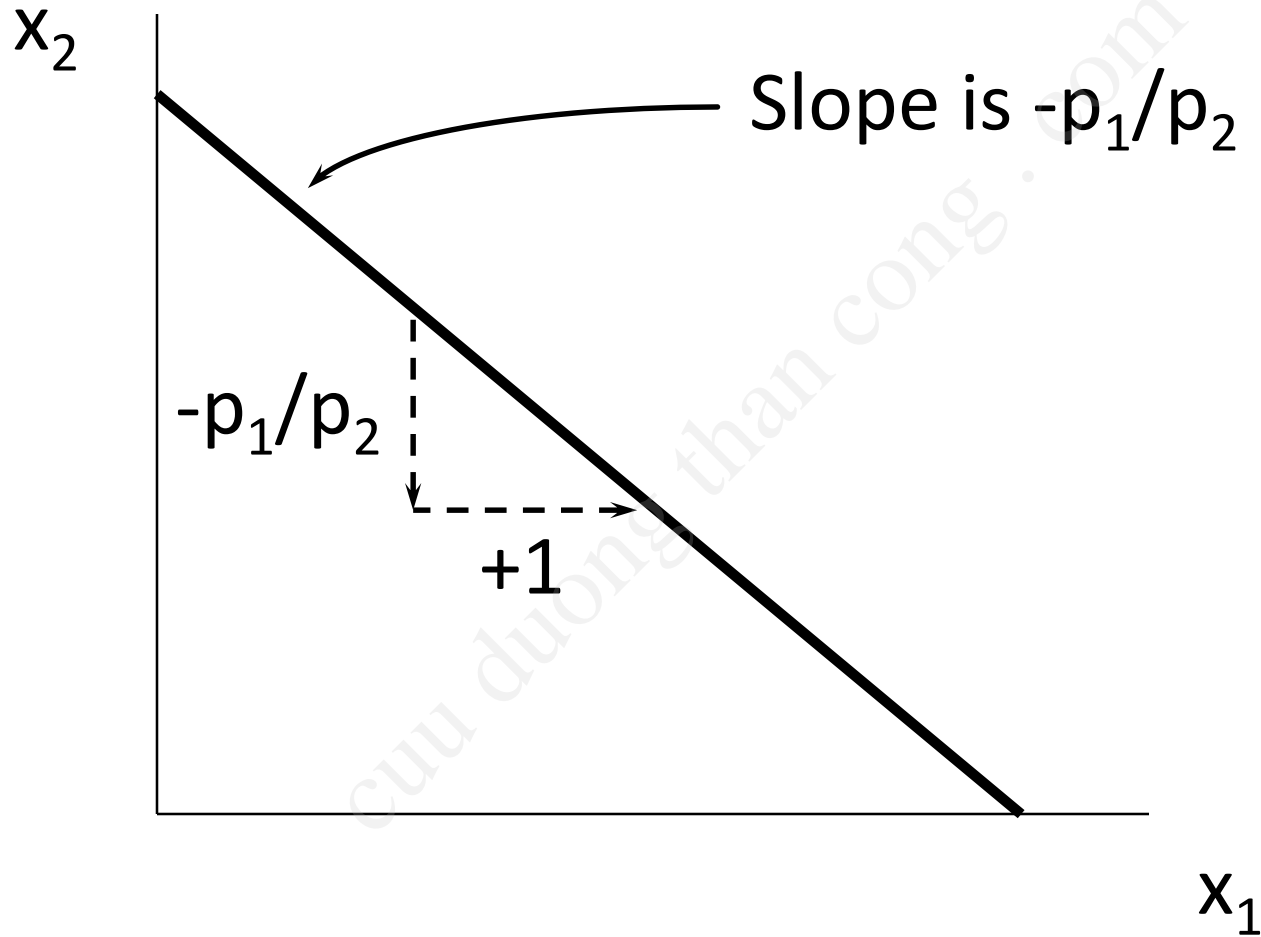


# Budget Constraints

- For  $n = 2$  and  $x_1$  on the horizontal axis, the constraint's slope is  $-p_1/p_2$ . What does it mean?



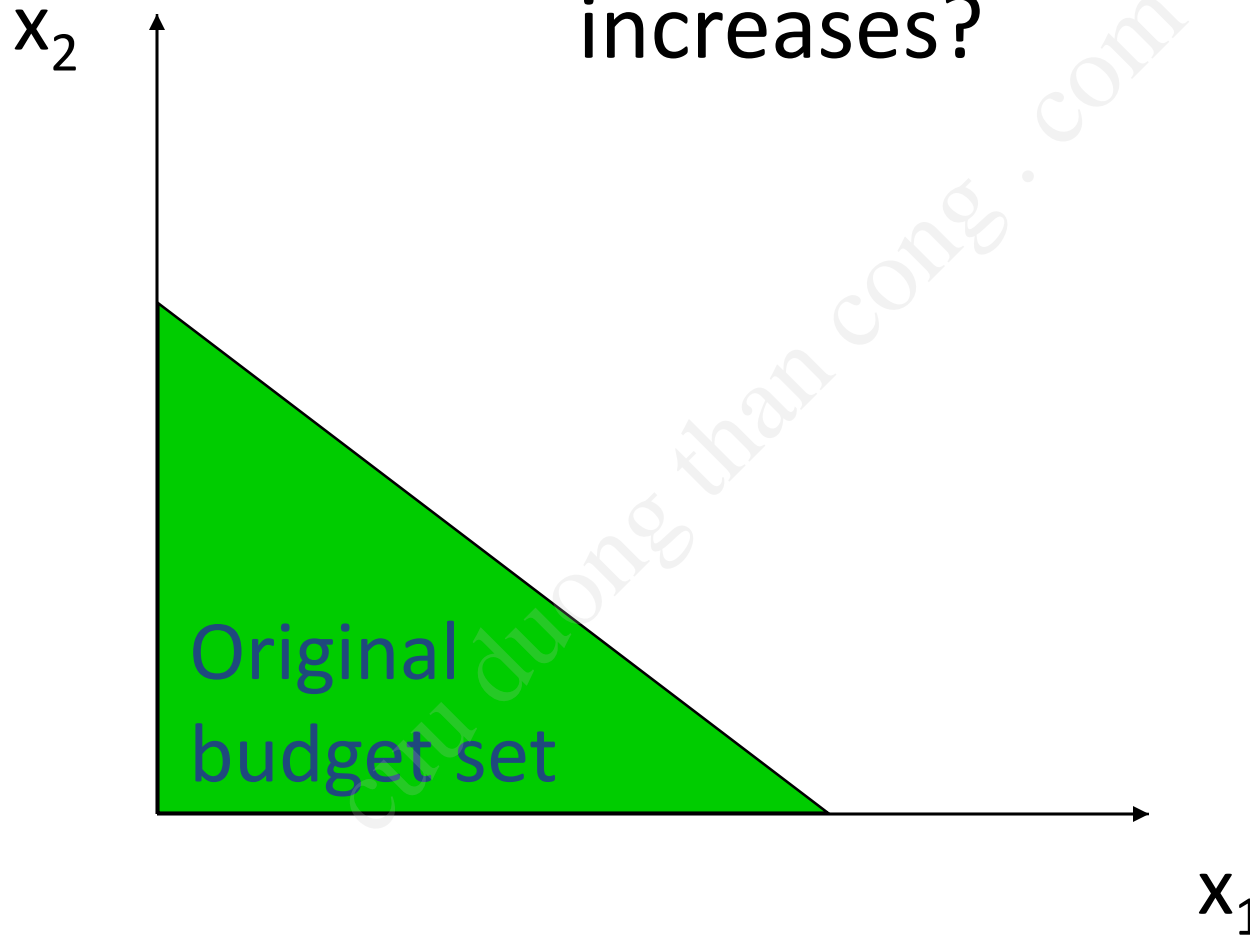
# Budget Constraints



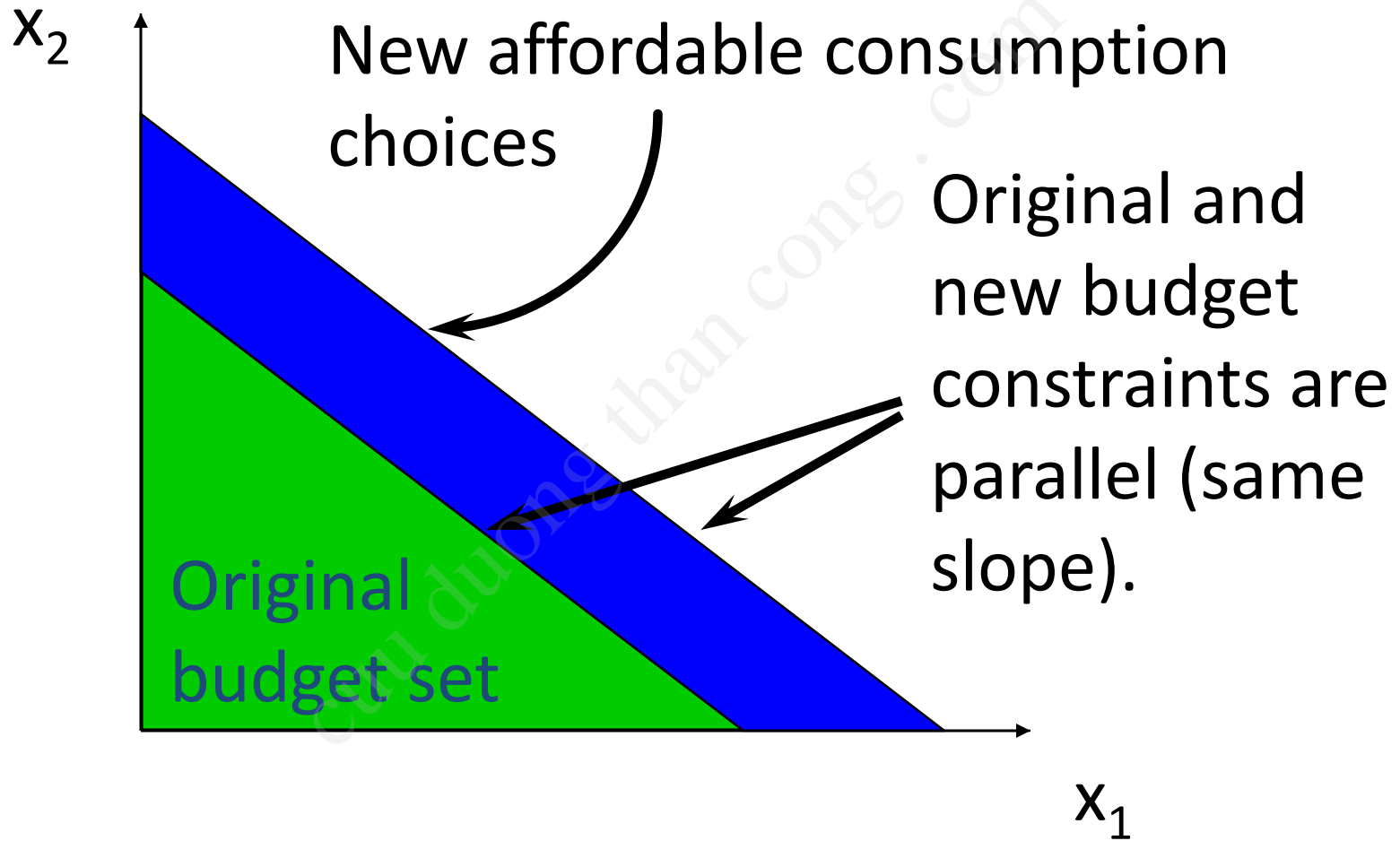
# Budget Sets & Constraints; Income and Price Changes

- The budget constraint and budget set depend upon prices and income. What happens as prices or income change?

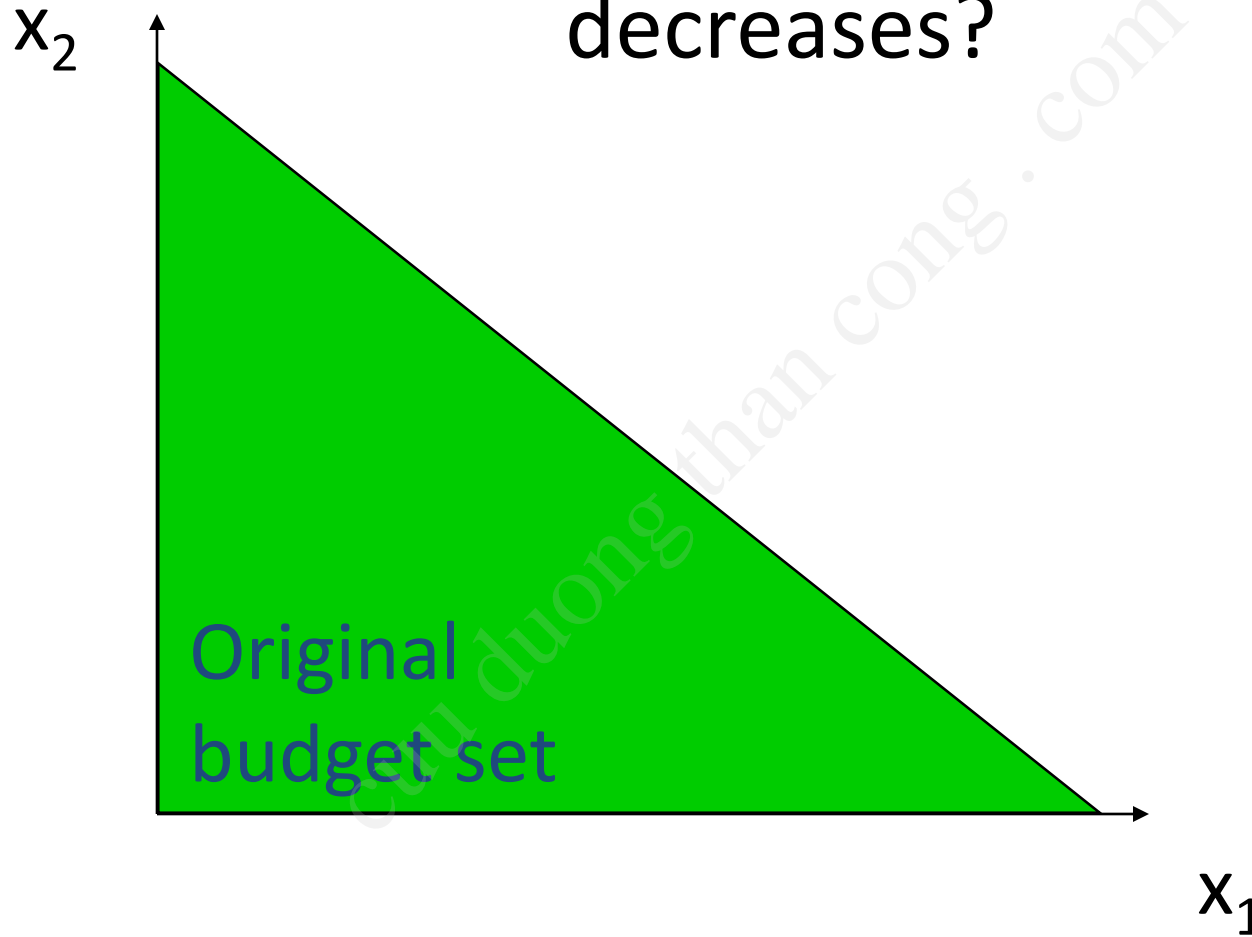
How do the budget set and budget constraint change as income  $m$  increases?



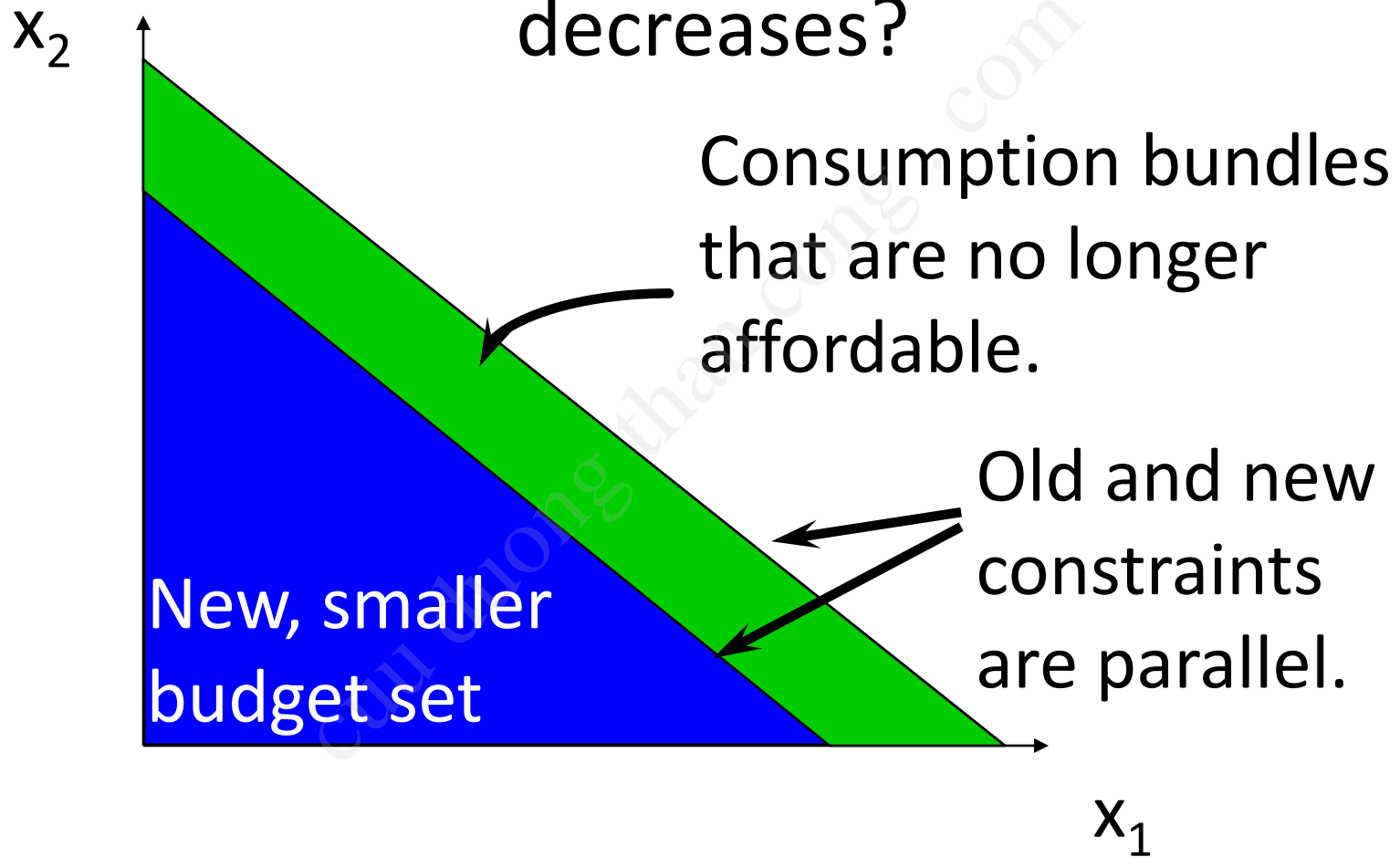
# Higher income gives more choice



How do the budget set and budget constraint change as income  $m$  decreases?



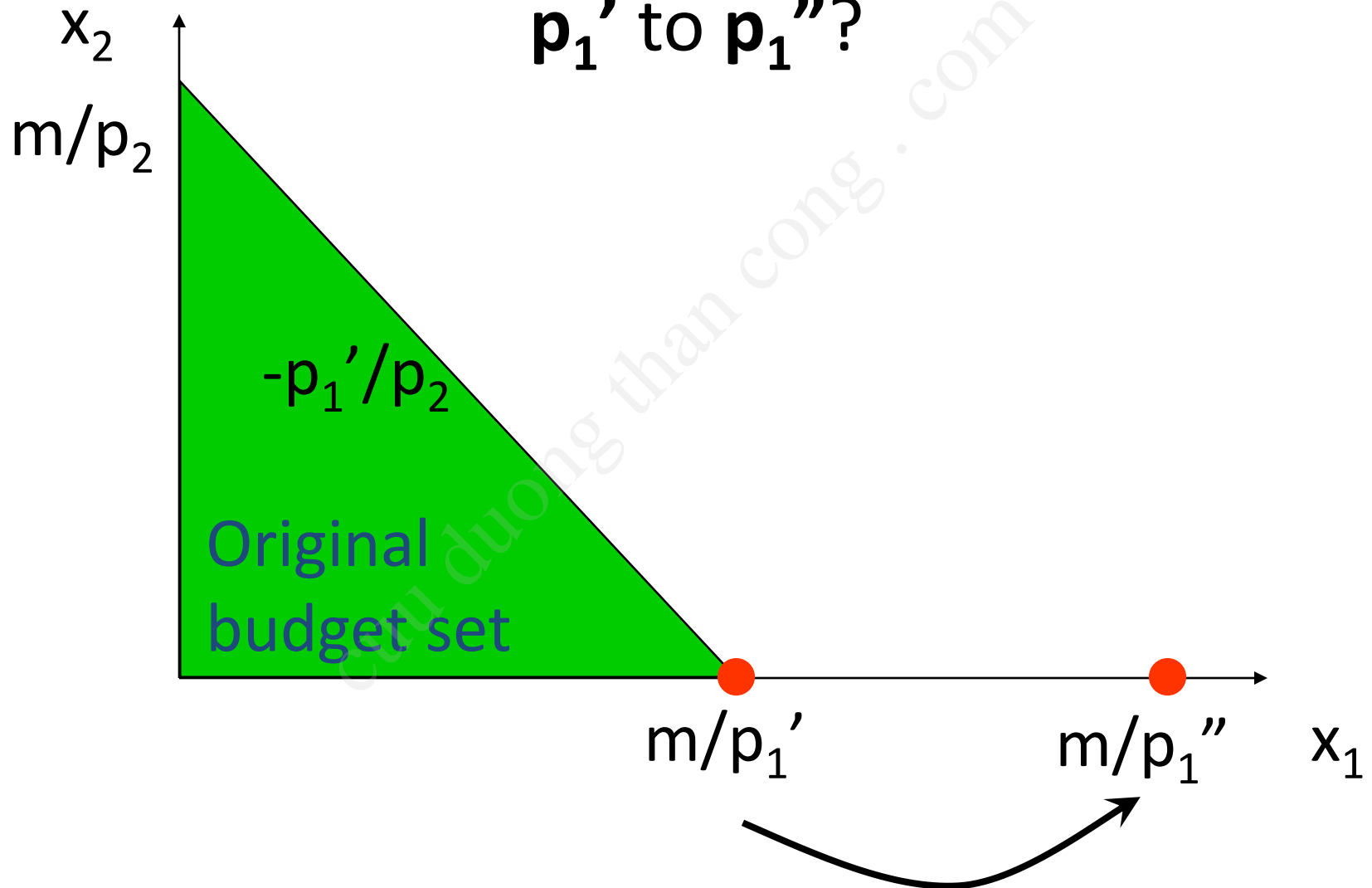
How do the budget set and budget constraint change as income  $m$  decreases?



# Budget Constraints - Price Changes

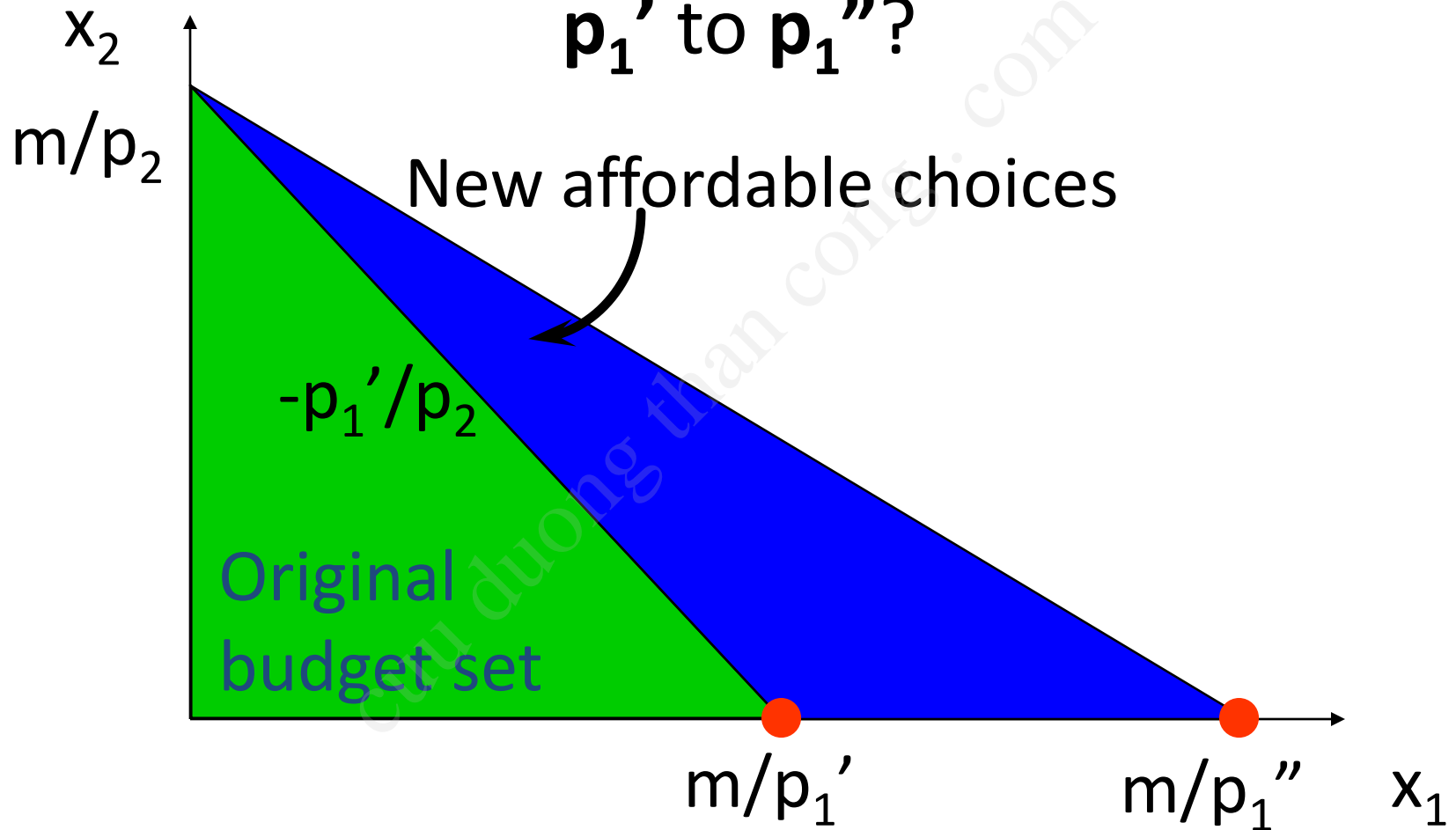
- What happens if just one price decreases?
- Suppose  $p_1$  decreases.

How do the budget set and budget constraint change as  $p_1$  decreases from  $p_1'$  to  $p_1''$ ?

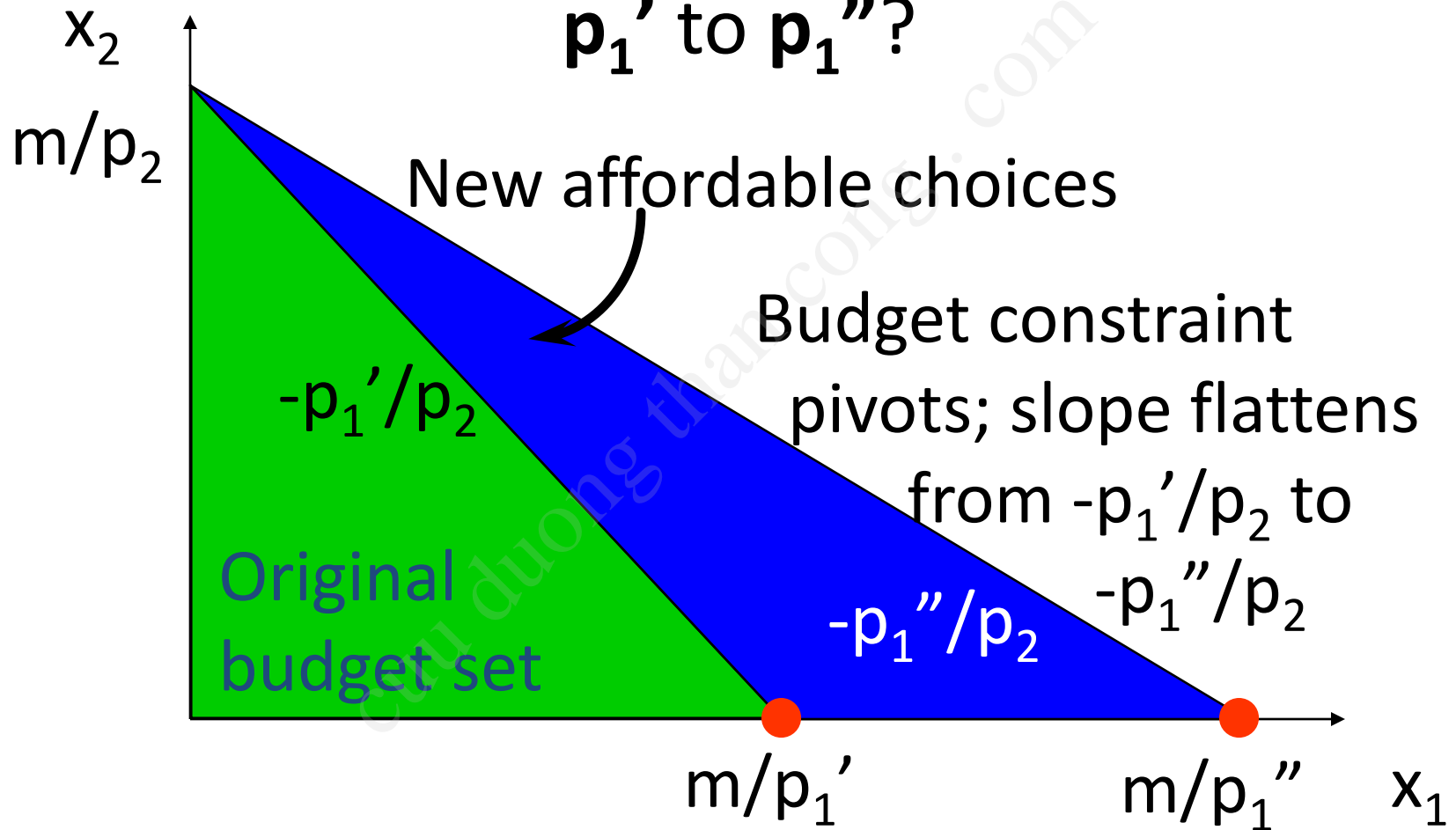




How do the budget set and budget constraint change as  $p_1$  decreases from  $p_1'$  to  $p_1''$ ?



How do the budget set and budget constraint change as  $p_1$  decreases from  $p_1'$  to  $p_1''$ ?



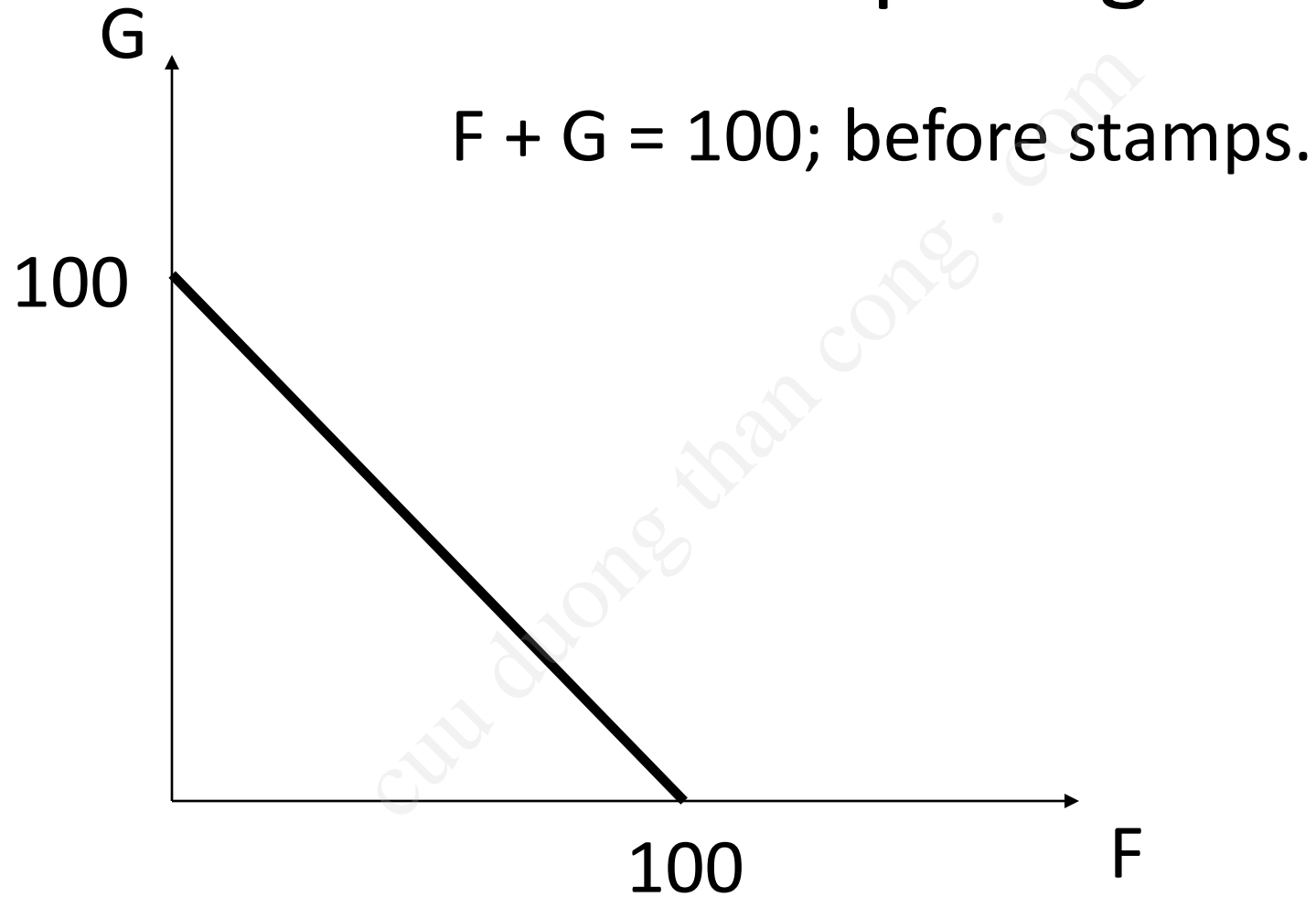
# The Food Stamp Program

- Food stamps are coupons that can be legally exchanged only for food.
- How does a commodity-specific gift such as a food stamp alter a family's budget constraint?

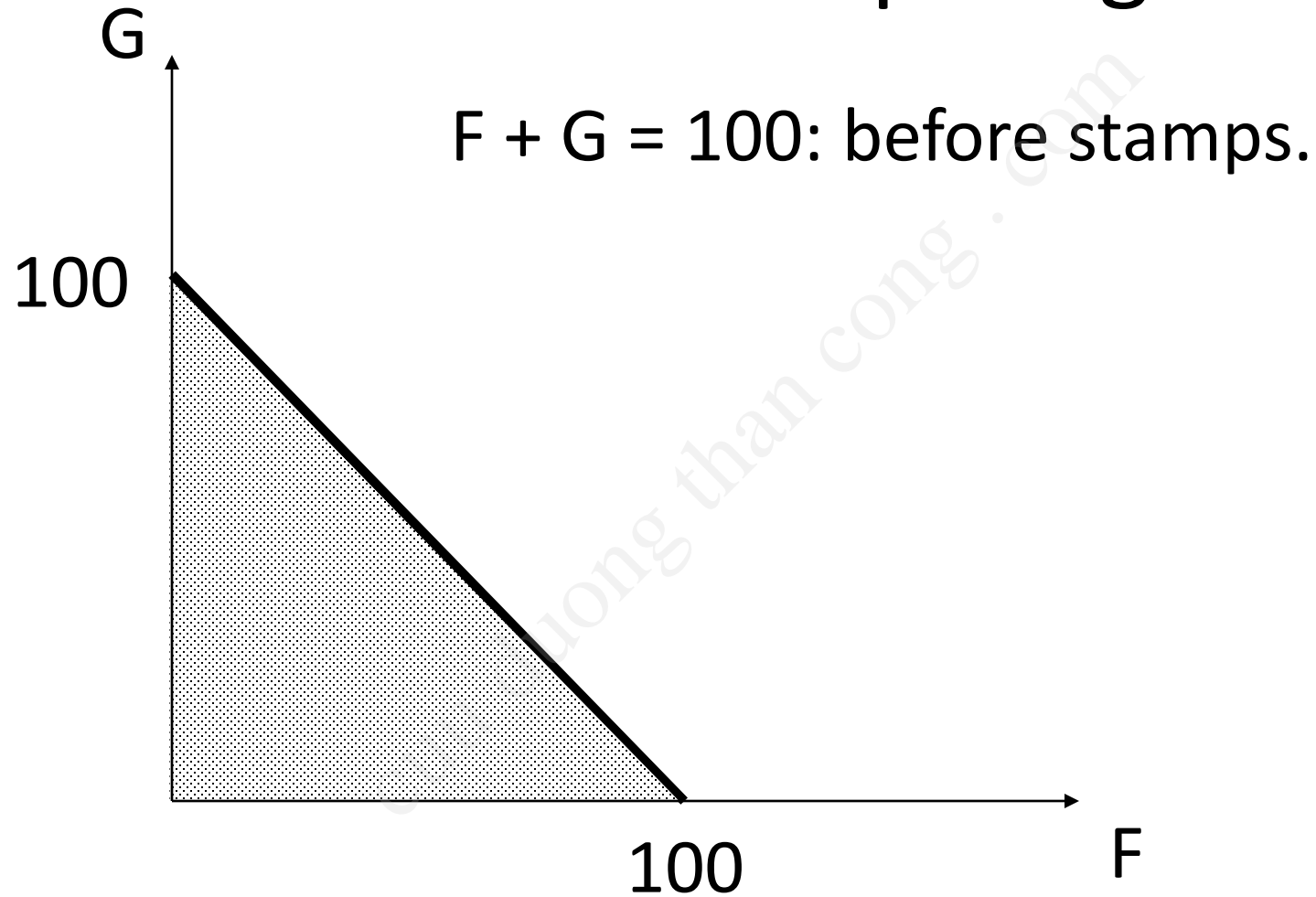
# The Food Stamp Program

- Suppose  $m = \$100$ ,  $p_F = \$1$  and the price of “other goods” is  $p_G = \$1$ .
- The budget constraint is then
$$F + G = 100.$$

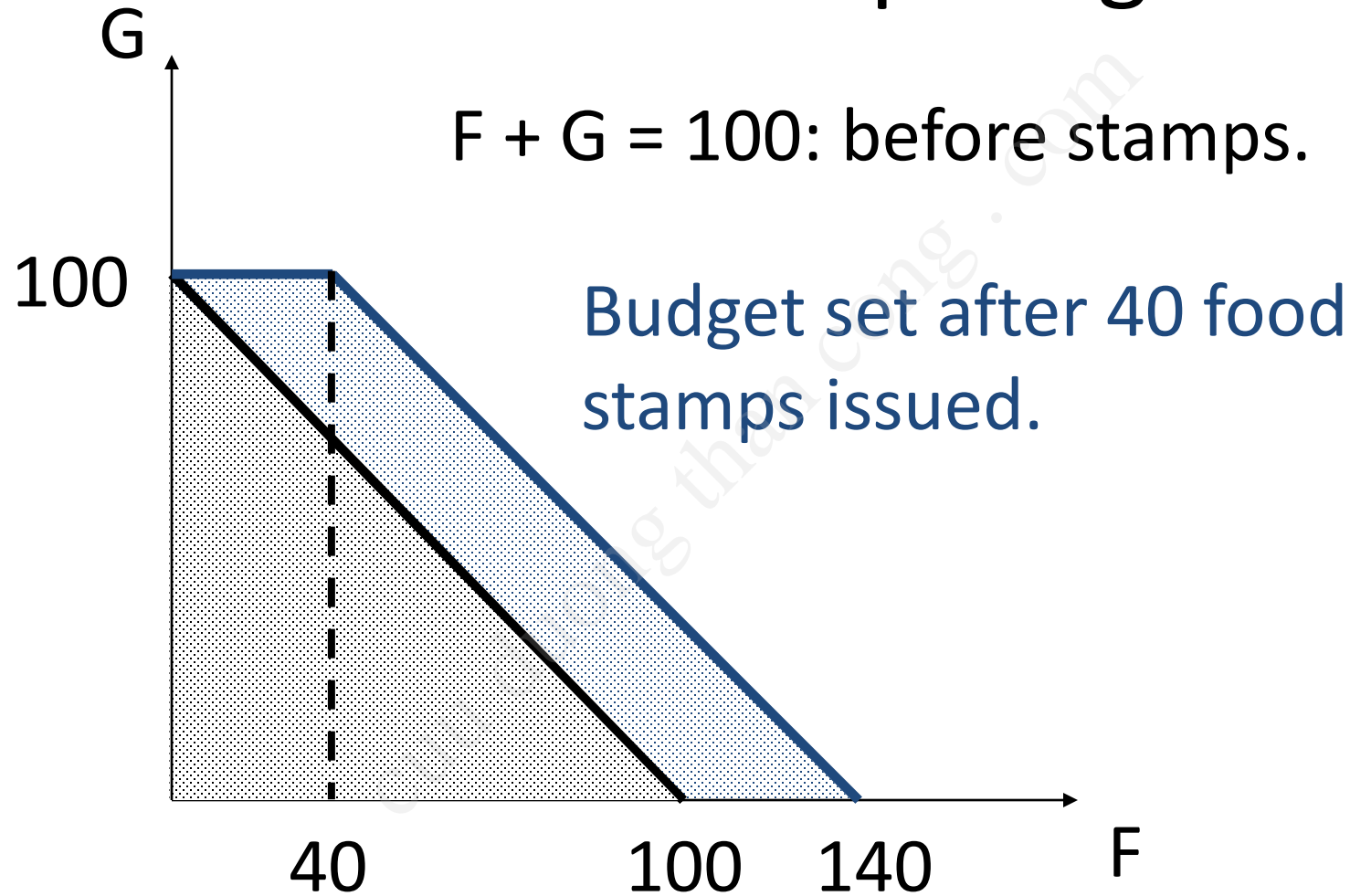
# The Food Stamp Program



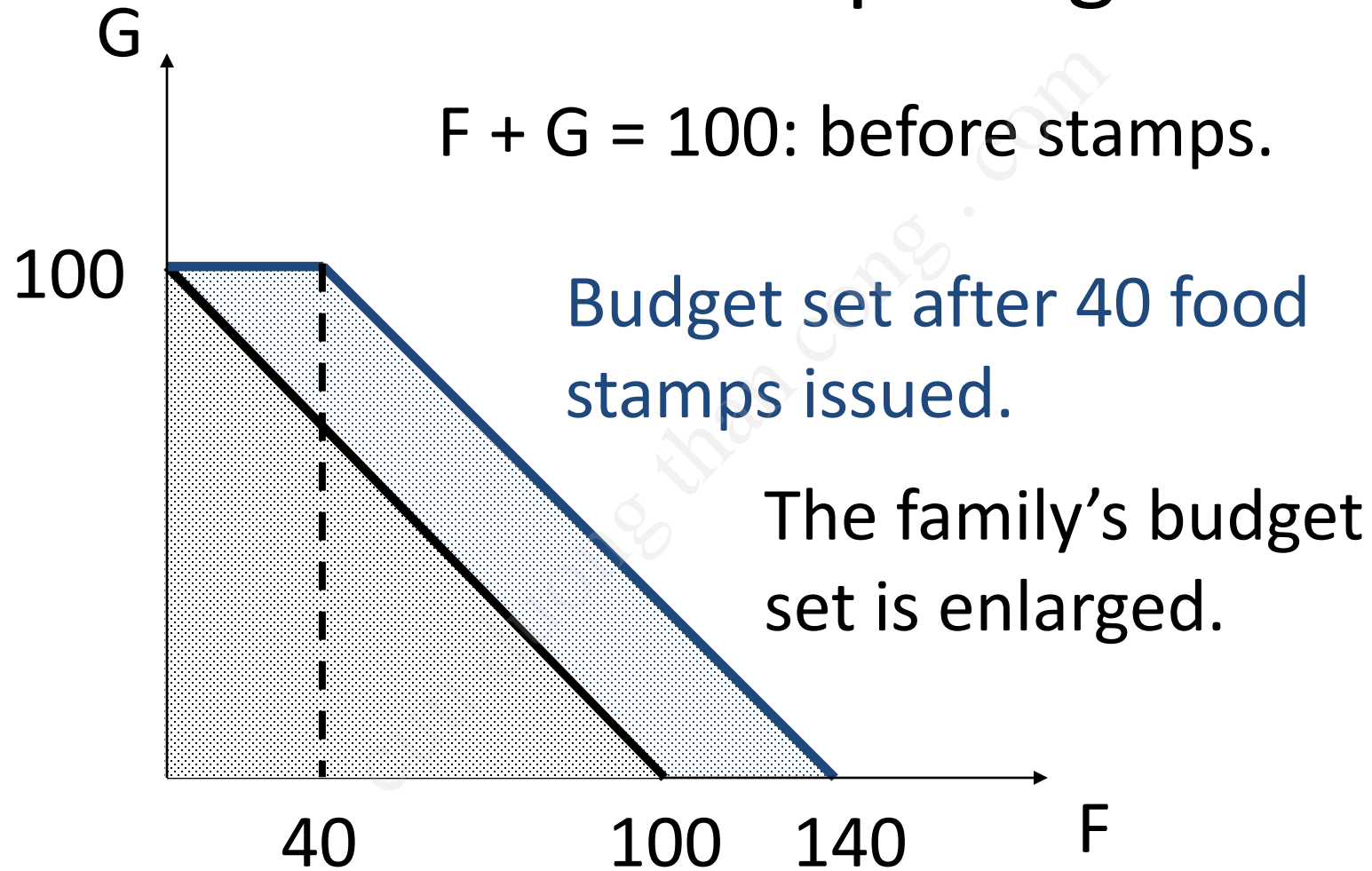
# The Food Stamp Program



# The Food Stamp Program



# The Food Stamp Program

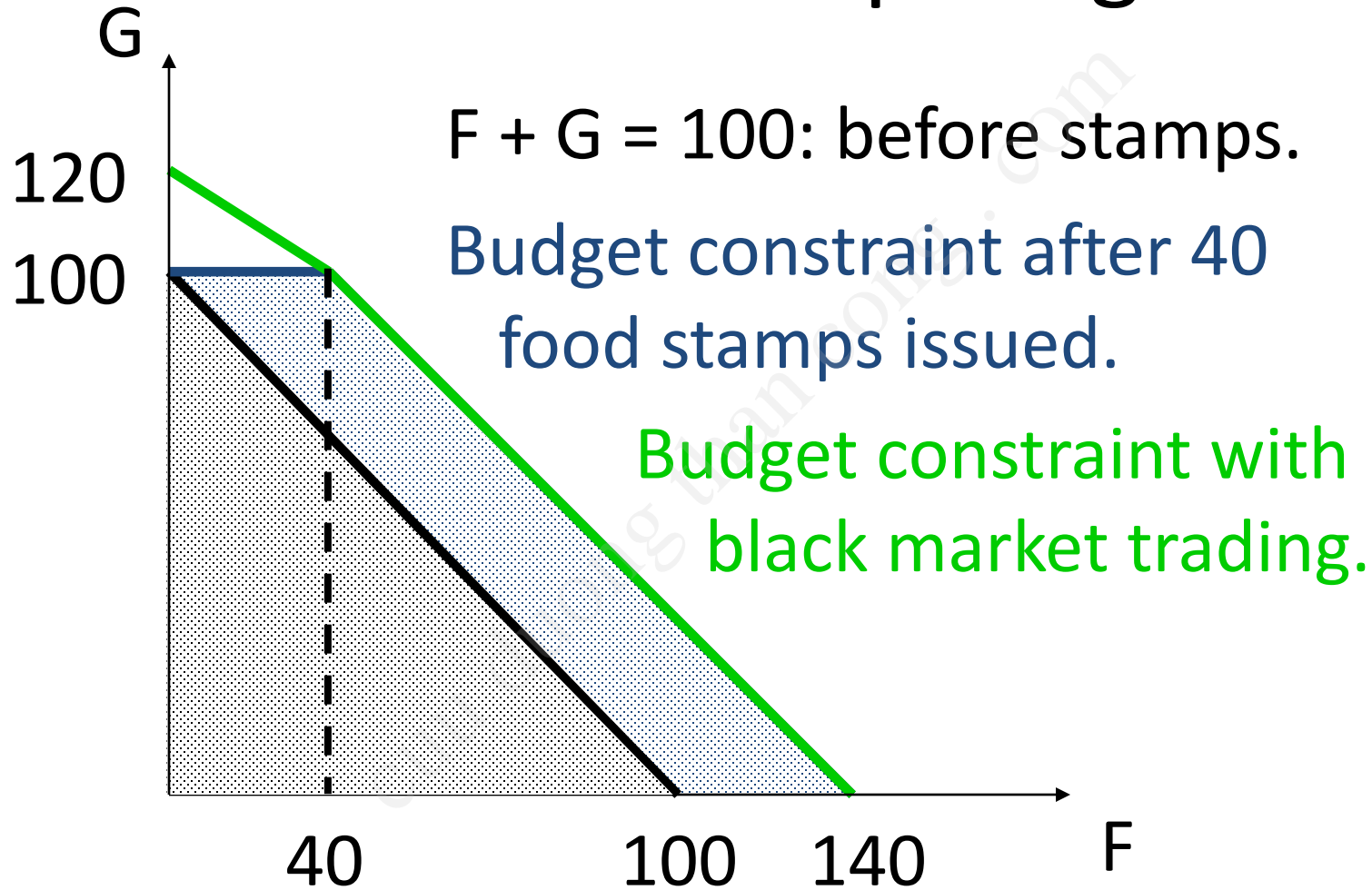




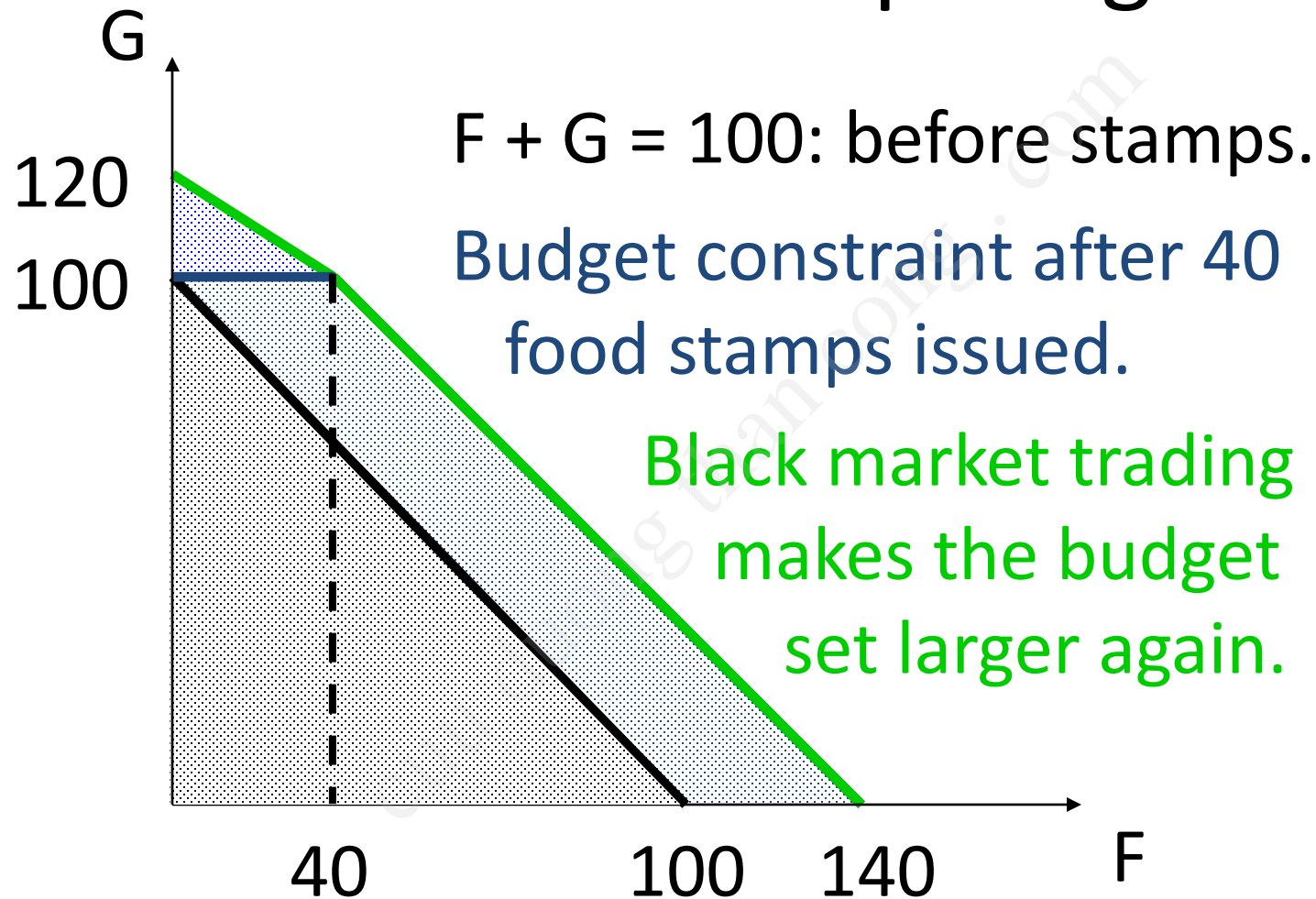
# The Food Stamp Program

- What if food stamps can be traded on a black market for \$0.50 each?

# The Food Stamp Program



# The Food Stamp Program



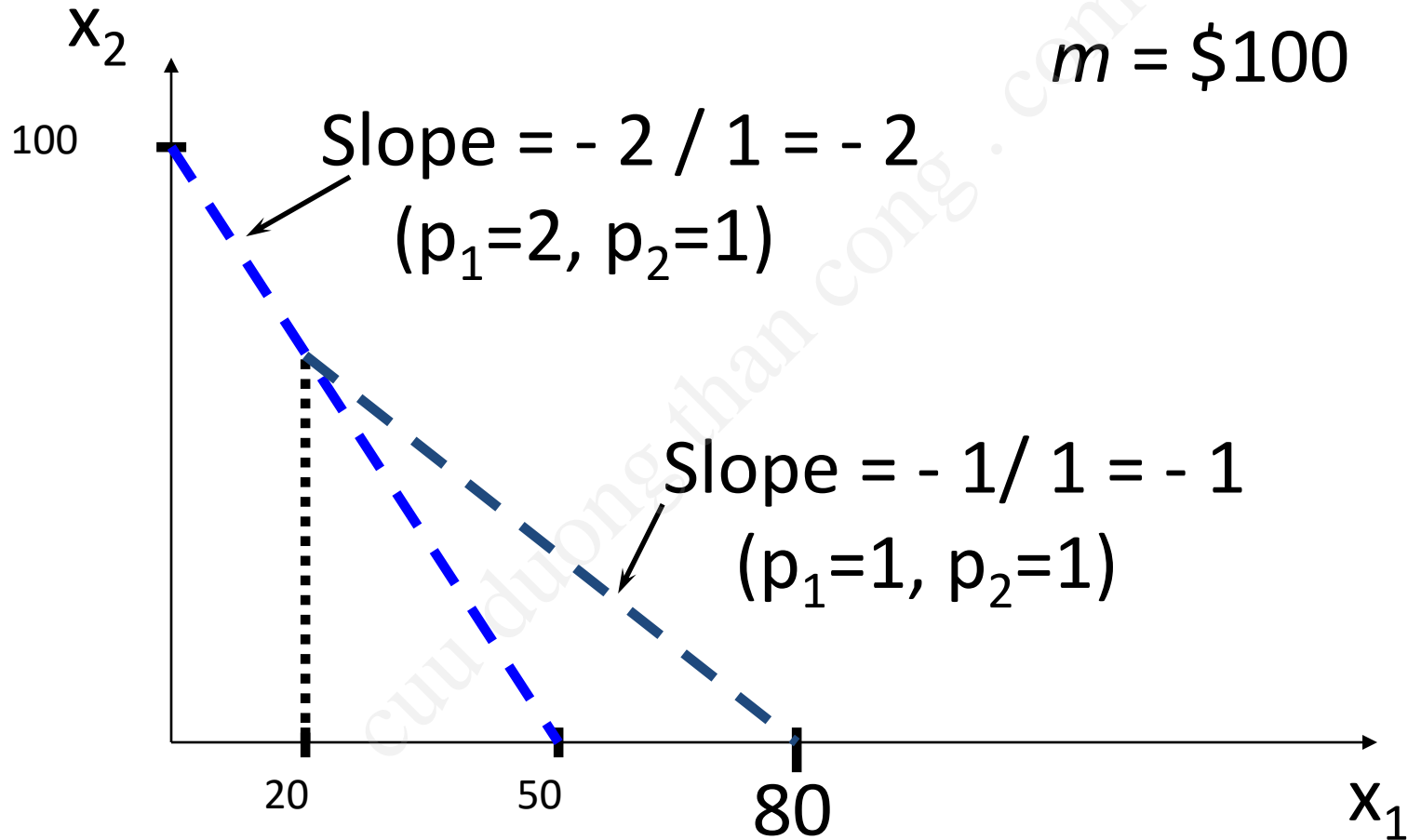
# Shapes of Budget Constraints - Quantity Discounts

- Suppose  $p_2$  is constant at \$1 but that  $p_1 = \$2$  for  $0 \leq x_1 \leq 20$  and  $p_1 = \$1$  for  $x_1 > 20$ . Then the constraint's slope is

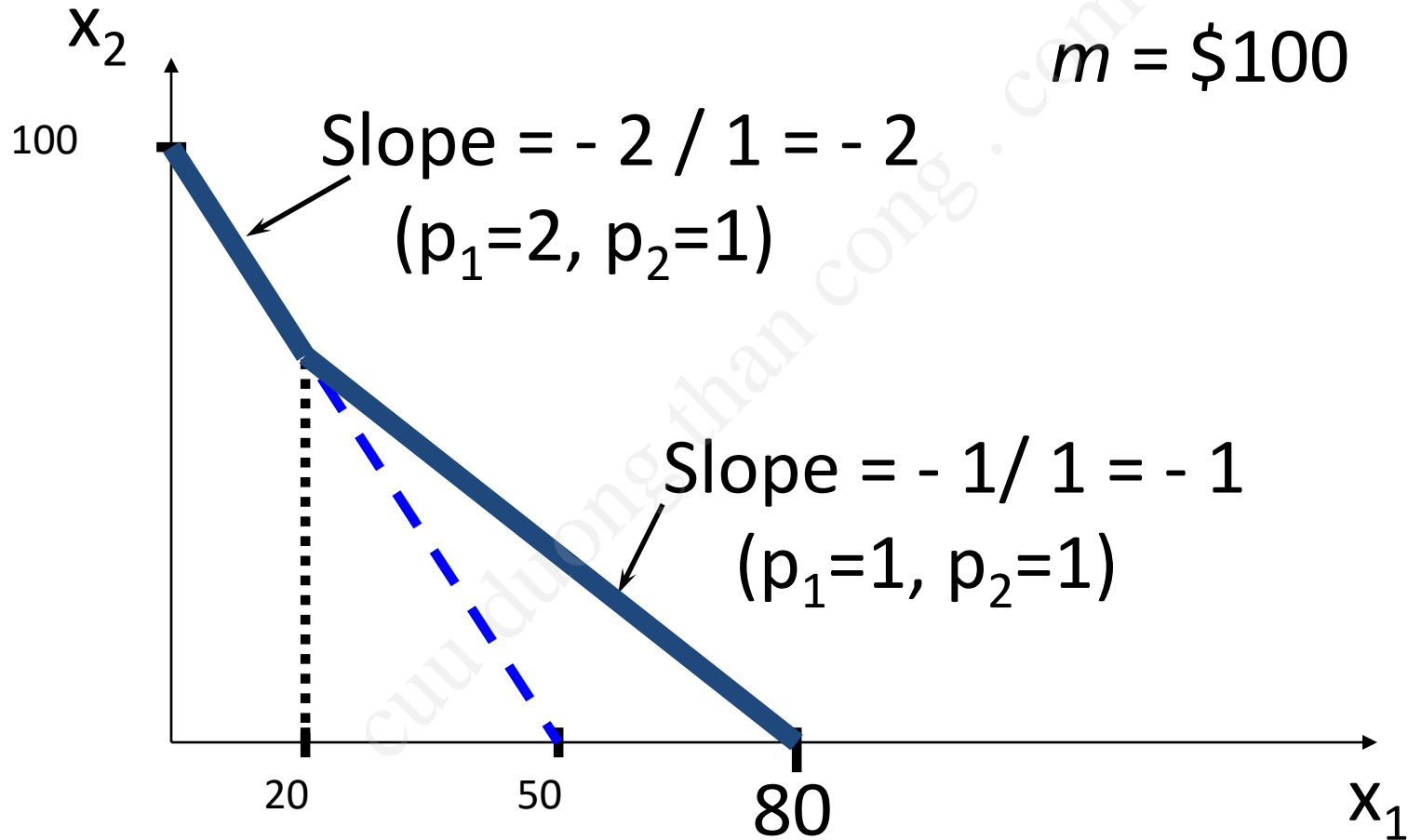
$$-p_1/p_2 = \begin{cases} -2, & \text{for } 0 \leq x_1 \leq 20 \\ -1, & \text{for } x_1 > 20 \end{cases}$$

and the constraint is

# Shapes of Budget Constraints with a Quantity Discount

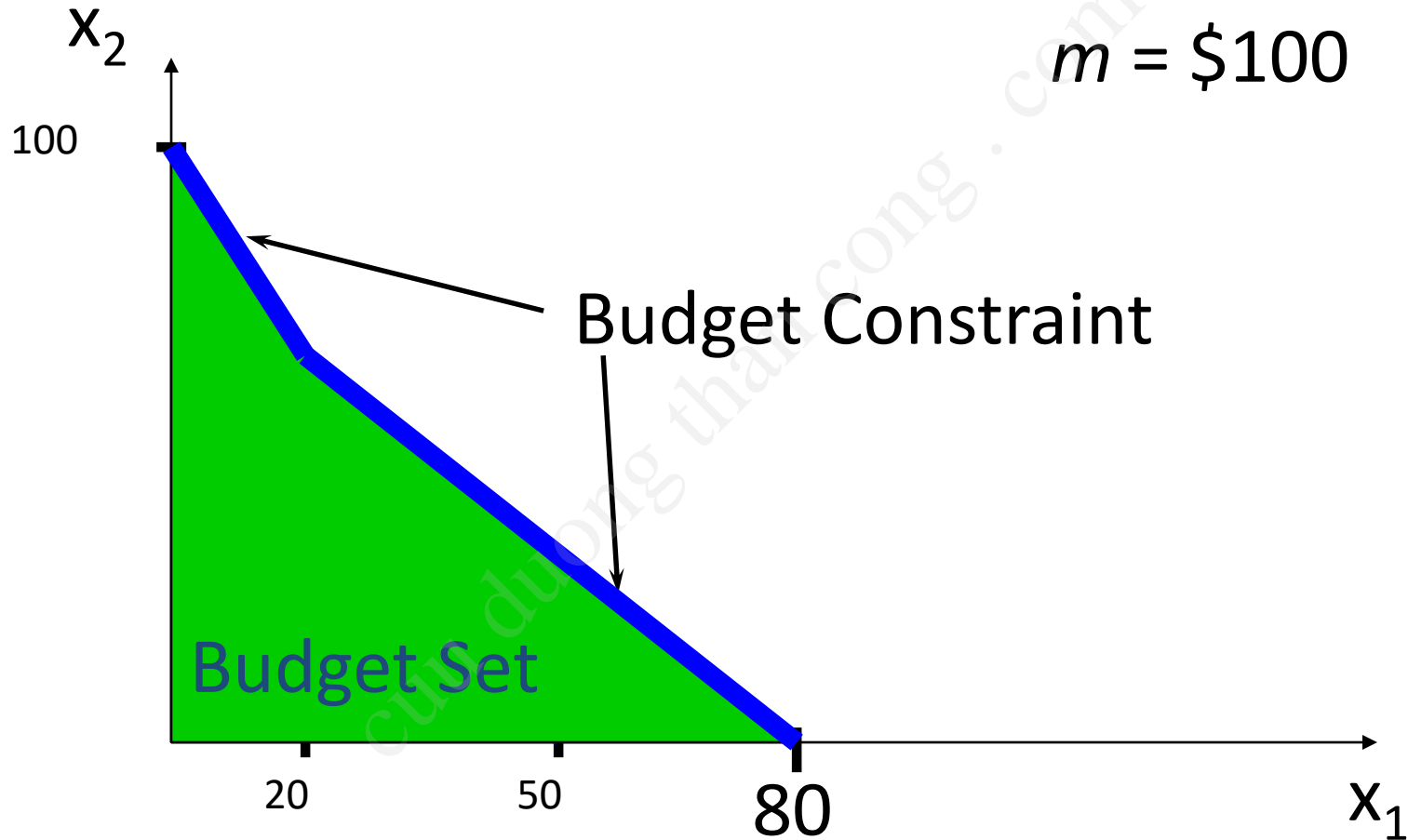


# Shapes of Budget Constraints with a Quantity Discount

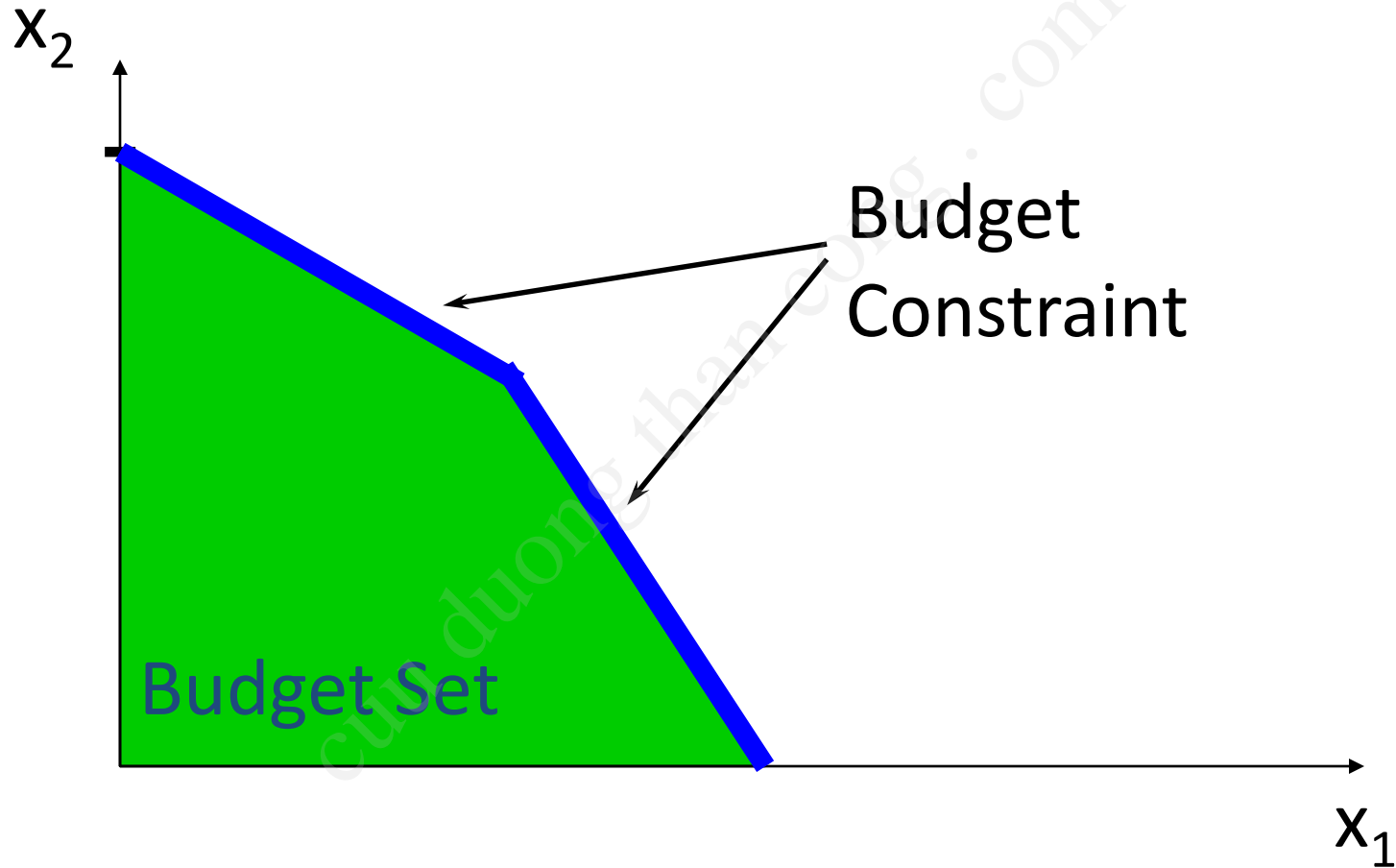


# Shapes of Budget Constraints with a Quantity Discount

$m = \$100$



# Shapes of Budget Constraints with a Quantity Penalty

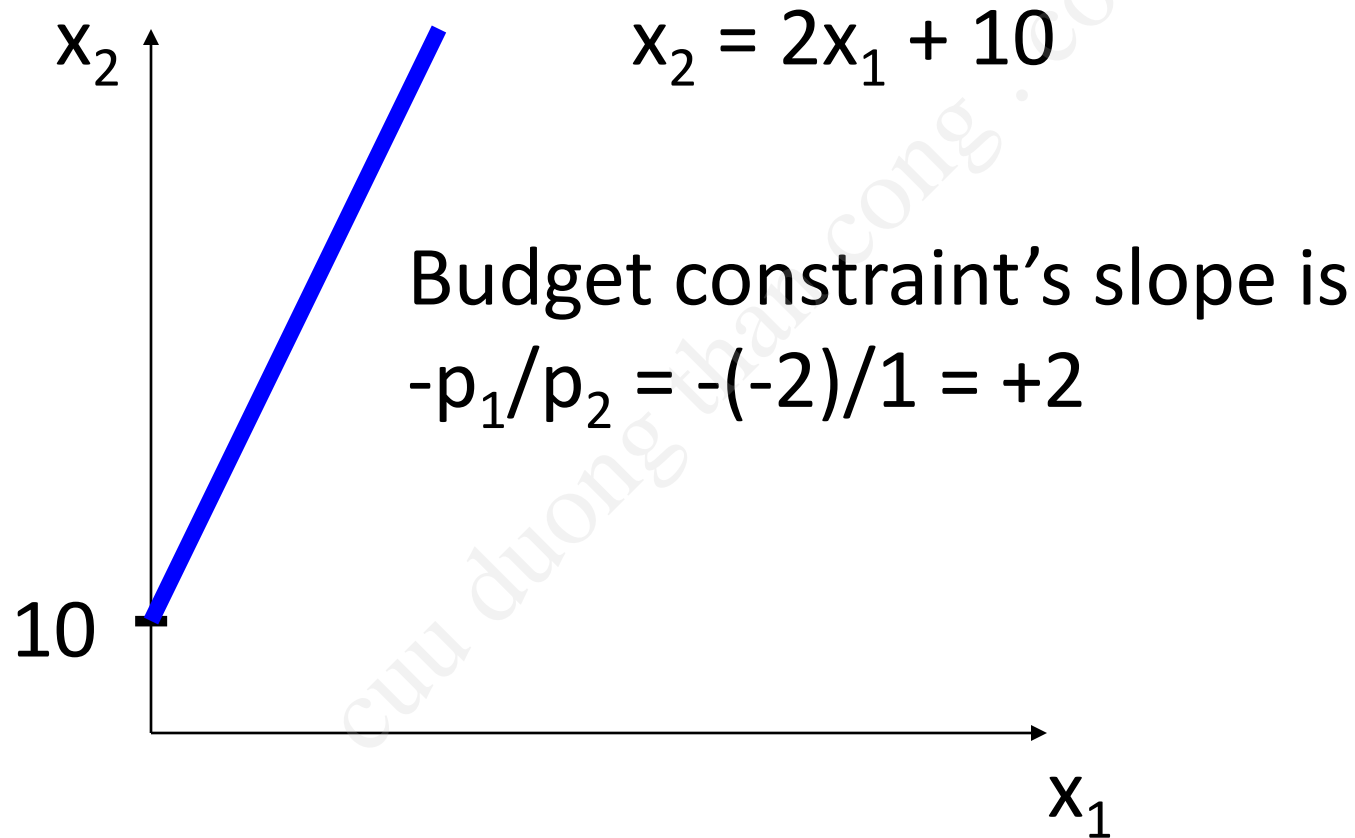




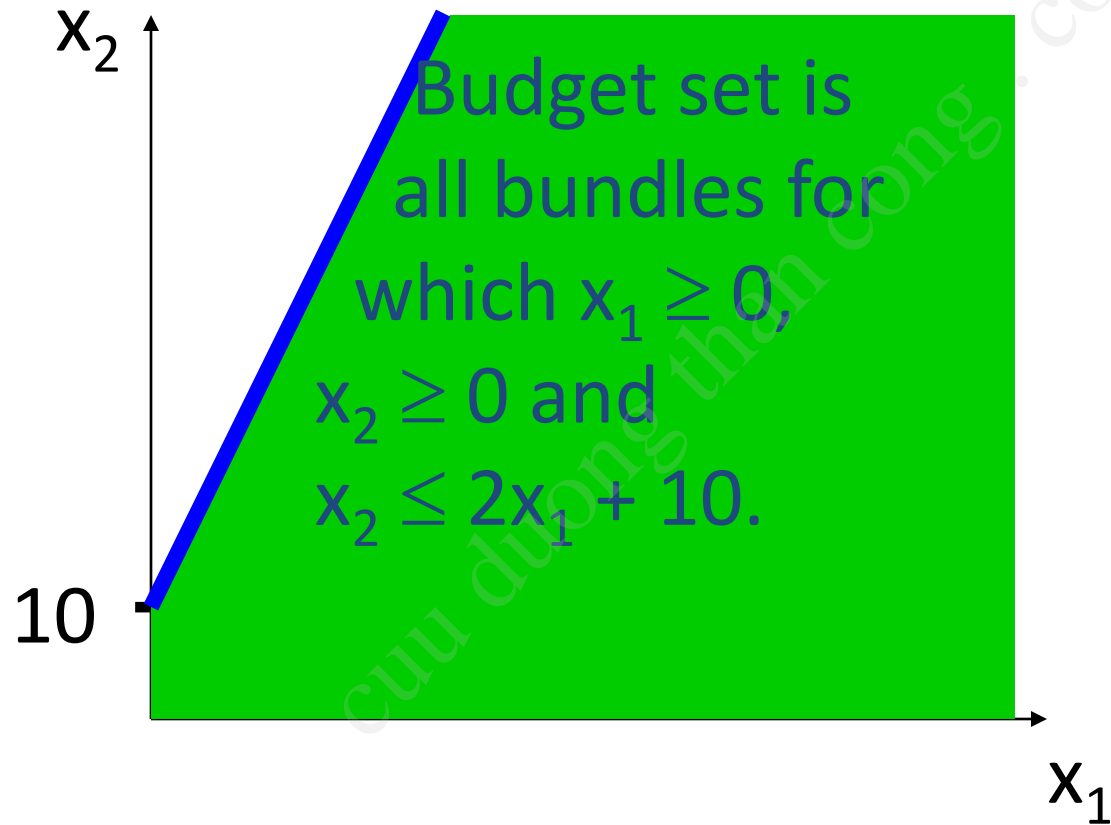
# Shapes of Budget Constraints - One Price Negative

- Commodity 1 is stinky garbage. You are paid \$2 per unit to accept it; *i.e.*  $p_1 = - \$2$ .  $p_2 = \$1$ . Income, other than from accepting commodity 1, is  $m = \$10$ .
- Then the constraint is
  - $2x_1 + x_2 = 10$     or     $x_2 = 2x_1 + 10$ .

# Shapes of Budget Constraints - One Price Negative



# Shapes of Budget Constraints - One Price Negative



# Numeraire

- “Numeraire” means “unit of account”.
- Suppose prices and income are measured in dollars. Say  $p_1 = \$2$ ,  $p_2 = \$3$ ,  $m = \$12$ . Then the constraint is

$$2x_1 + 3x_2 = 12.$$

# Numeraire

- If prices and income are measured in cents, then  $p_1=200$ ,  $p_2=300$ ,  $m=1200$  and the constraint is

$$200x_1 + 300x_2 = 1200,$$

the same as

$$2x_1 + 3x_2 = 12.$$

- Changing the numeraire changes neither the budget constraint nor the budget set.

# Relative Prices

- $p_1=2$ ,  $p_2=3$  and  $p_3=6 \Rightarrow$
- price of commodity 2 relative to commodity 1 is  $3/2$ ,
- price of commodity 3 relative to commodity 1 is 3.
- Relative prices are the **rates of exchange** of commodities 2 and 3 for units of commodity 1.

# PREFERENCES

# Preference Relations

- Comparing two different consumption bundles,  $x$  and  $y$ :
  - **strict preference**:  $x$  is more preferred than  $y$ .
  - **weak preference**:  $x$  is at least as preferred as  $y$ .
  - **indifference**:  $x$  is exactly as preferred as  $y$ .



# Preference Relations

- $\succ$  denotes strict preference so  $x \succ y$  means that bundle  $x$  is preferred strictly to bundle  $y$ .
- $\sim$  denotes indifference;  $x \sim y$  means  $x$  and  $y$  are equally preferred.
- $\succeq$  denotes weak preference;  $x \succeq y$  means  $x$  is preferred at least as much as  $y$ .

# Assumptions about Preference Relations

- **Completeness:** For any two bundles  $x$  and  $y$  it is always possible to make the statement that either

$$x \succsim y$$

or

$$y \succsim x.$$

# Assumptions about Preference Relations

- **Reflexivity:** Any bundle  $x$  is always at least as preferred as itself; *i.e.*

$$x \succsim x.$$

# Assumptions about Preference Relations

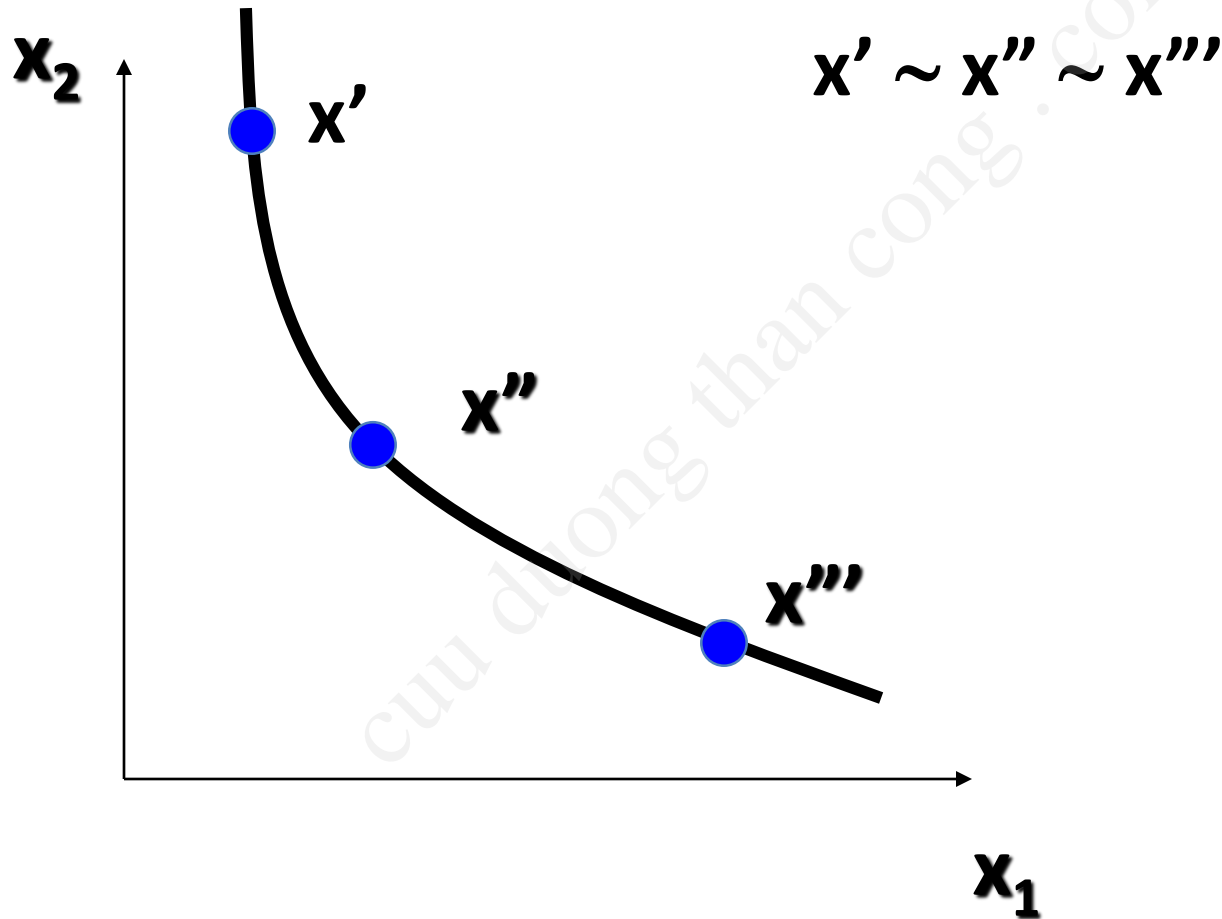
- **Transitivity:** If  $x$  is at least as preferred as  $y$ , and  $y$  is at least as preferred as  $z$ , then  $x$  is at least as preferred as  $z$ ; *i.e.*

$$x \succsim y \text{ and } y \succsim z \longrightarrow x \succsim z.$$

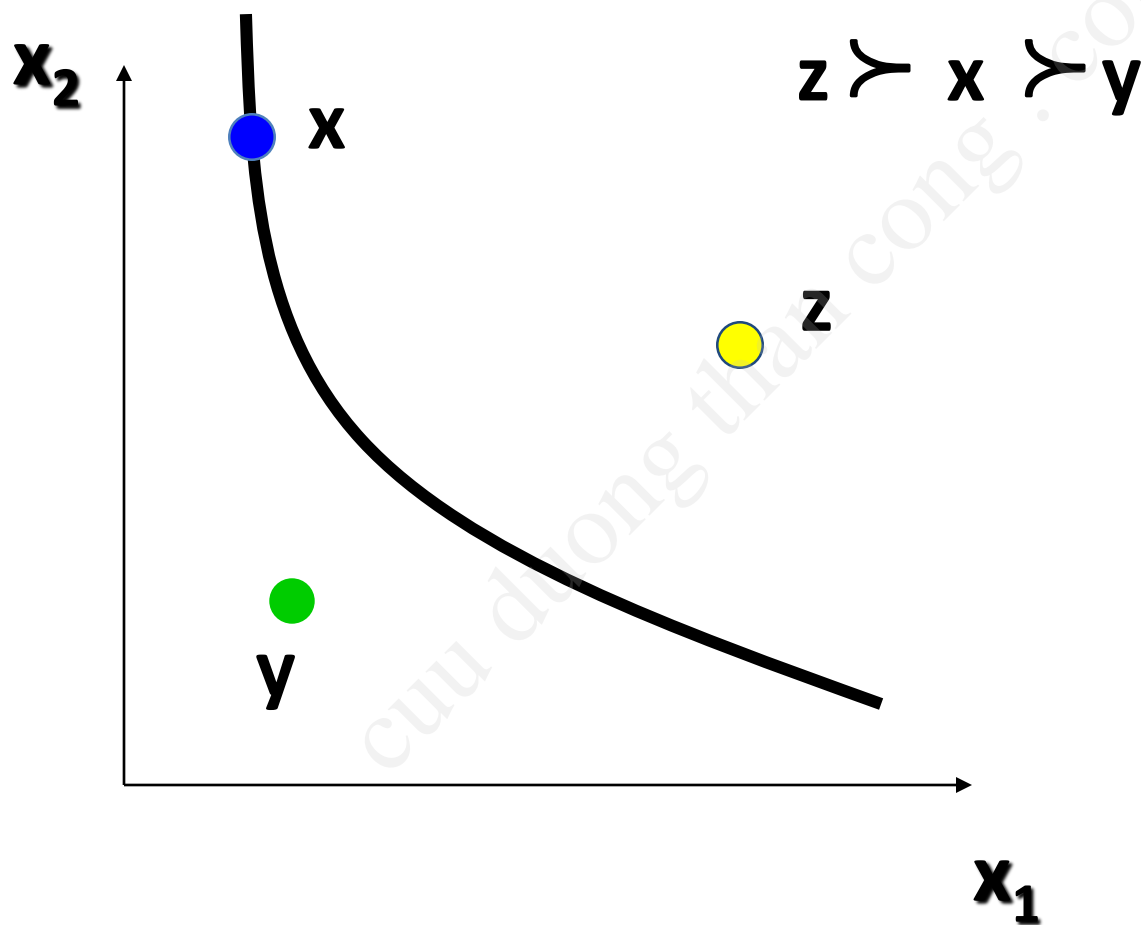
# Indifference Curves

- Take a reference bundle  $x'$ . The set of all bundles equally preferred to  $x'$  is the **indifference curve containing  $x'$** ; the set of all bundles  $y \sim x'$ .
- Since an indifference “curve” is not always a curve a better name might be an indifference “set”.

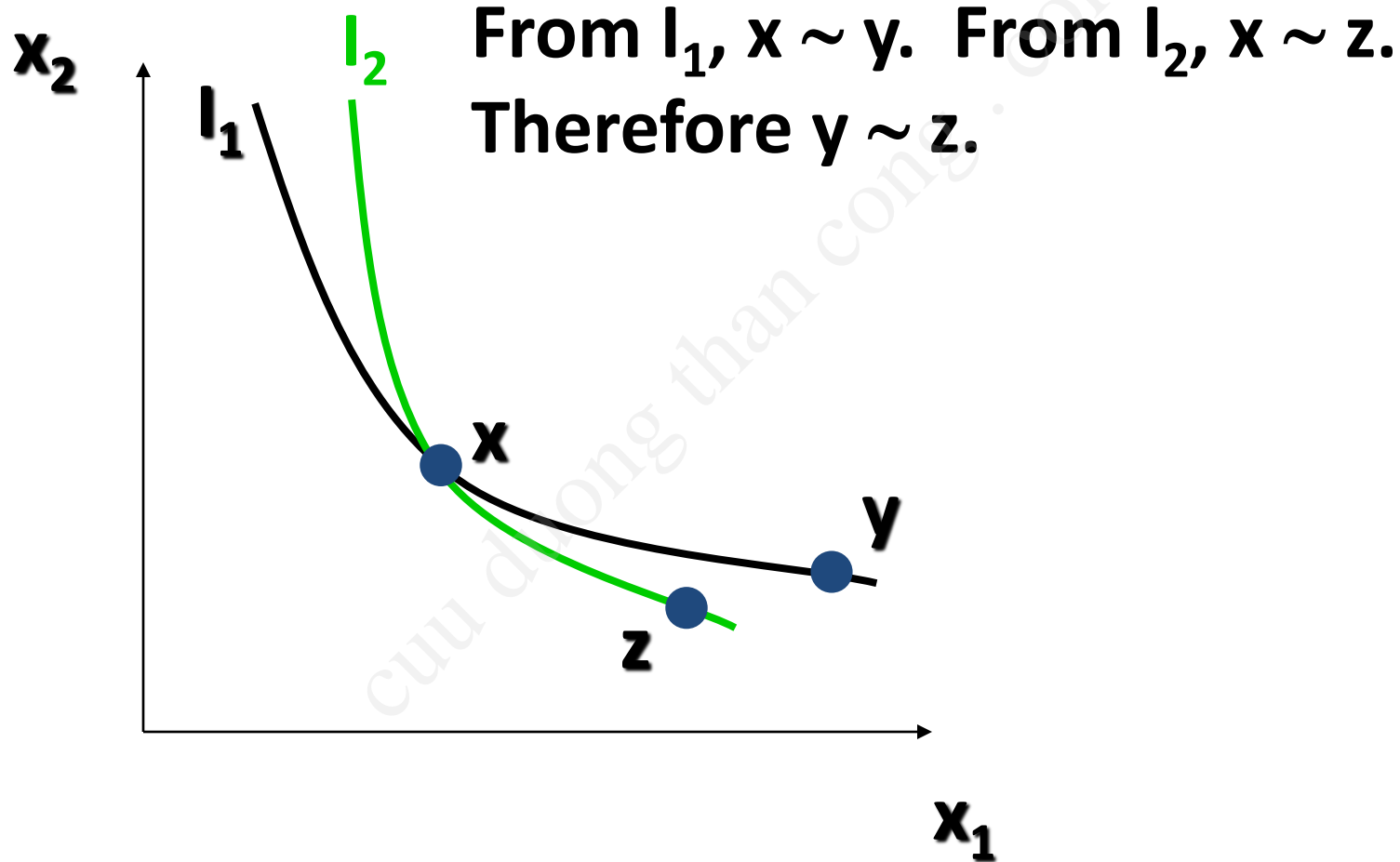
# Indifference Curves



# Indifference Curves

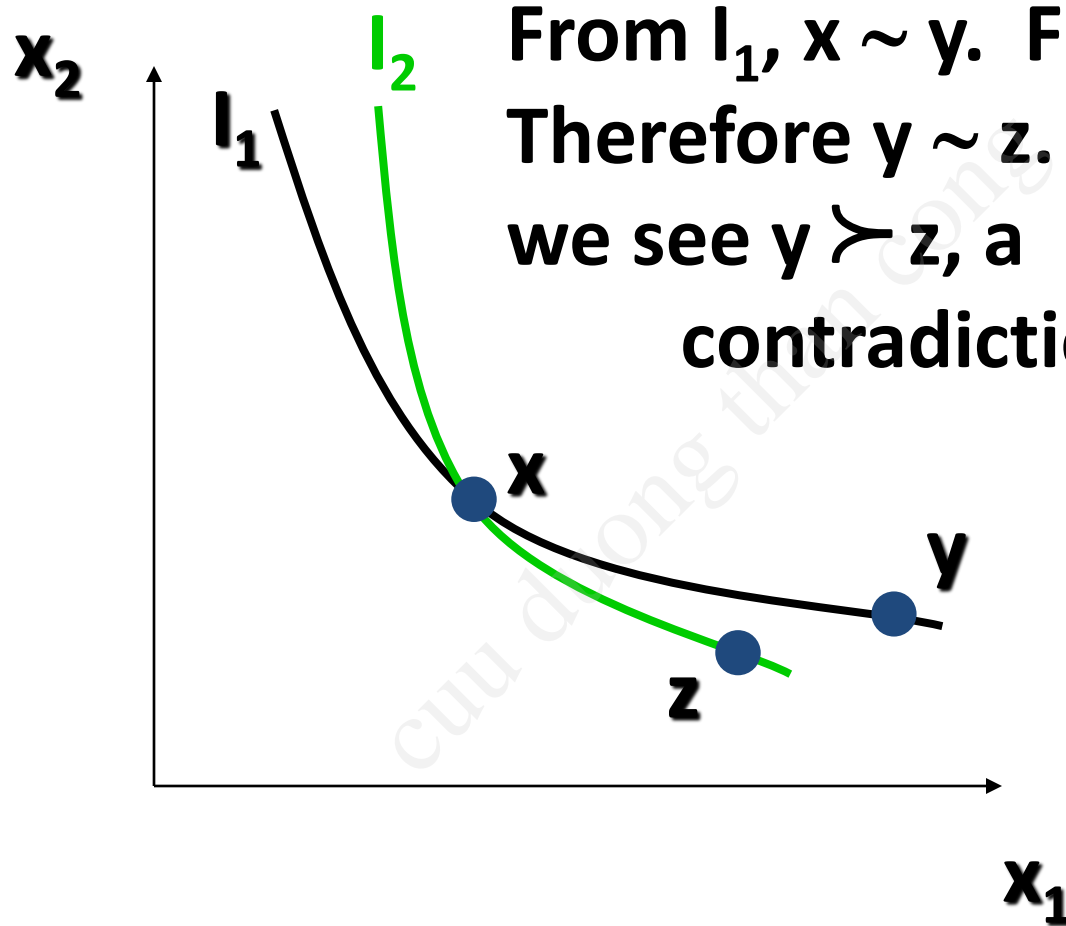


# Indifference Curves Cannot Intersect





# Indifference Curves Cannot Intersect



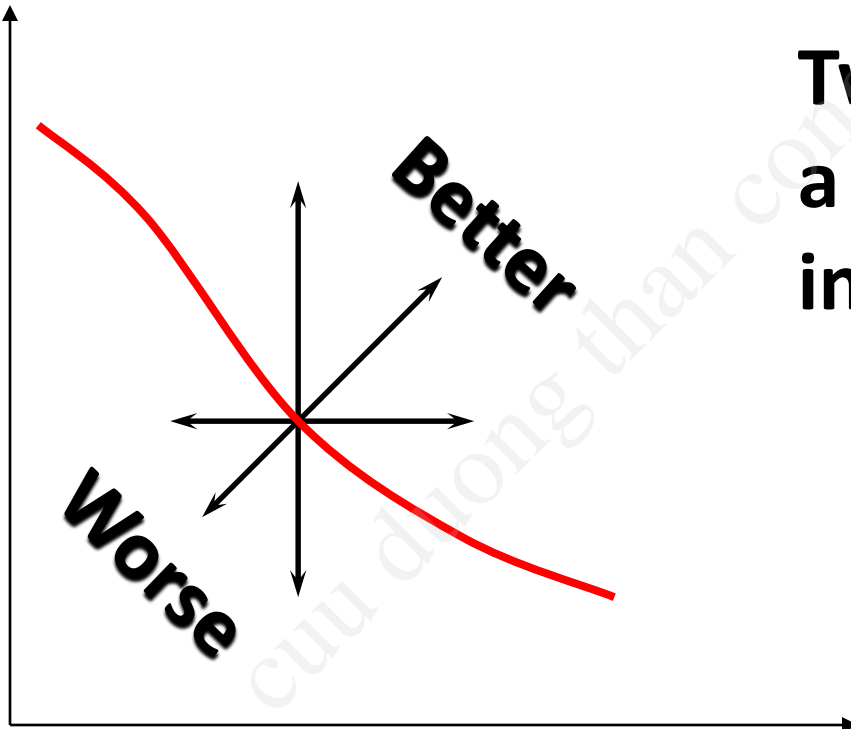
From  $I_1$ ,  $x \sim y$ . From  $I_2$ ,  $x \sim z$ .  
Therefore  $y \sim z$ . But from  $I_1$  and  $I_2$   
we see  $y \succ z$ , a  
contradiction.

# Slopes of Indifference Curves

- When more of a commodity is always preferred, the commodity is a **good**.
- If every commodity is a good then indifference curves are negatively sloped.

# Slopes of Indifference Curves

**Good 2**



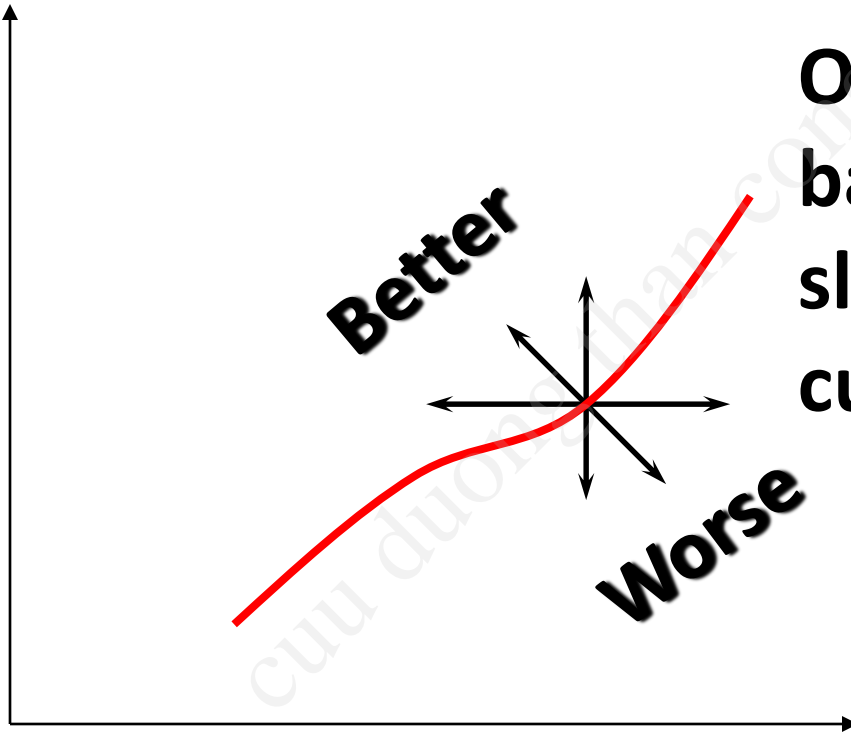
Two goods ➡  
a negatively sloped  
indifference curve.

# Slopes of Indifference Curves

- If less of a commodity is always preferred then the commodity is a **bad**.

# Slopes of Indifference Curves

**Good 2**



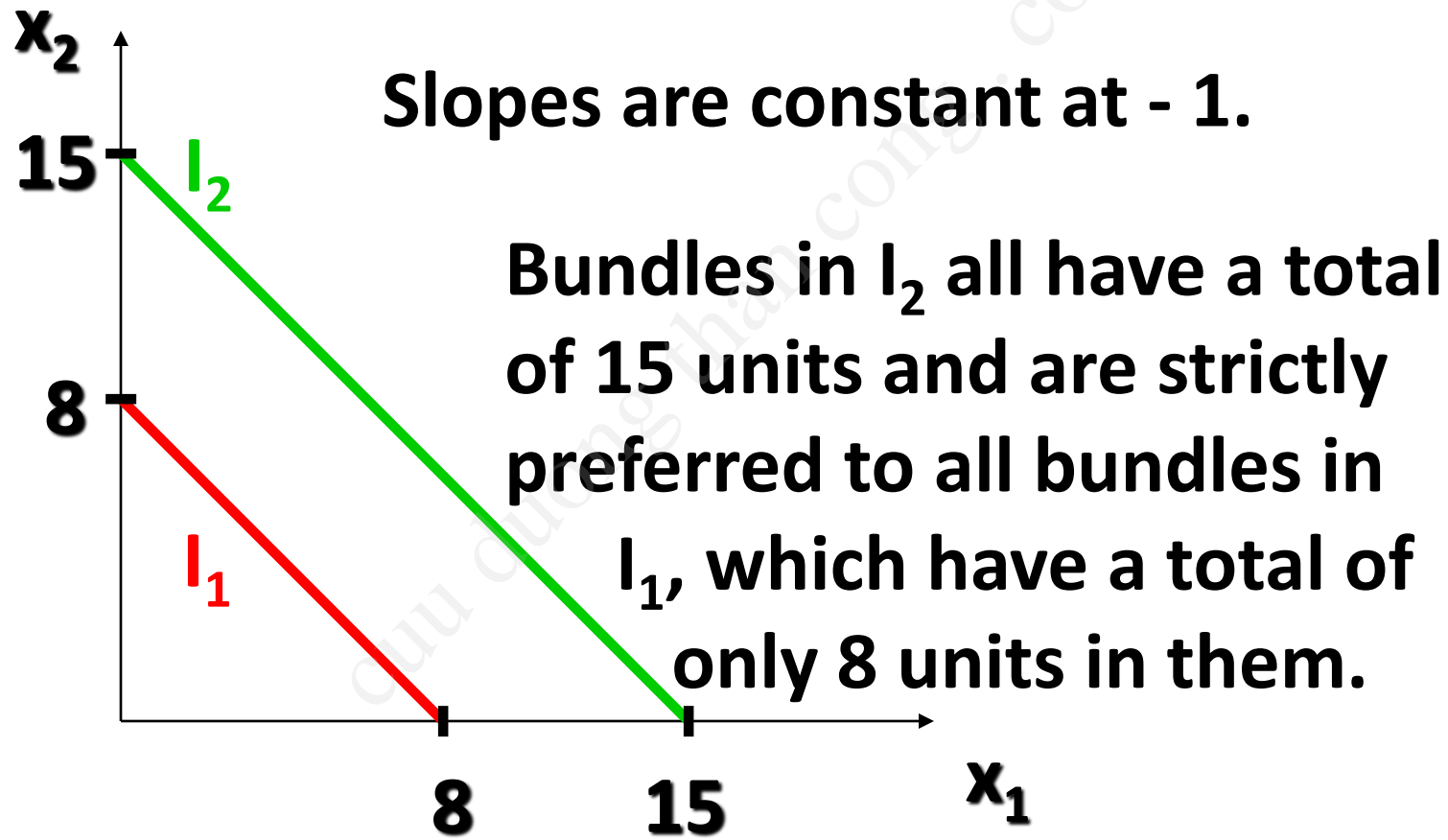
One good and one bad ➡ a positively sloped indifference curve.

**Bad 1**

# Extreme Cases of Indifference Curves; Perfect Substitutes

- If a consumer always regards units of commodities 1 and 2 as equivalent, then the commodities are **perfect substitutes** and only the **total amount** of the two commodities in bundles determines their preference rank-order.

# Extreme Cases of Indifference Curves; Perfect Substitutes

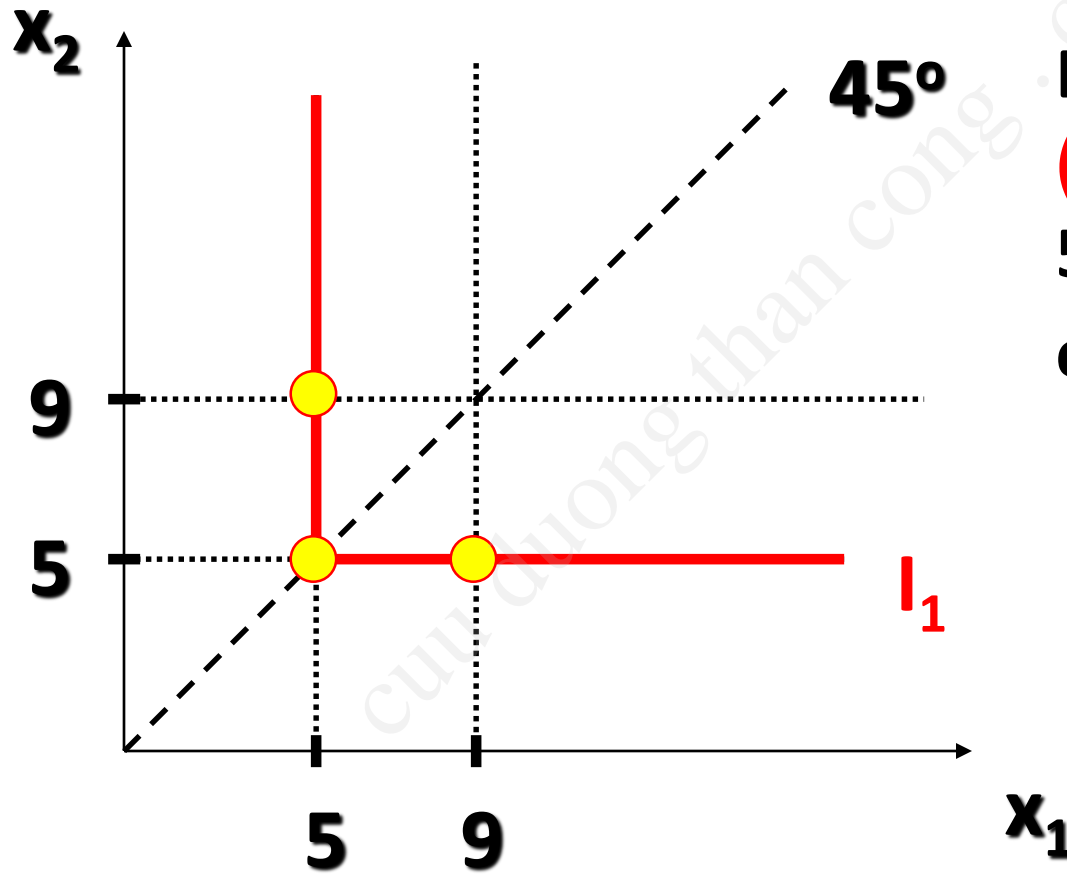


# Extreme Cases of Indifference Curves; Perfect Complements

- If a consumer always consumes commodities 1 and 2 in fixed proportion (e.g. one-to-one), then the commodities are **perfect complements** and only the **number of pairs** of units of the two commodities determines the preference rank-order of bundles.

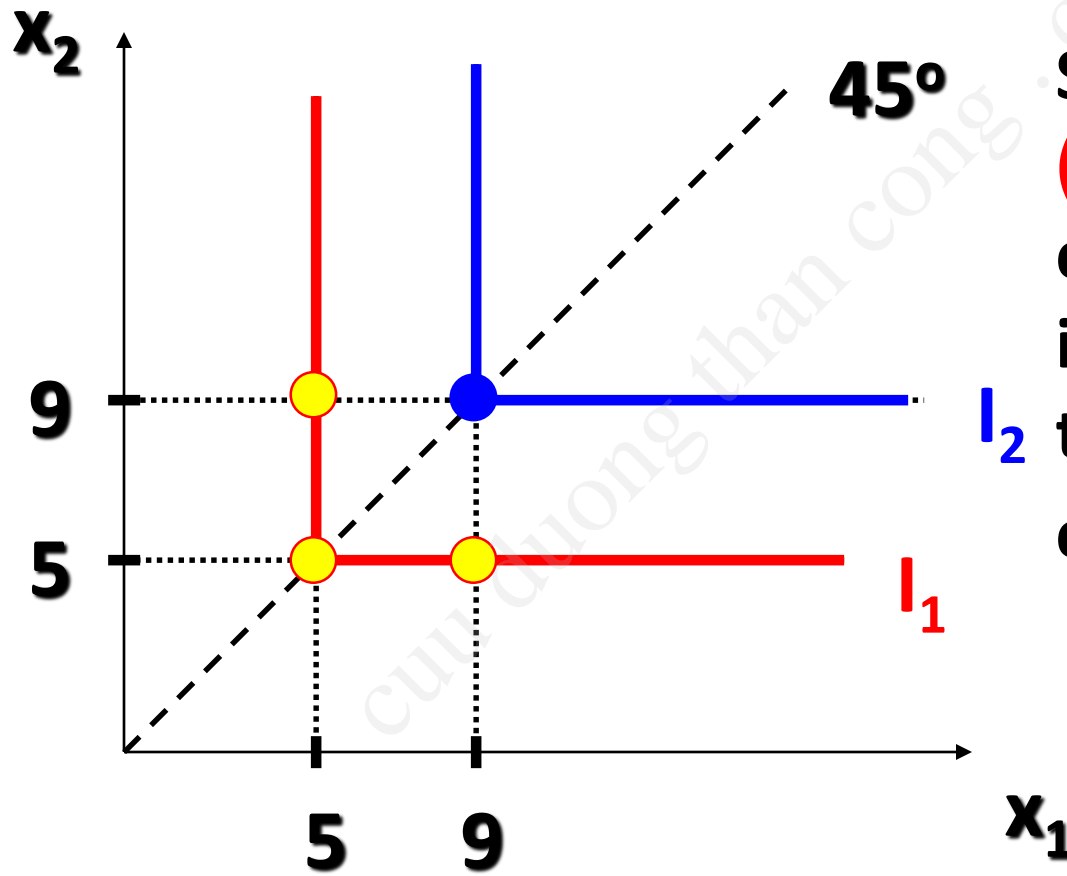


# Extreme Cases of Indifference Curves; Perfect Complements



Each of  $(5, 5)$ ,  $(5, 9)$  and  $(9, 5)$  contains 5 pairs so each is equally preferred.

# Extreme Cases of Indifference Curves; Perfect Complements

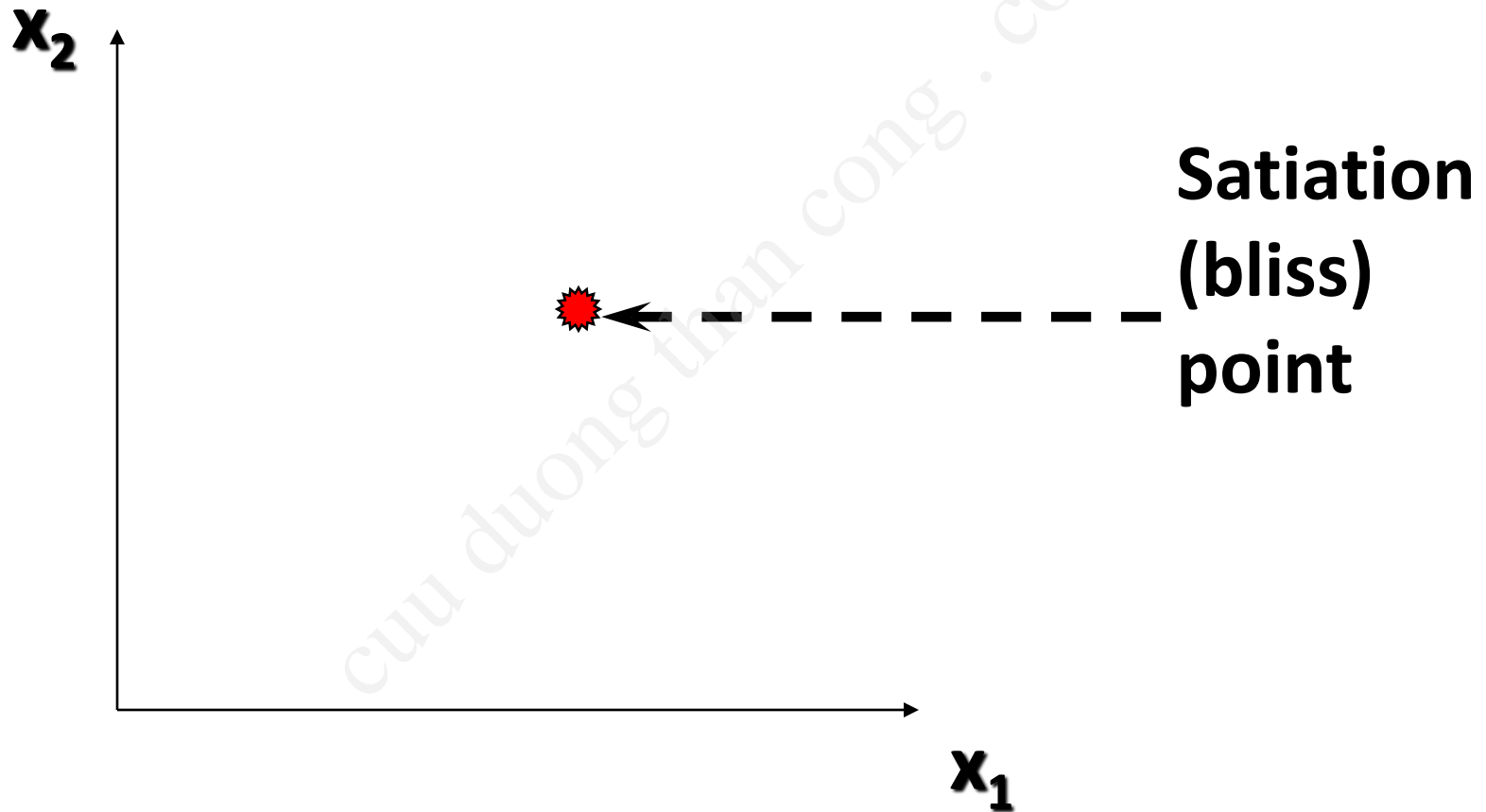


Since each of **(5,5)**, **(5,9)** and **(9,5)** contains 5 pairs, each is less preferred than the bundle **(9,9)** which contains 9 pairs.

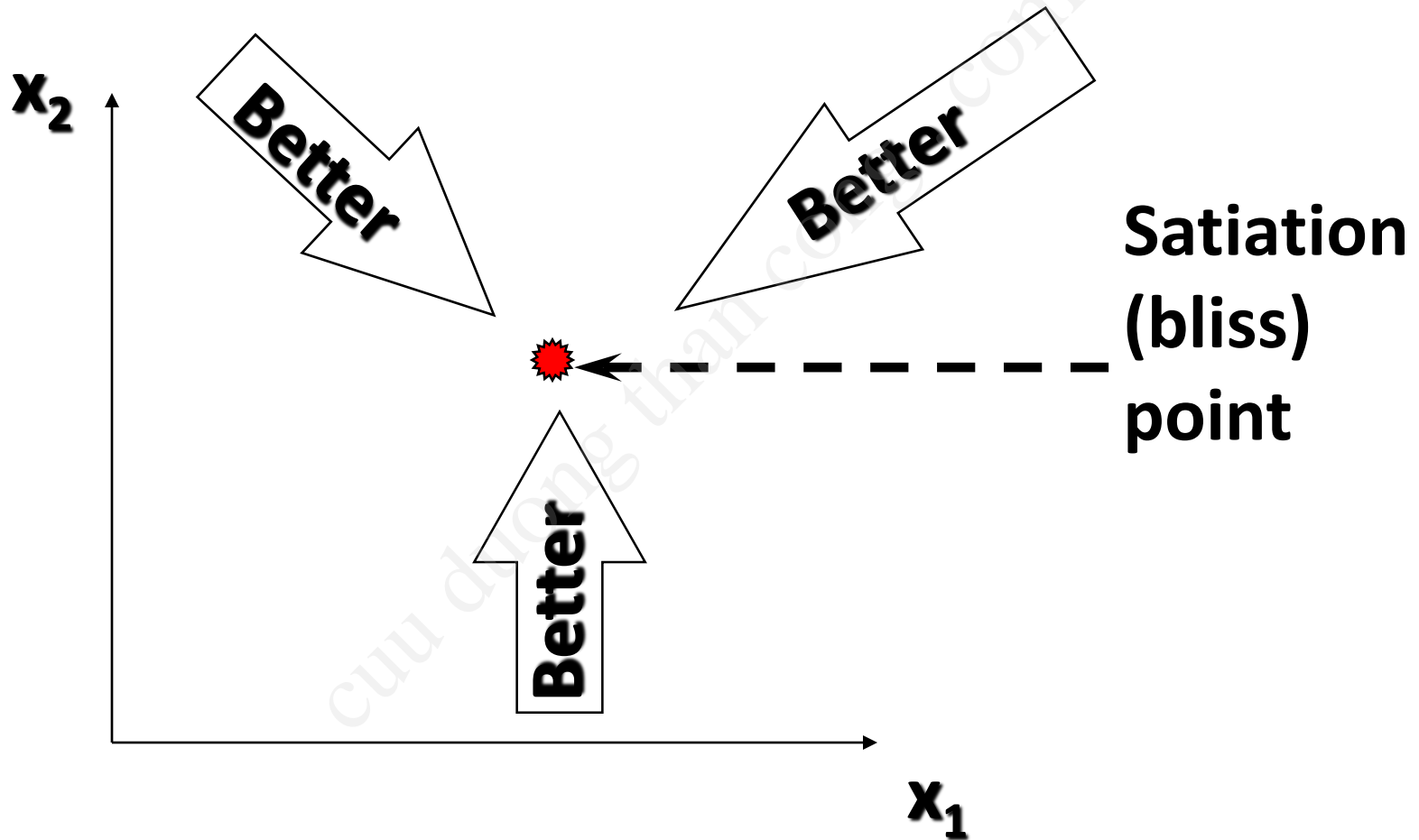
# Preferences Exhibiting Satiation

- A bundle strictly preferred to any other is a **satiation point** or a **bliss point**.
- What do indifference curves look like for preferences exhibiting satiation?

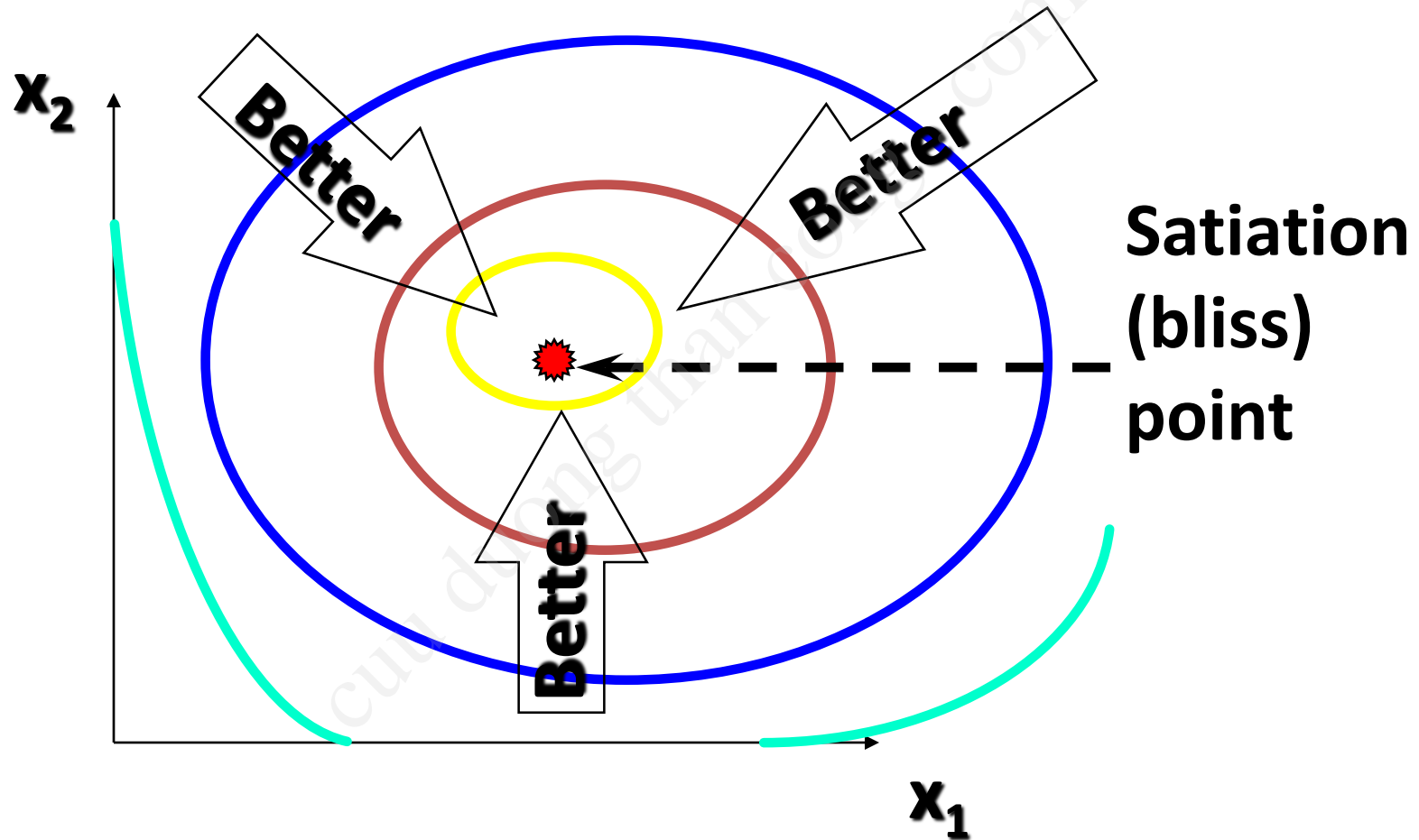
# Indifference Curves Exhibiting Satiation



# Indifference Curves Exhibiting Satiation



# Indifference Curves Exhibiting Satiation



# Indifference Curves for Discrete Commodities

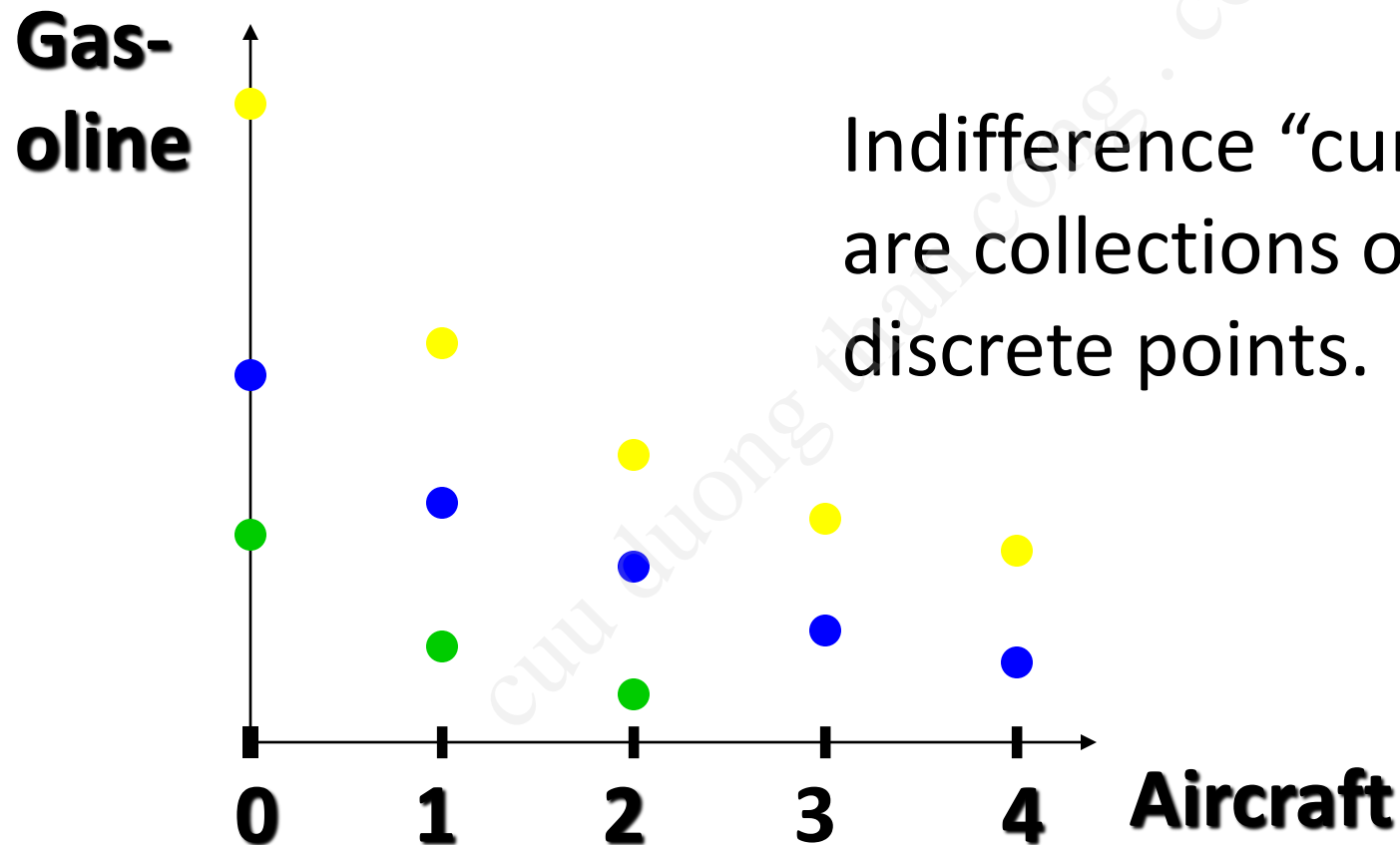
- A commodity is **infinitely divisible** if it can be acquired in any quantity; *e.g.* water or cheese.
- A commodity is **discrete** if it comes in unit lumps of 1, 2, 3, ... and so on; *e.g.* aircraft, ships and refrigerators.

# Indifference Curves for Discrete Commodities

- Suppose commodity 2 is an **infinitely divisible** good (gasoline) while commodity 1 is a **discrete** good (aircraft). What do indifference “curves” look like?



# Indifference Curves With a Discrete Good



# Well-Behaved Preferences

- A preference relation is “well-behaved” if it is
  - monotonic and convex.
- **Monotonicity**: More of any commodity is always preferred (*i.e.* no satiation and every commodity is a good).

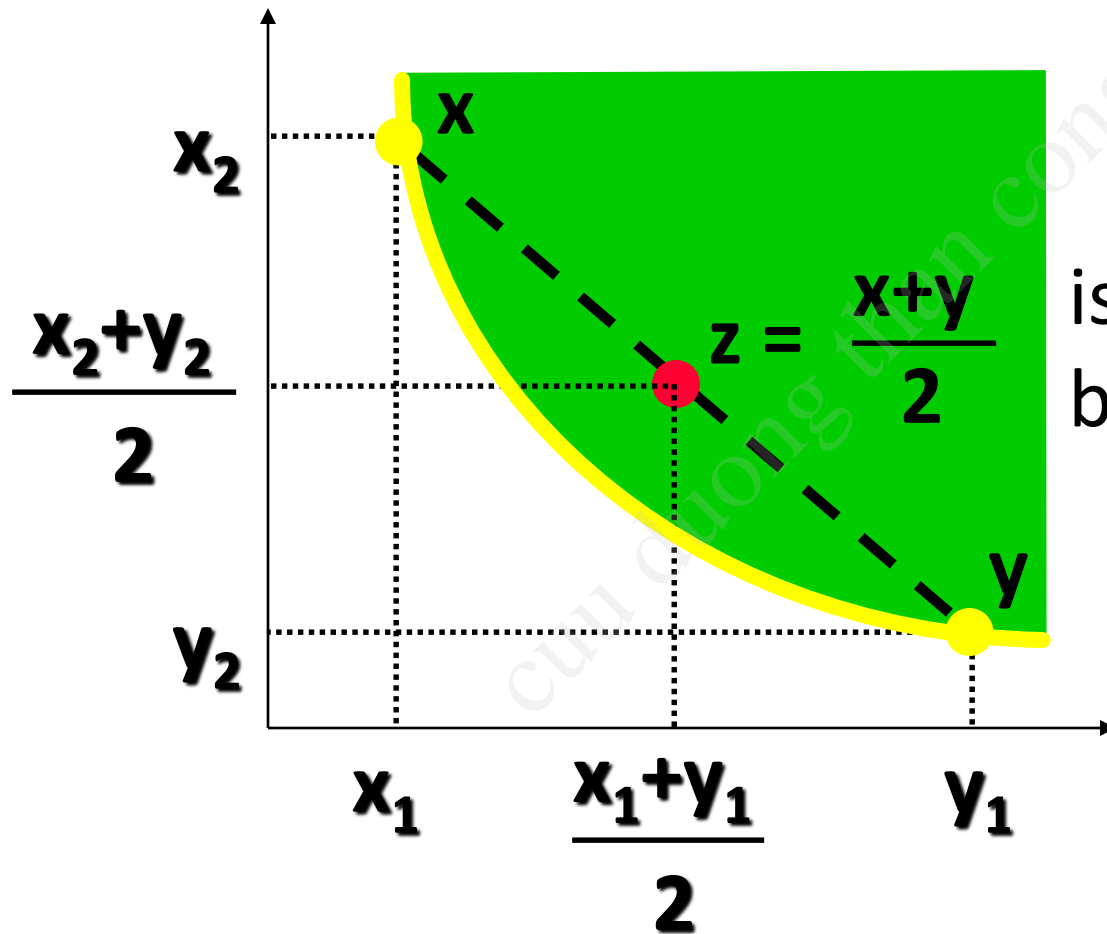
# Well-Behaved Preferences

- **Convexity**: Mixtures of bundles are (at least weakly) preferred to the bundles themselves. E.g., the 50-50 mixture of the bundles  $x$  and  $y$  is

$$z = (0.5)x + (0.5)y.$$

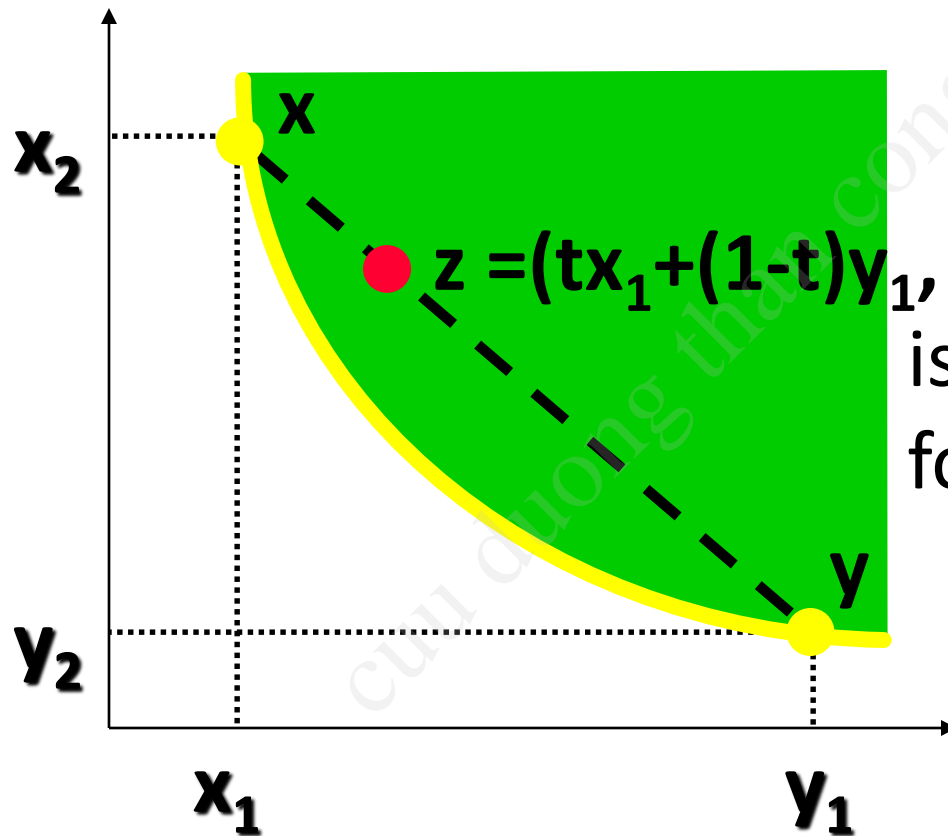
$z$  is at least as preferred as  $x$  or  $y$ .

# Well-Behaved Preferences -- Convexity.



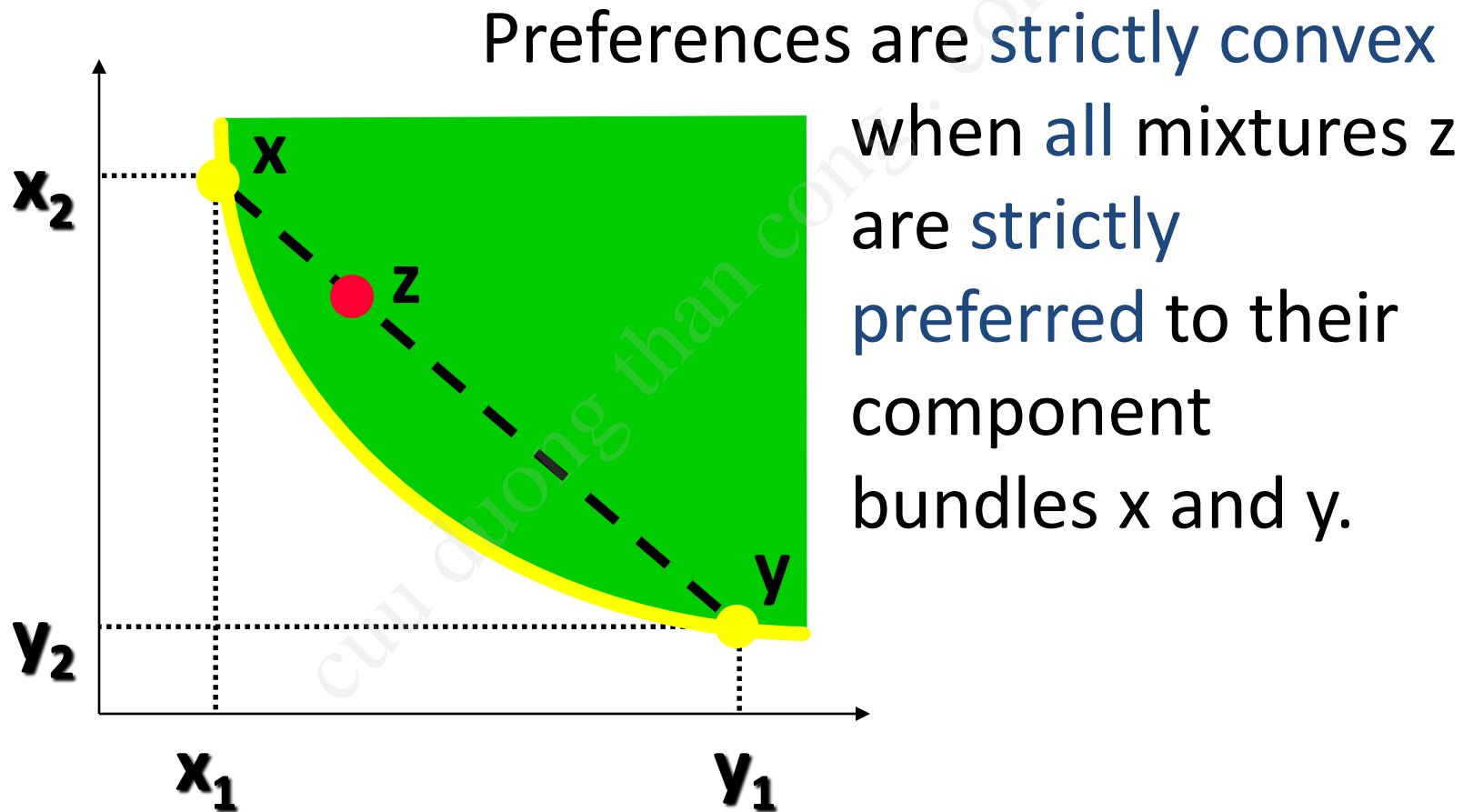
is strictly preferred to both  $x$  and  $y$ .

# Well-Behaved Preferences -- Convexity.

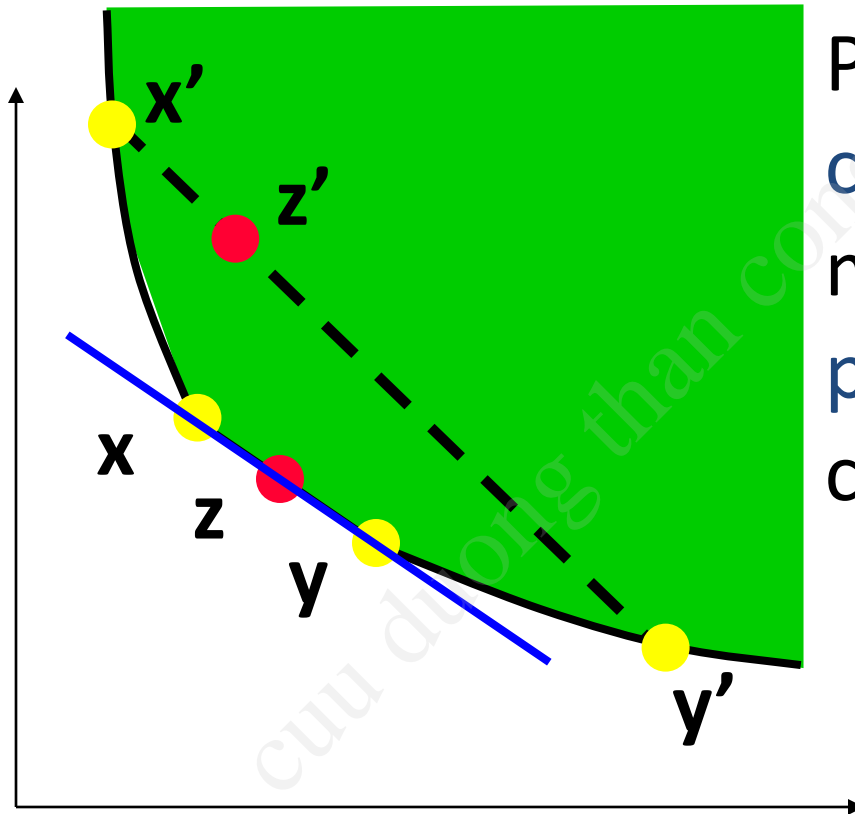


$z = (tx_1 + (1-t)y_1, tx_2 + (1-t)y_2)$   
is preferred to  $x$  and  $y$   
for all  $0 < t < 1$ .

# Well-Behaved Preferences -- Convexity.

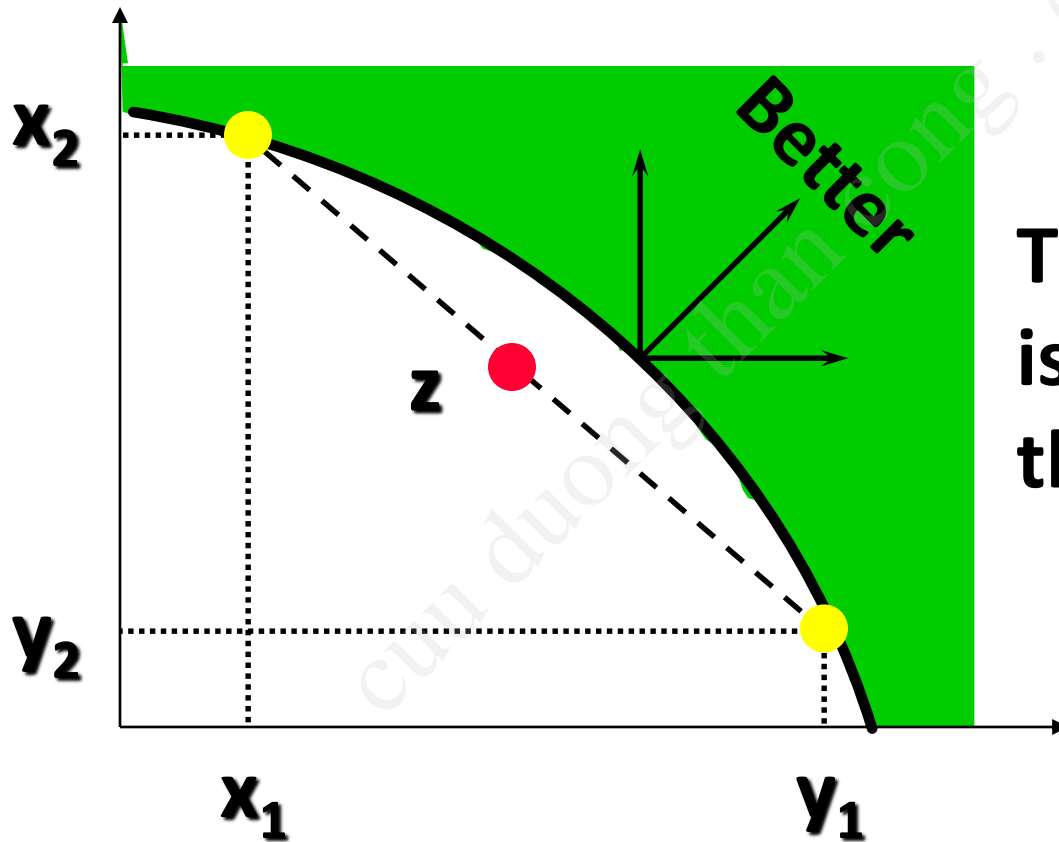


# Well-Behaved Preferences -- Weak Convexity.



Preferences are **weakly convex** if at least one mixture  $z$  is **equally preferred** to a component bundle.

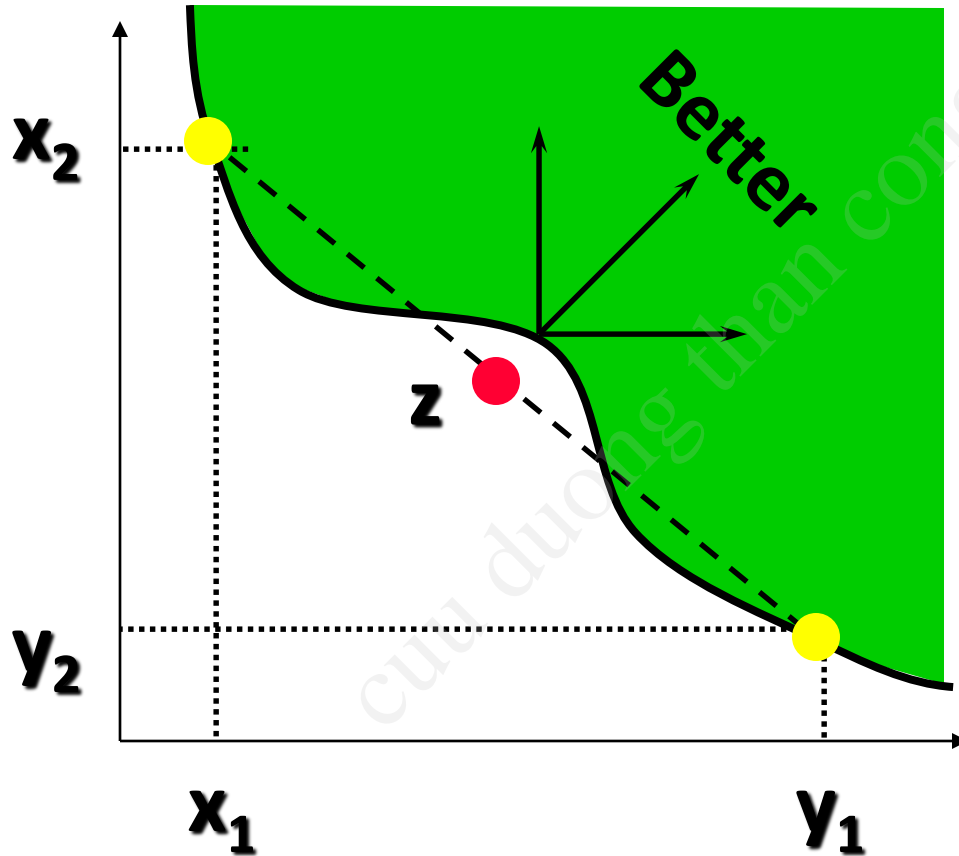
# Non-Convex Preferences



The mixture  $z$  is less preferred than  $x$  or  $y$ .



# More Non-Convex Preferences

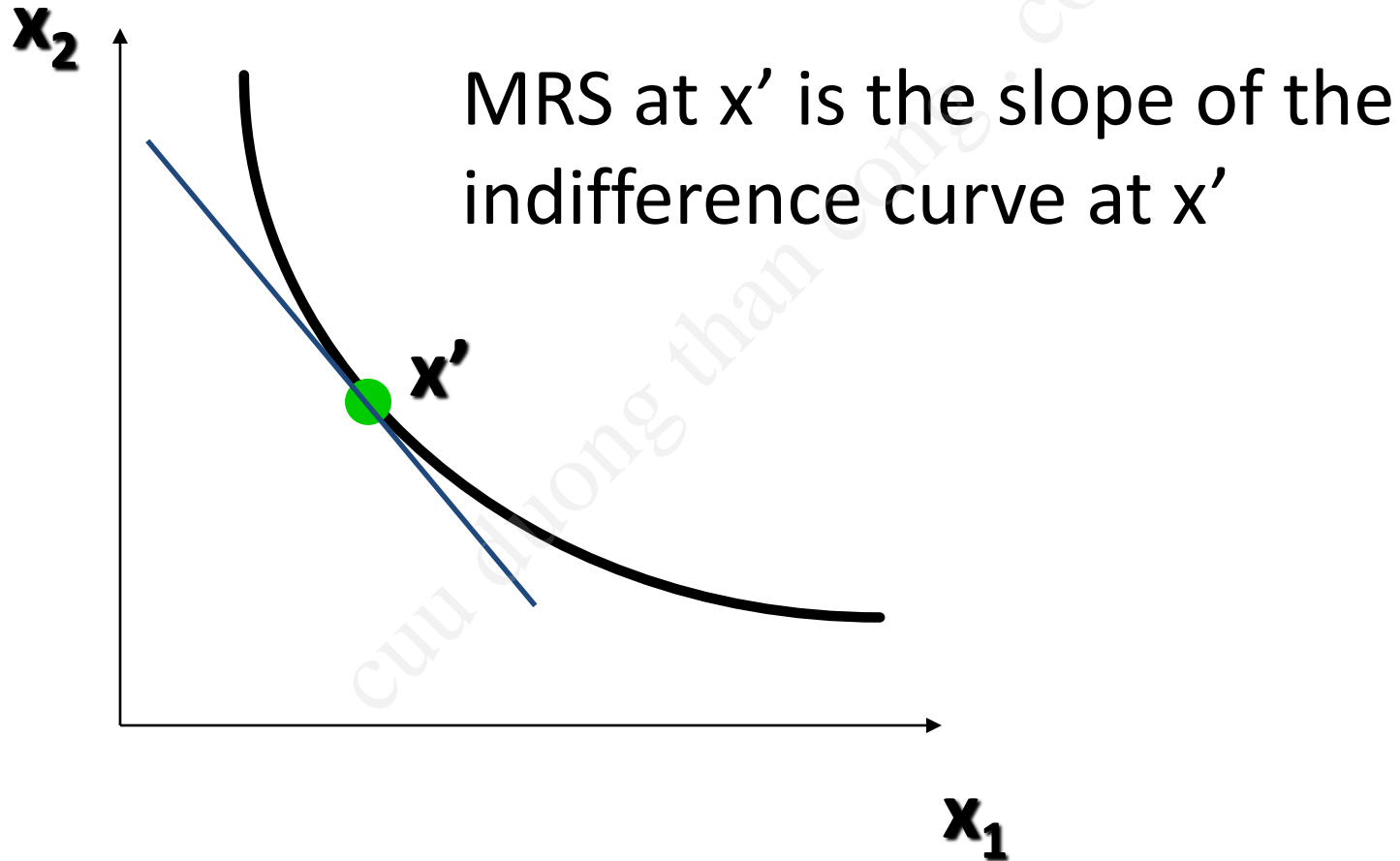


The mixture  $z$  is less preferred than  $x$  or  $y$ .

# Slopes of Indifference Curves

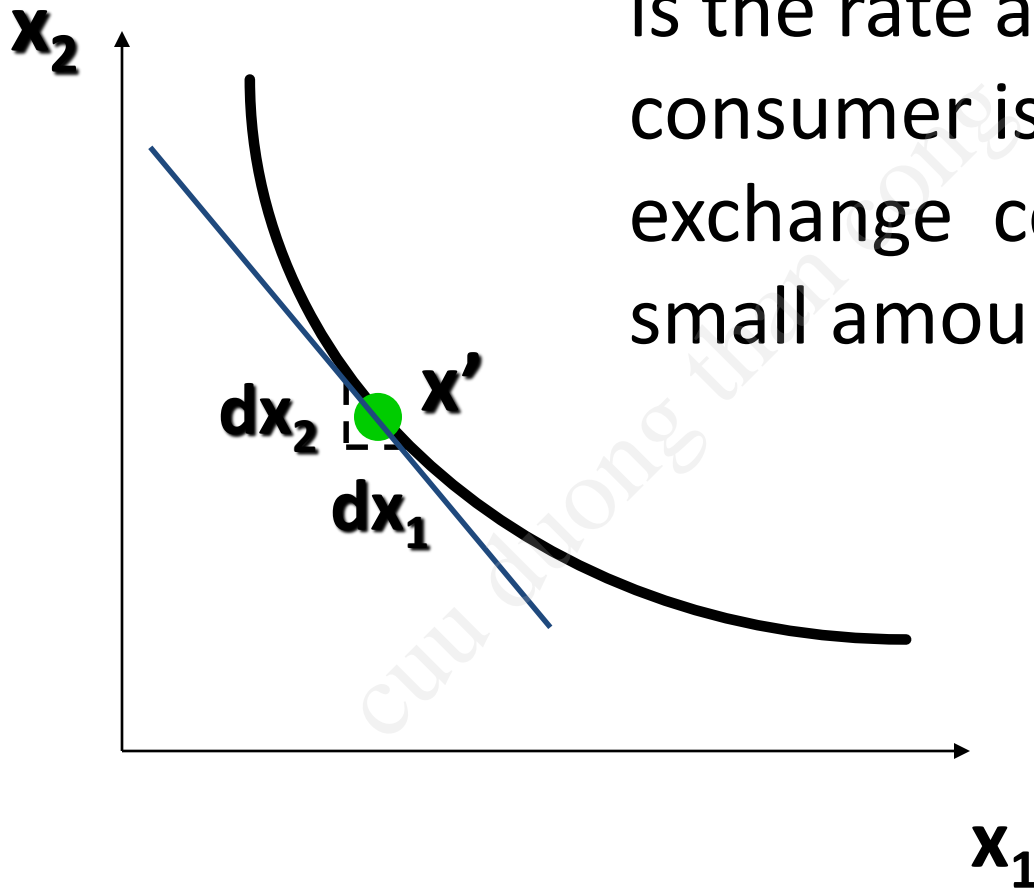
- The slope of an indifference curve is its **marginal rate-of-substitution** (MRS).
- How can a MRS be calculated?

# Marginal Rate of Substitution



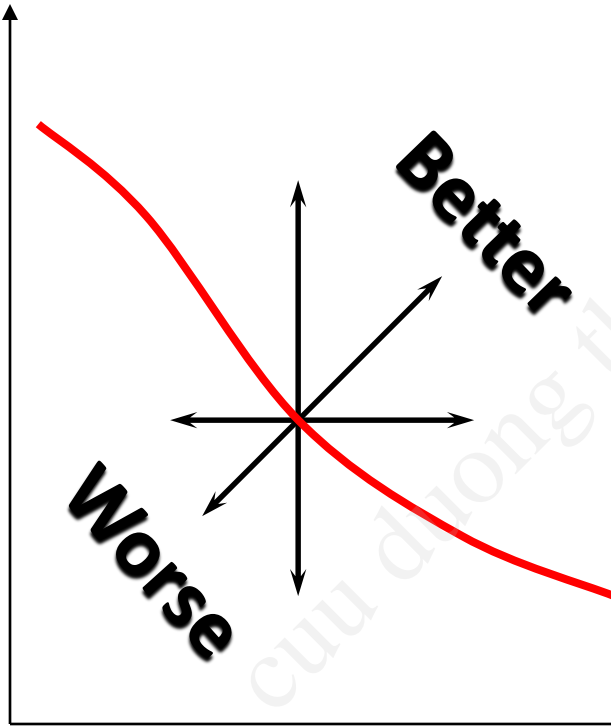
# Marginal Rate of Substitution

$dx_2 = \text{MRS} \times dx_1$  so, at  $x'$ , MRS is the rate at which the consumer is only just willing to exchange commodity 2 for a small amount of commodity 1.



# MRS & Ind. Curve Properties

**Good 2**



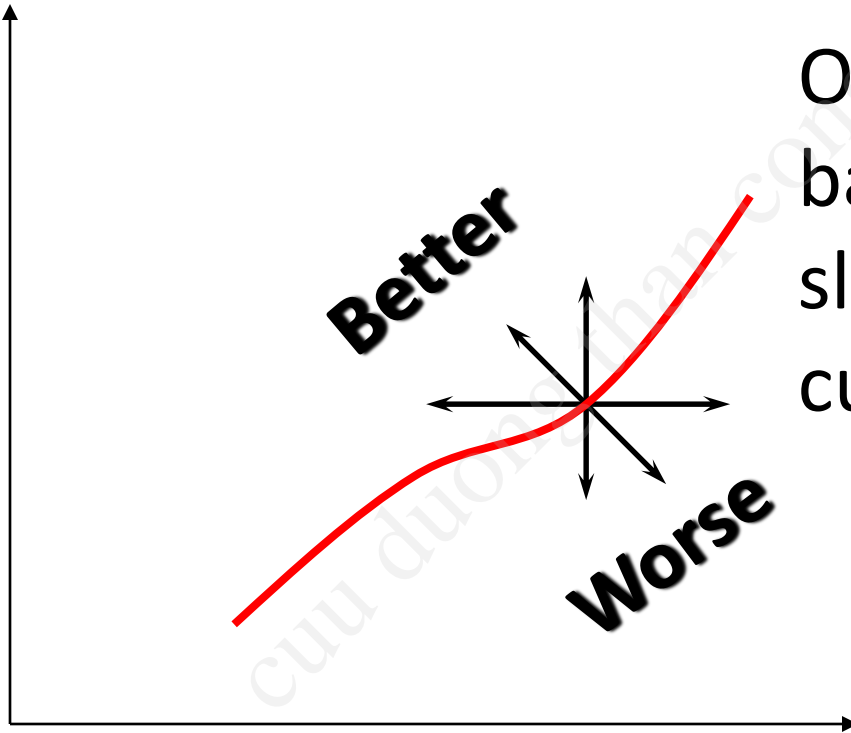
Two goods ➡  
a negatively sloped  
indifference curve

➡  **$MRS < 0$ .**

**Good 1**

# MRS & Ind. Curve Properties

**Good 2**



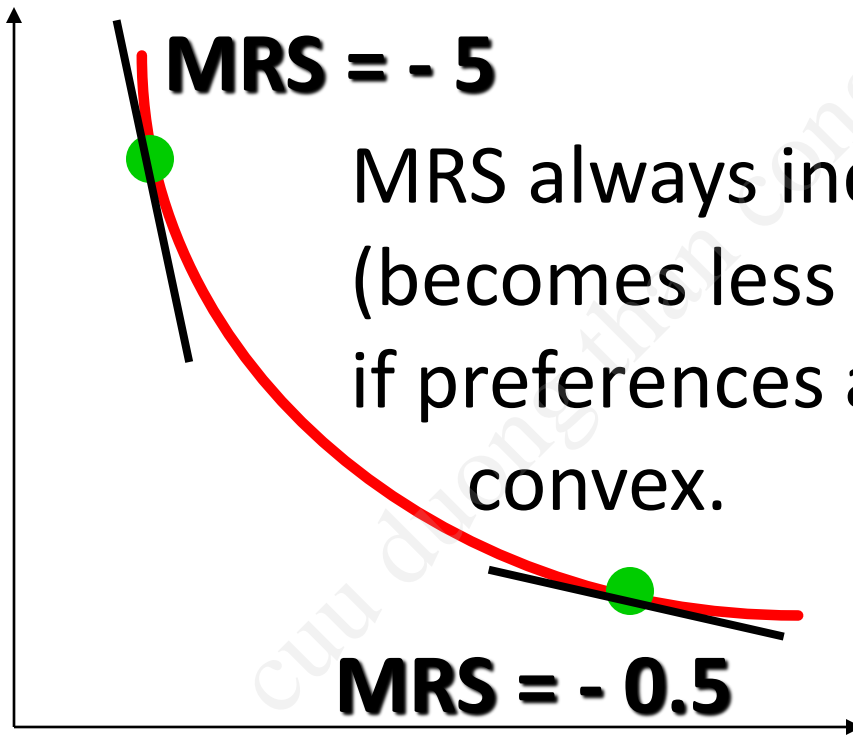
One good and one bad  $\Rightarrow$  a positively sloped indifference curve

$\Rightarrow$  **MRS > 0.**

**Bad 1**

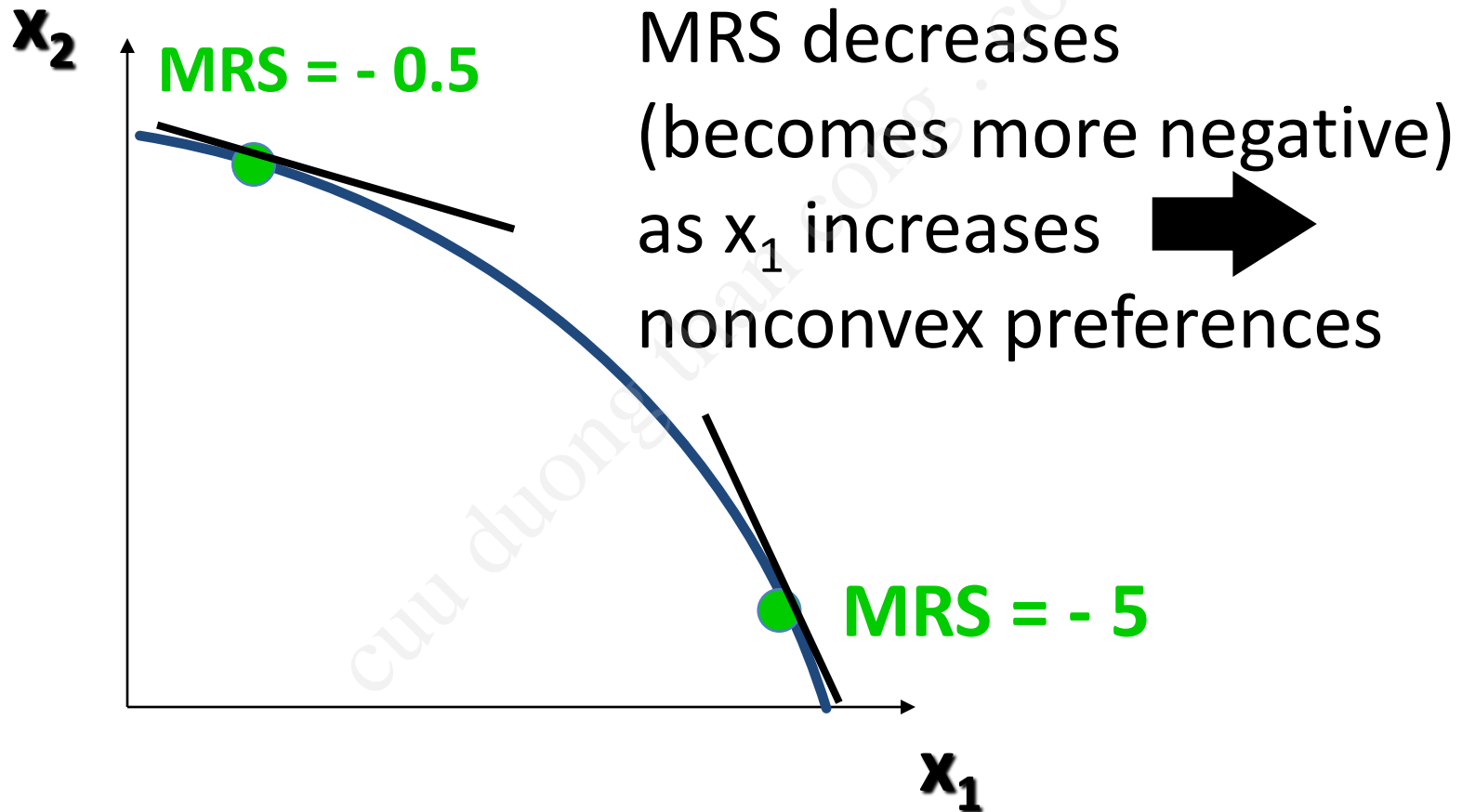
# MRS & Ind. Curve Properties

**Good 2**



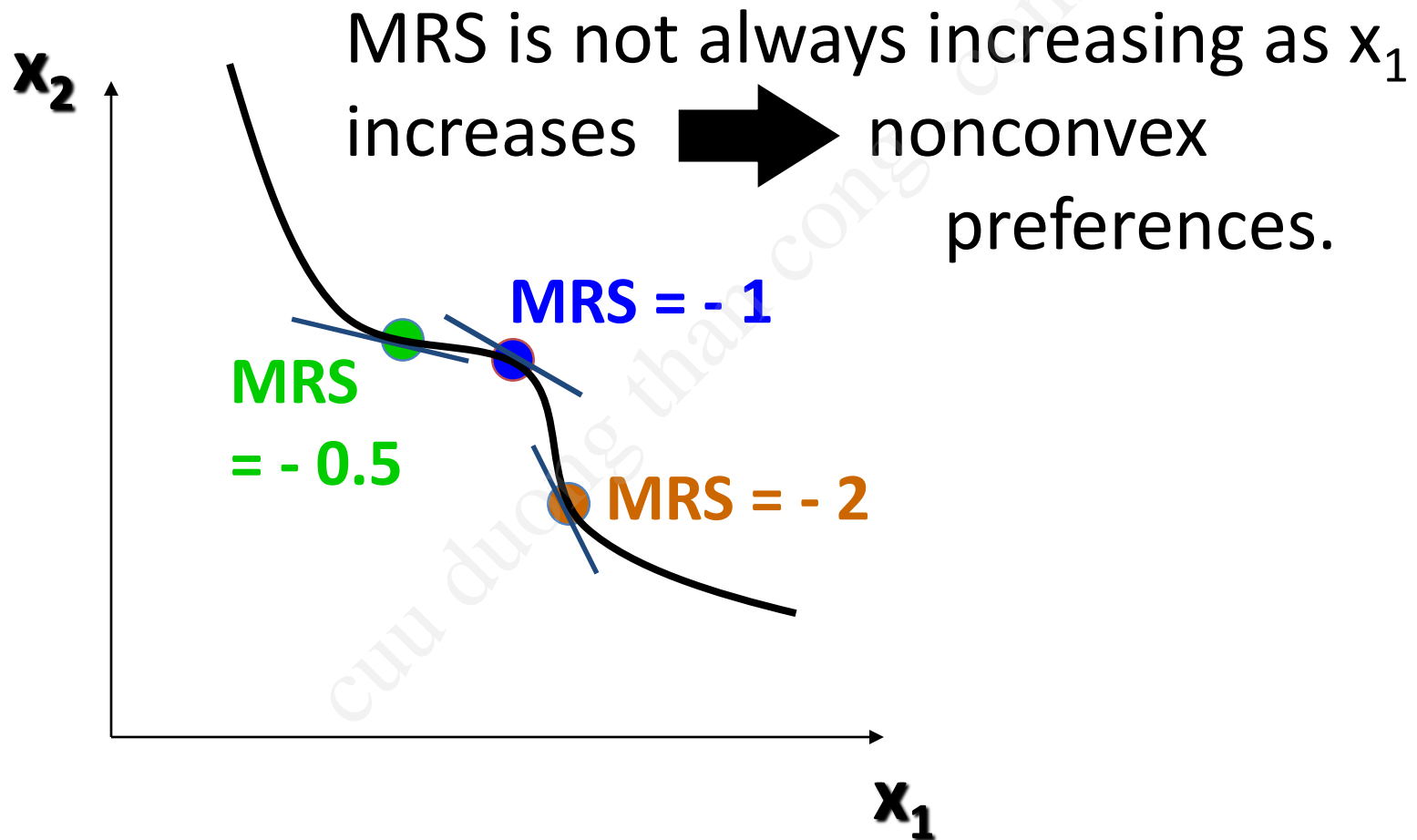
**Good 1**

# MRS & Ind. Curve Properties





# MRS & Ind. Curve Properties



# UTILITY

# Utility Functions

- A preference relation that is complete, reflexive, transitive and continuous **can be represented by a continuous utility function.**
- Continuity means that small changes to a consumption bundle cause only small changes to the preference level.

# Utility Functions

- A utility function  $U(x)$  represents a preference relation  $\succsim$  if and only if:

$$x' \succ x'' \iff U(x') > U(x'')$$

$$x' \prec x'' \iff U(x') < U(x'')$$

$$x' \sim x'' \iff U(x') = U(x'').$$

# Utility Functions

- Utility is an **ordinal** (i.e. ordering) concept.
- *E.g.* if  $U(x) = 6$  and  $U(y) = 2$  then bundle  $x$  is strictly preferred to bundle  $y$ . But  $x$  is not preferred three times as much as is  $y$ .

# Utility Functions & Indiff. Curves

- Consider the bundles  $(4,1)$ ,  $(2,3)$  and  $(2,2)$ .
- Suppose  $(2,3) \succ (4,1) \sim (2,2)$ .
- Assign to these bundles any numbers that preserve the preference ordering;  
*e.g.*  $U(2,3) = 6 > U(4,1) = U(2,2) = 4$ .
- Call these numbers **utility levels**.

# Utility Functions & Indiff. Curves

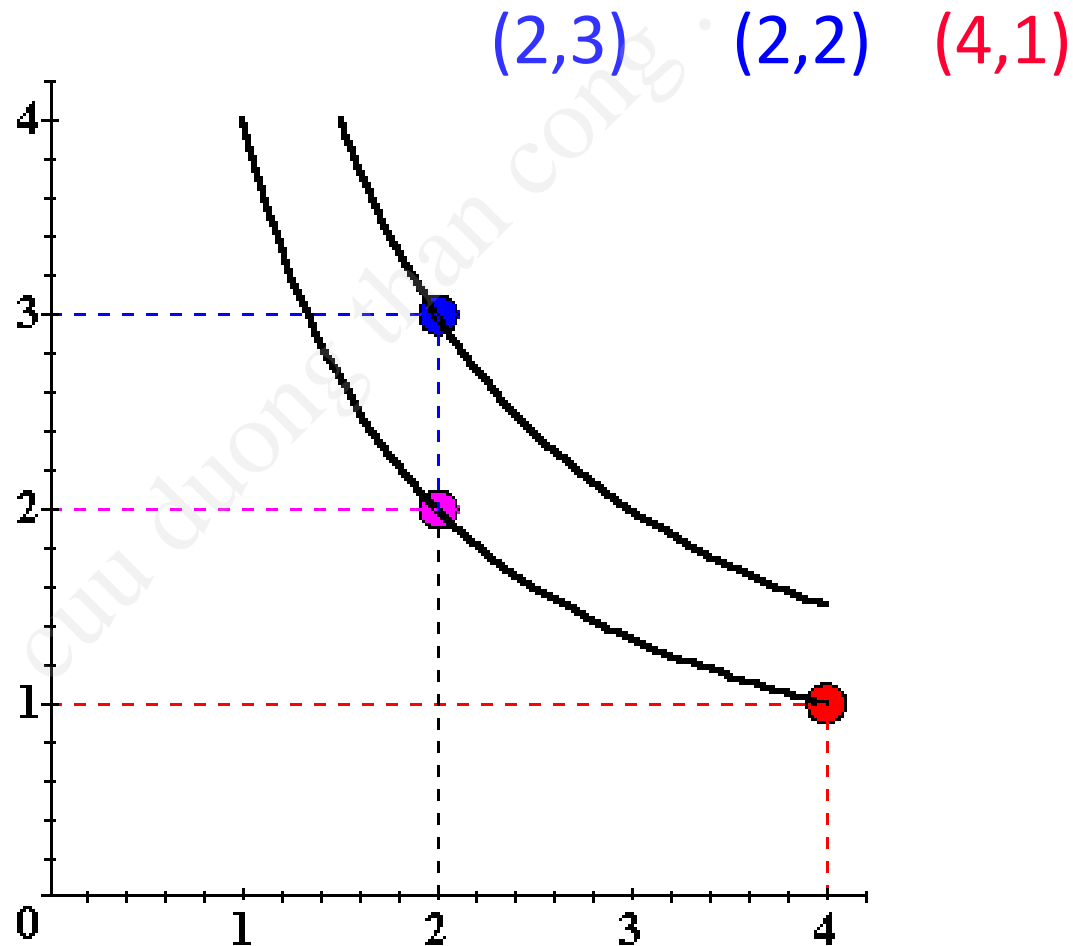
- An indifference curve contains equally preferred bundles.
- Equal preference  $\Rightarrow$  same utility level.
- Therefore, all bundles in an indifference curve have the same utility level.

# Utility Functions & Indiff. Curves

- So the bundles (4,1) and (2,2) are in the indiff. curve with utility level  $U \equiv 4$
- But the bundle (2,3) is in the indiff. curve with utility level  $U \equiv 6$ .
- On an indifference curve diagram, this preference information looks as follows:



# Utility Functions & Indiff. Curves

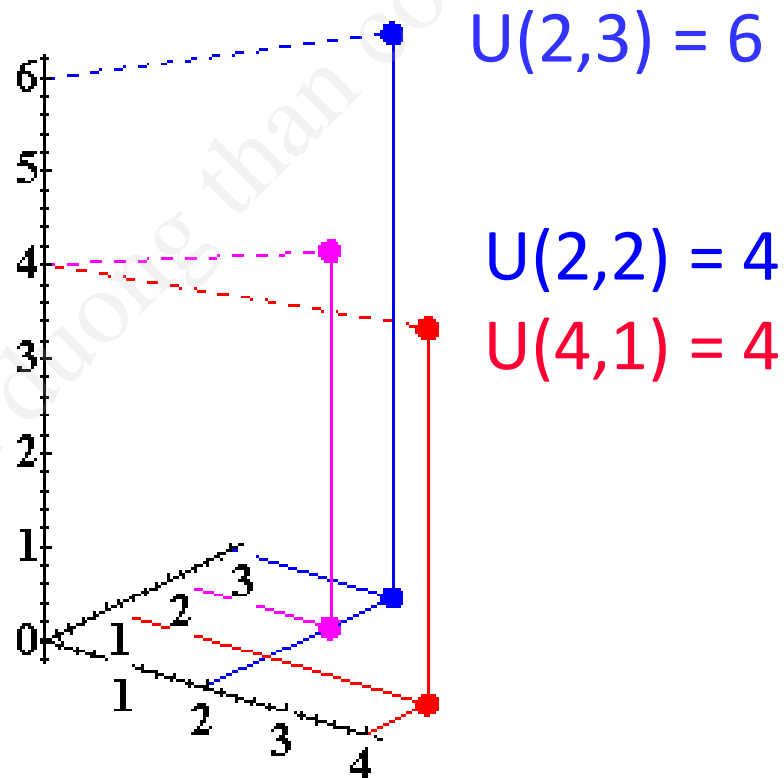


# Utility Functions & Indiff. Curves

- Another way to visualize this same information is to plot the utility level on a vertical axis.

# Utility Functions & Indiff. Curves

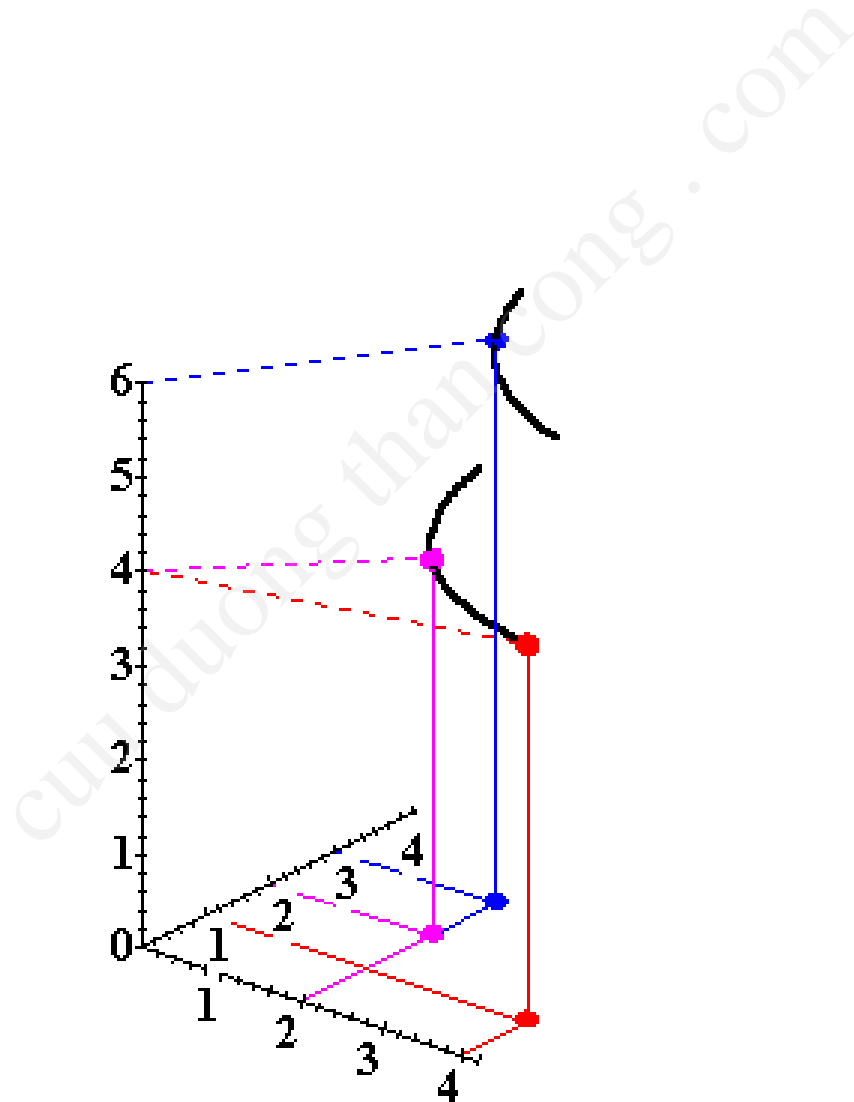
3D plot of consumption & utility levels for 3 bundles



# Utility Functions & Indiff. Curves

- This 3D visualization of preferences can be made more informative by adding into it the two indifference curves.

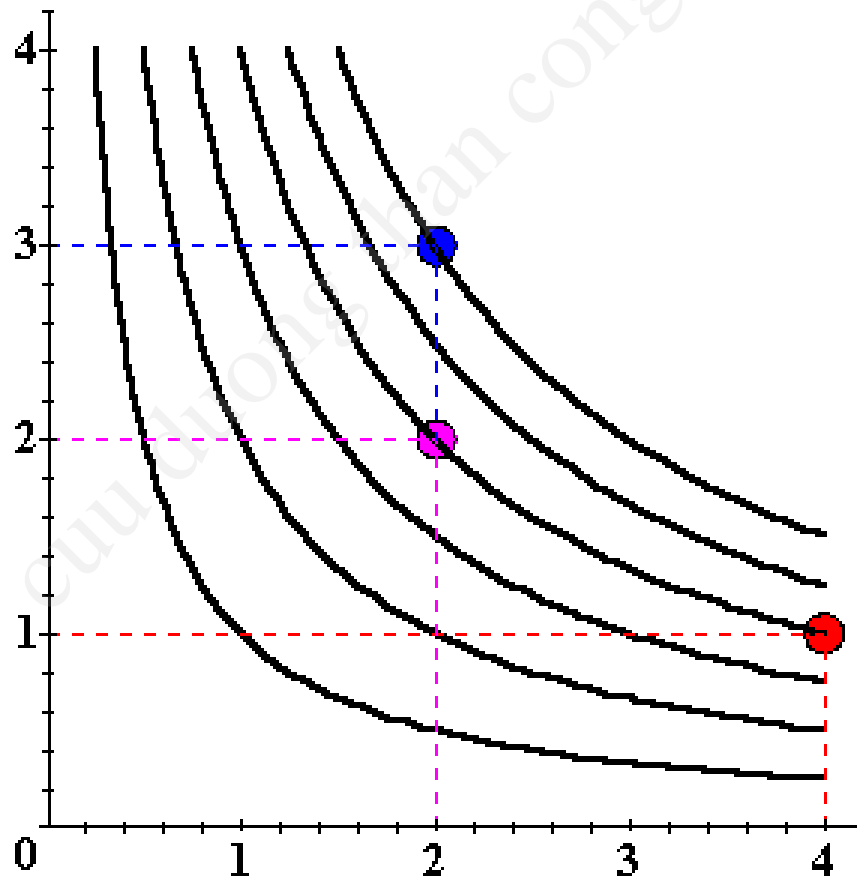
# Utility Functions & Indiff. Curves



# Utility Functions & Indiff. Curves

- Comparing more bundles will create a larger collection of all indifference curves and a better description of the consumer's preferences.

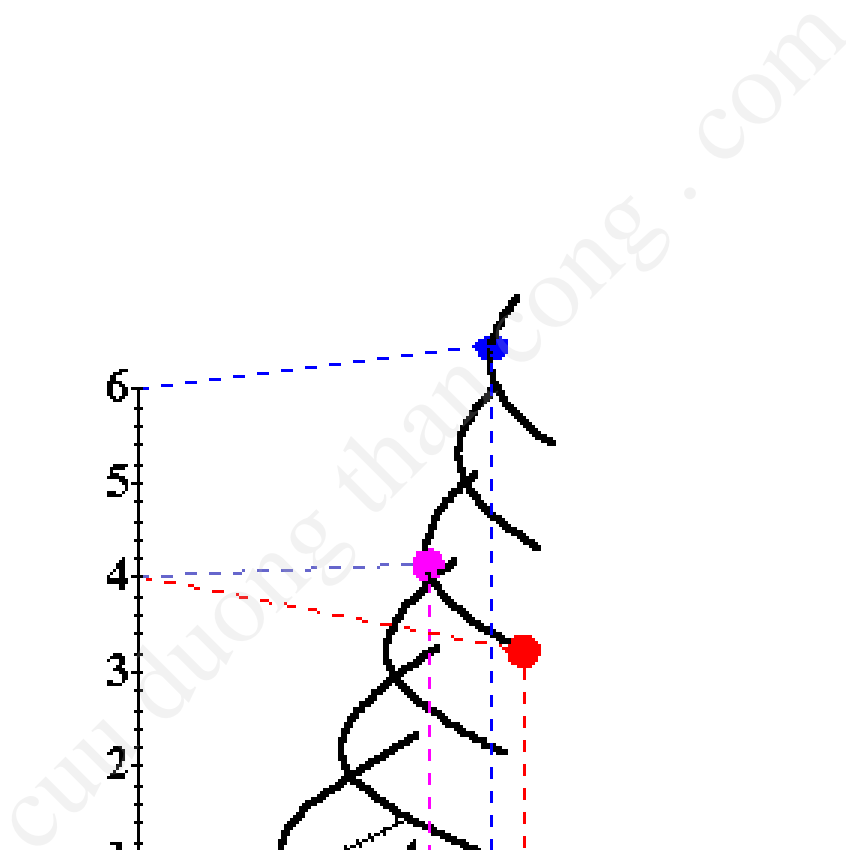
# Utility Functions & Indiff. Curves



# Utility Functions & Indiff. Curves

- As before, this can be visualized in 3D by plotting each indifference curve at the height of its utility index.

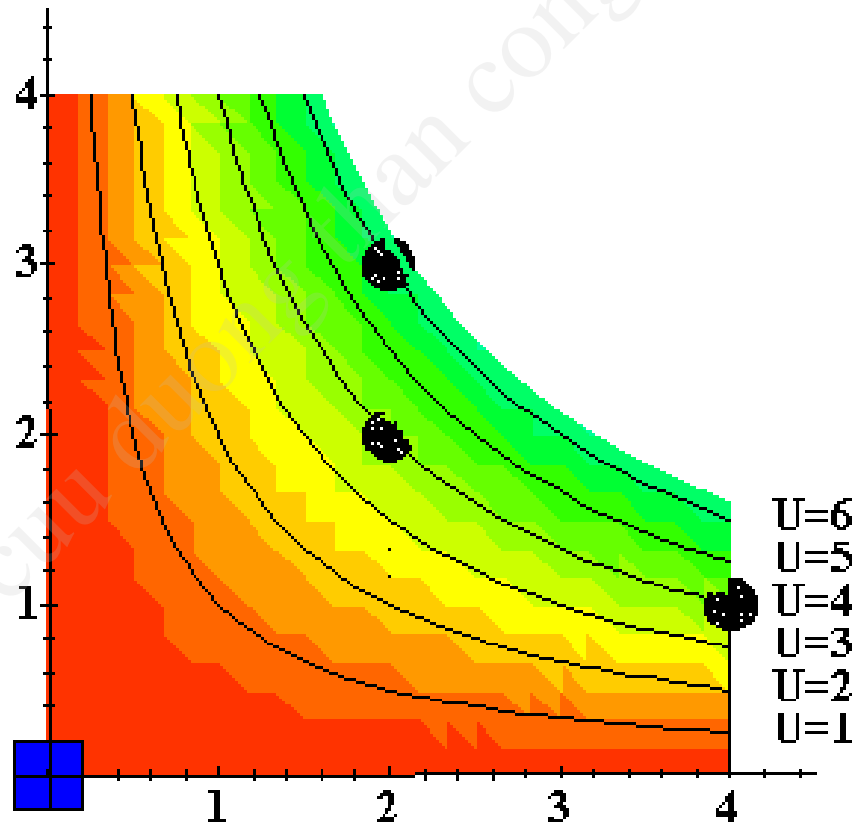




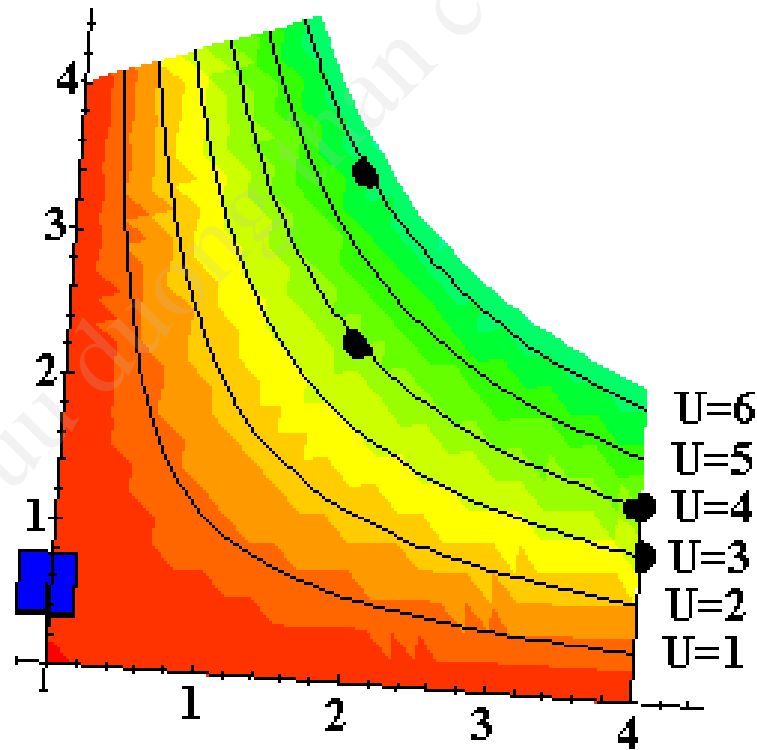
# Utility Functions & Indiff. Curves

- Comparing all possible consumption bundles gives the complete collection of the consumer's indifference curves, each with its assigned utility level.
- This complete collection of indifference curves completely represents the consumer's preferences.

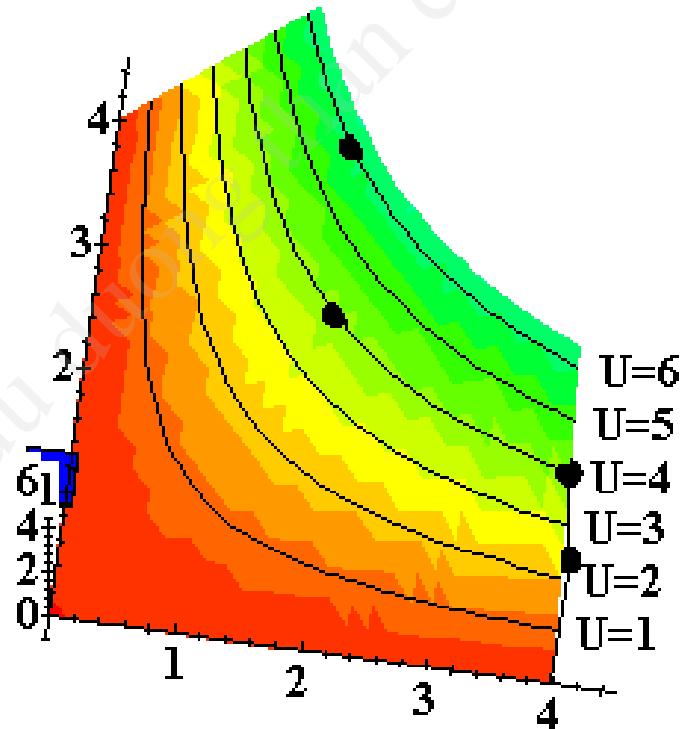
# Utility Functions & Indiff. Curves



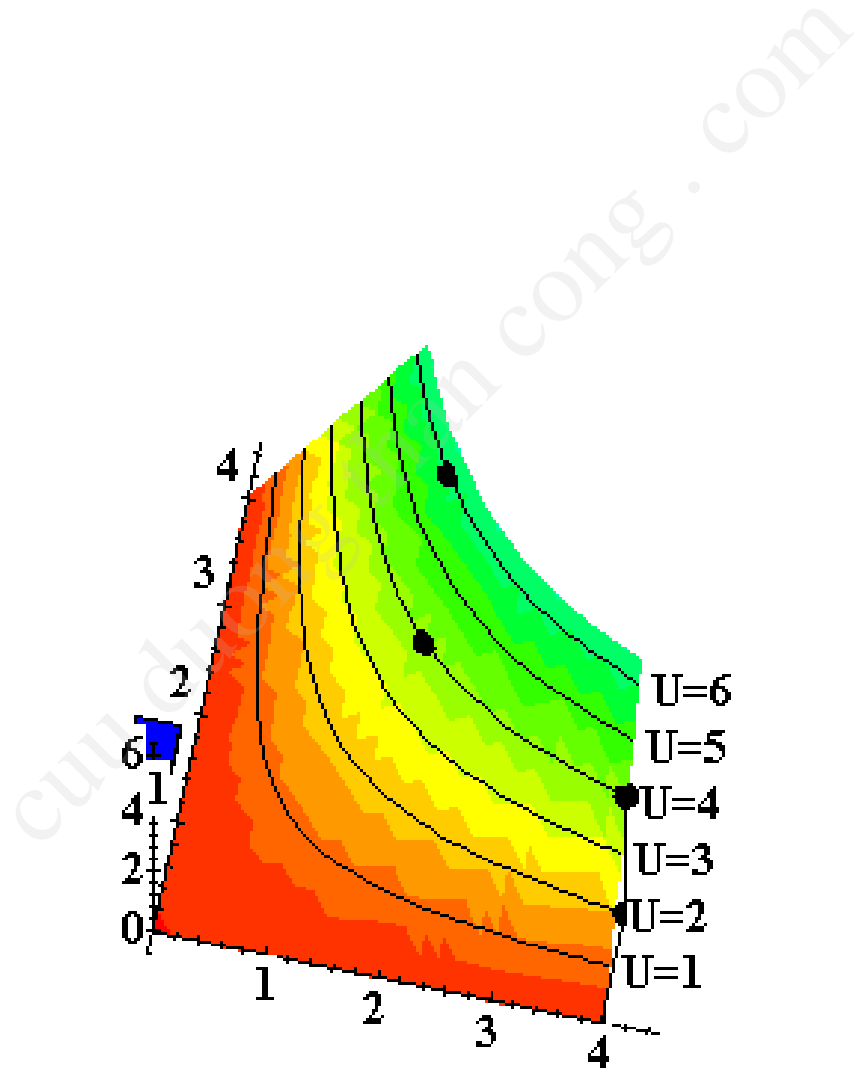
# Utility Functions & Indiff. Curves



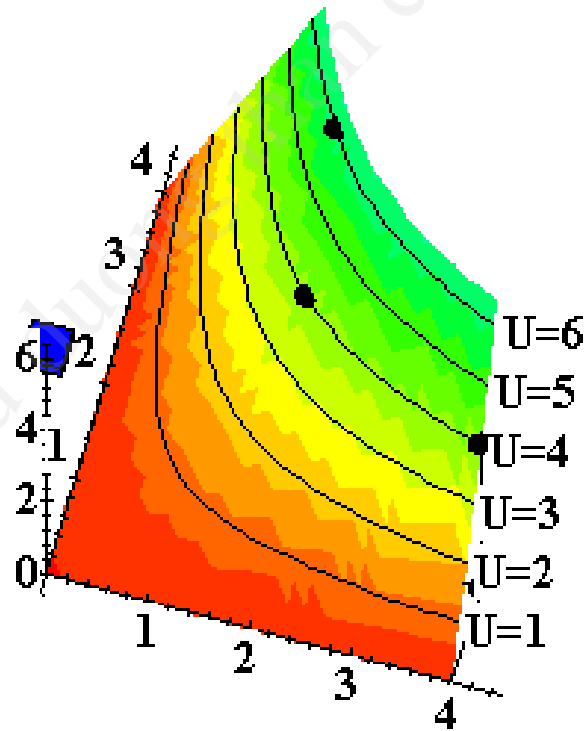
# Utility Functions & Indiff. Curves



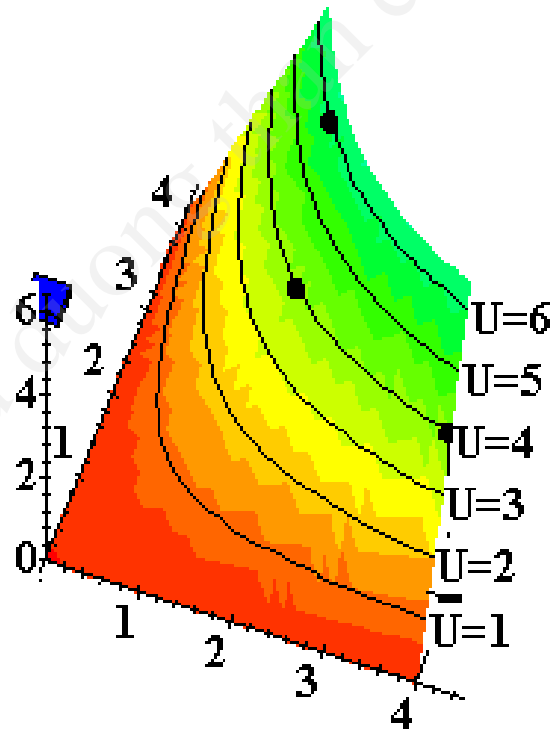
# Utility Functions & Indiff. Curves



# Utility Functions & Indiff. Curves

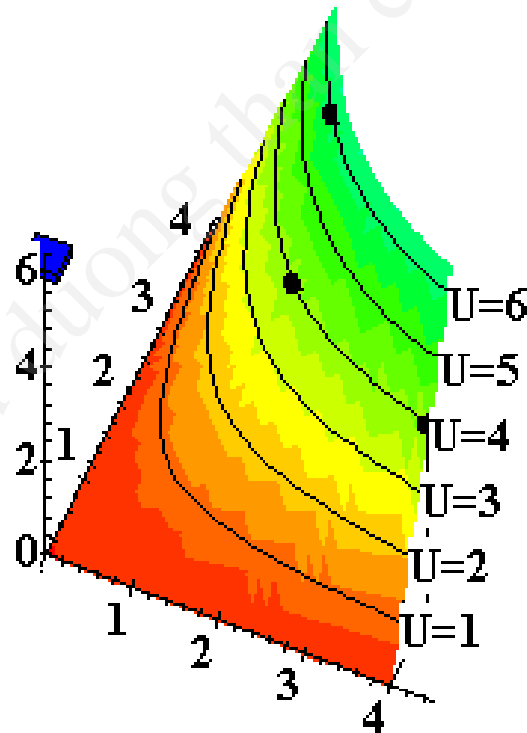


# Utility Functions & Indiff. Curves

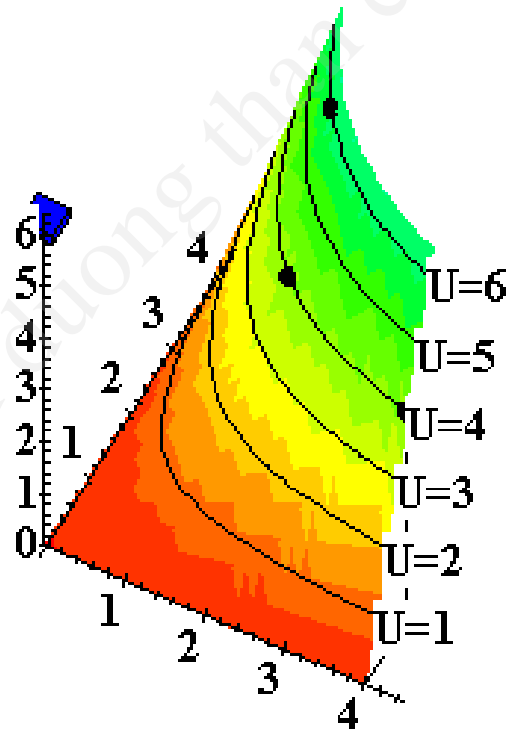




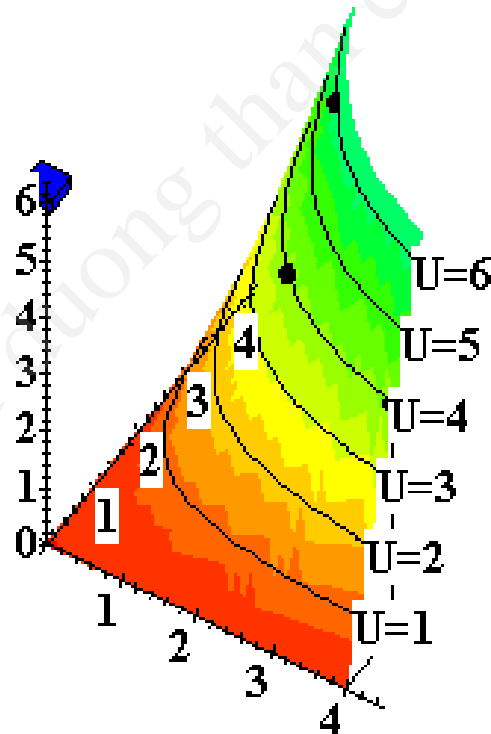
# Utility Functions & Indiff. Curves



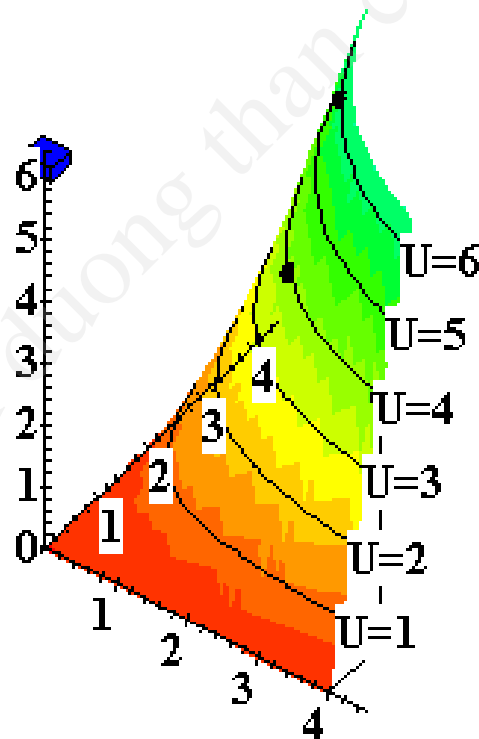
# Utility Functions & Indiff. Curves



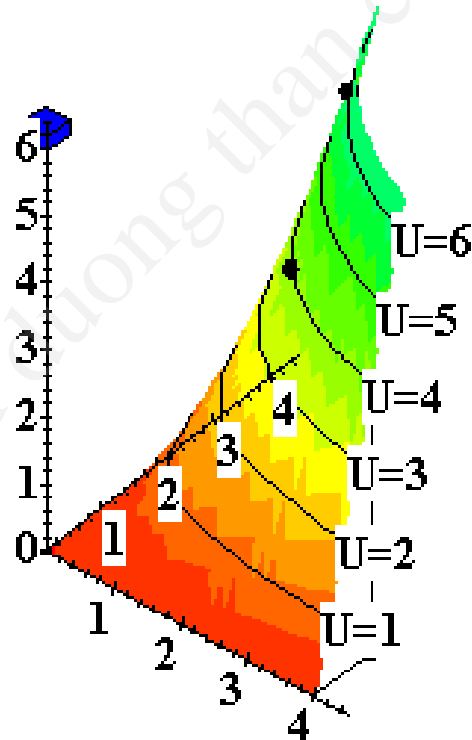
# Utility Functions & Indiff. Curves



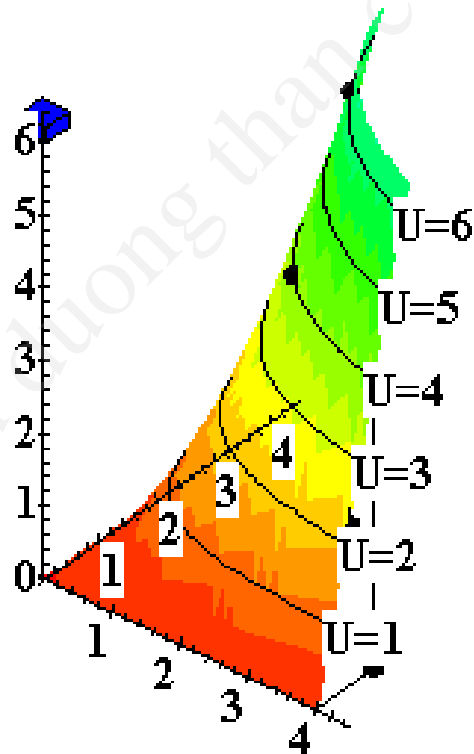
# Utility Functions & Indiff. Curves



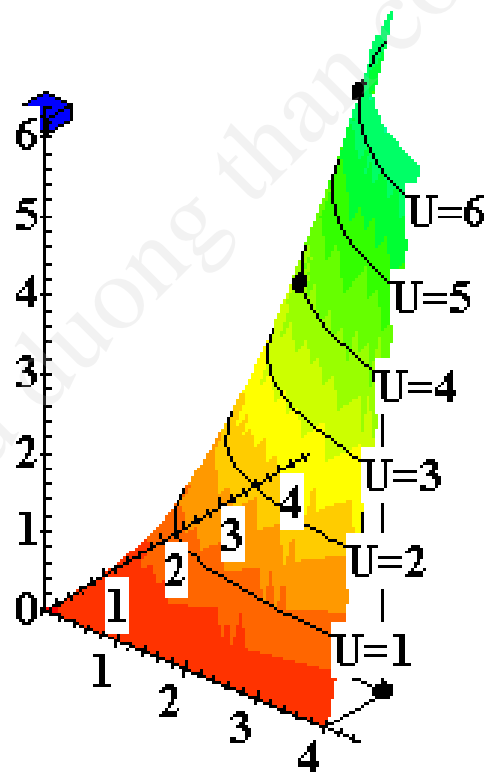
# Utility Functions & Indiff. Curves



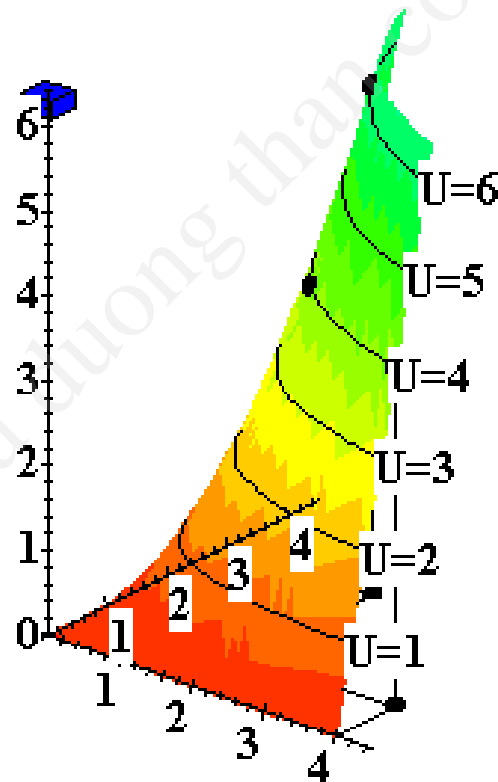
# Utility Functions & Indiff. Curves



# Utility Functions & Indiff. Curves

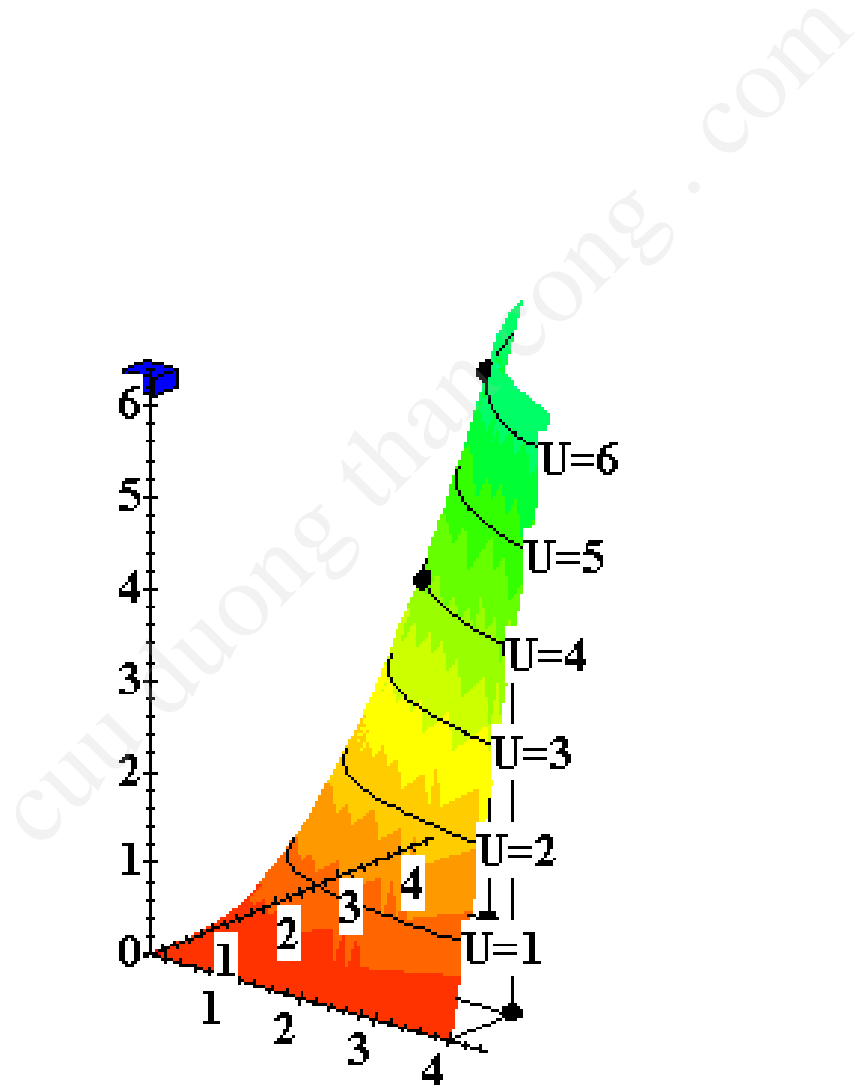


# Utility Functions & Indiff. Curves

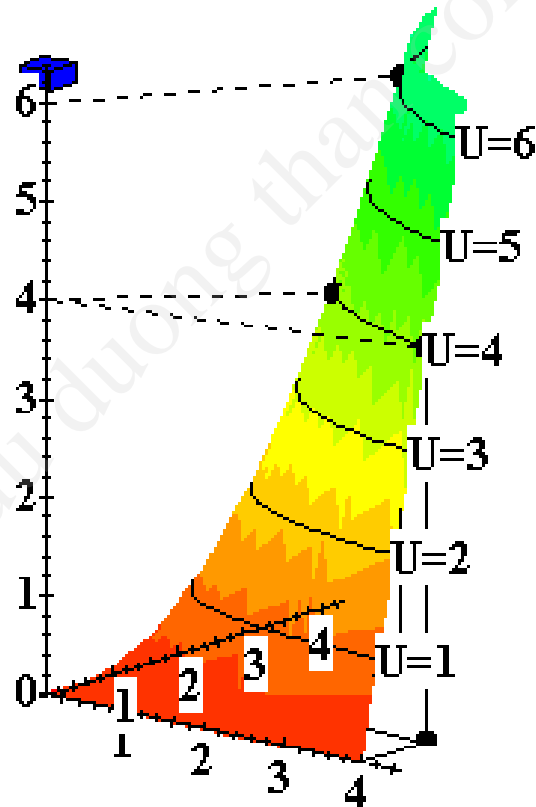




# Utility Functions & Indiff. Curves



# Utility Functions & Indiff. Curves



# Utility Functions & Indiff. Curves

- The collection of all indifference curves for a given preference relation is an **indifference map**.
- An indifference map is equivalent to a utility function; each is the other.

# Utility Functions

- There is no unique utility function representation of a preference relation.
- Suppose  $U(x_1, x_2) = x_1 x_2$  represents a preference relation.
- Again consider the bundles  $(4, 1)$ ,  $(2, 3)$  and  $(2, 2)$ .

# Utility Functions

- $U(x_1, x_2) = x_1 x_2$ , so

$$U(2,3) = 6 > U(4,1) = U(2,2) = 4;$$

that is,  $(2,3) \succ (4,1) \sim (2,2)$ .

# Utility Functions

- $U(x_1, x_2) = x_1 x_2 \rightarrow (2, 3) \succ (4, 1) \sim (2, 2).$
- Define  $V = U^2.$

# Utility Functions

- $U(x_1, x_2) = x_1 x_2 \Rightarrow (2, 3) \succ (4, 1) \sim (2, 2)$ .
- Define  $V = U^2$ .
- Then  $V(x_1, x_2) = x_1^2 x_2^2$  and  
 $V(2, 3) = 36 > V(4, 1) = V(2, 2) = 16$   
so again  
 $(2, 3) \succ (4, 1) \sim (2, 2)$ .
- $V$  preserves the same order as  $U$  and so represents the same preferences.

# Utility Functions

- $U(x_1, x_2) = x_1 x_2 \Rightarrow (2, 3) \succ (4, 1) \sim (2, 2)$ .
- Define  $W = 2U + 10$ .



# Utility Functions

- $U(x_1, x_2) = x_1 x_2 \implies (2, 3) \succ (4, 1) \sim (2, 2)$ .
- Define  $W = 2U + 10$ .
- Then  $W(x_1, x_2) = 2x_1 x_2 + 10$  so  
 $W(2, 3) = 22 > W(4, 1) = W(2, 2) = 18$ . Again,  
 $(2, 3) \succ (4, 1) \sim (2, 2)$ .
- $W$  preserves the same order as  $U$  and  $V$  and so represents the same preferences.

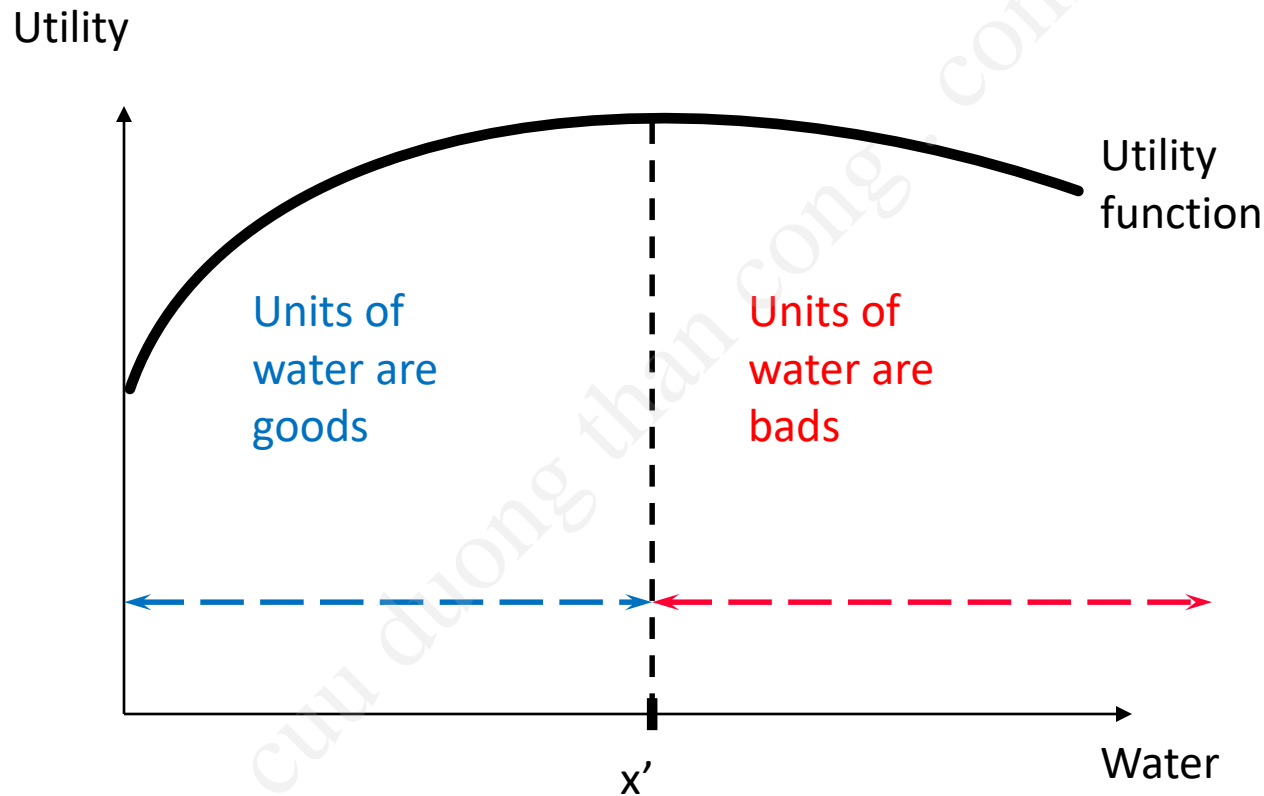
# Utility Functions

- If
  - $U$  is a utility function that represents a preference relation  $\succsim$  and
  - $f$  is a strictly increasing function,
- then  $V = f(U)$  is also a utility function representing  $\succsim$ .

# Goods, Bads and Neutrals

- A good is a commodity **unit** which increases utility (gives a more preferred bundle).
- A bad is a commodity **unit** which decreases utility (gives a less preferred bundle).
- A neutral is a commodity **unit** which does not change utility (gives an equally preferred bundle).

# Goods, Bads and Neutrals



Around  $x'$  units, a little extra water is a neutral.

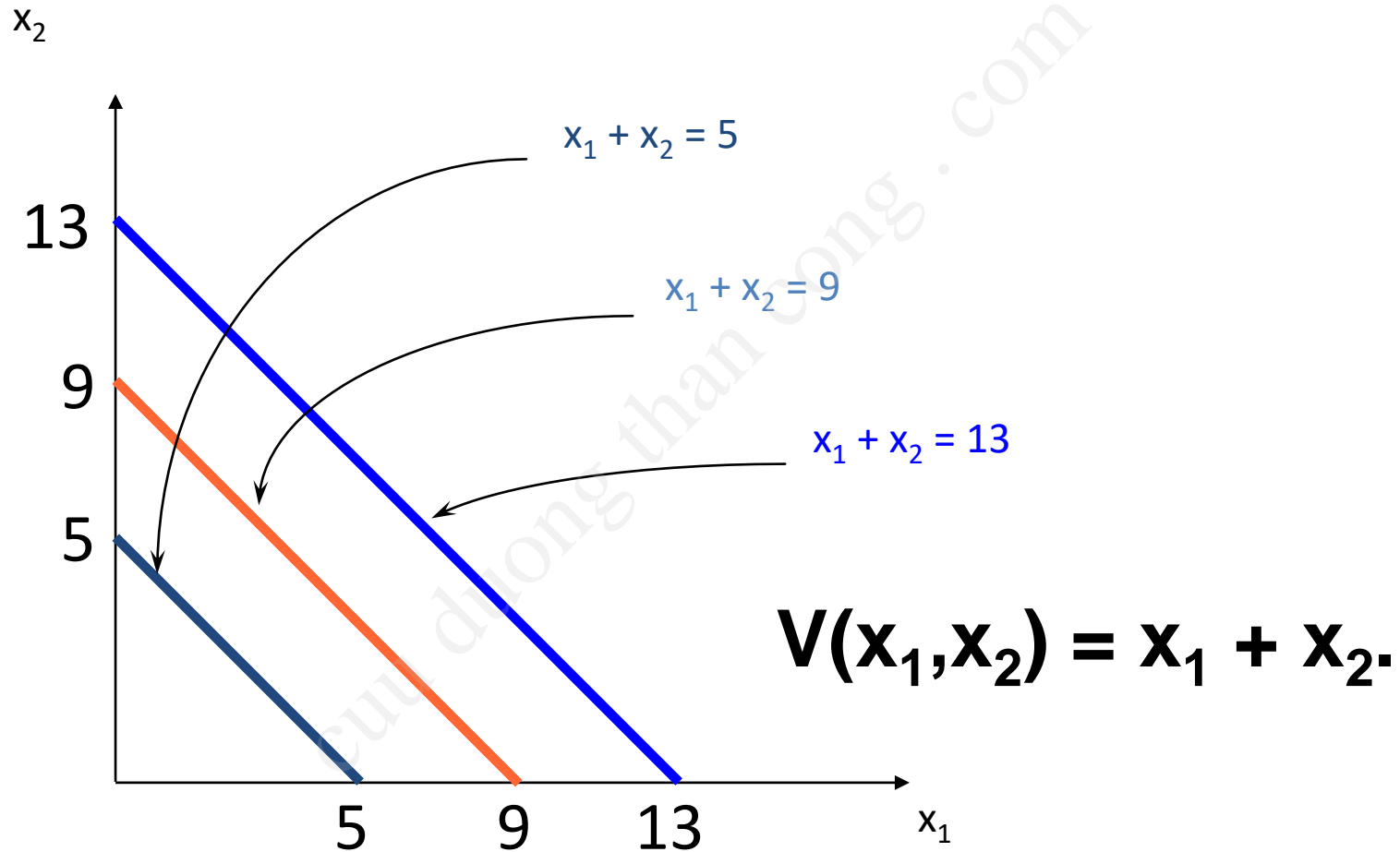
# Some Other Utility Functions and Their Indifference Curves

- Instead of  $U(x_1, x_2) = x_1 x_2$  consider

$$V(x_1, x_2) = x_1 + x_2.$$

What do the indifference curves for this “perfect substitution” utility function look like?

# Perfect Substitution Indifference Curves



All are linear and parallel.

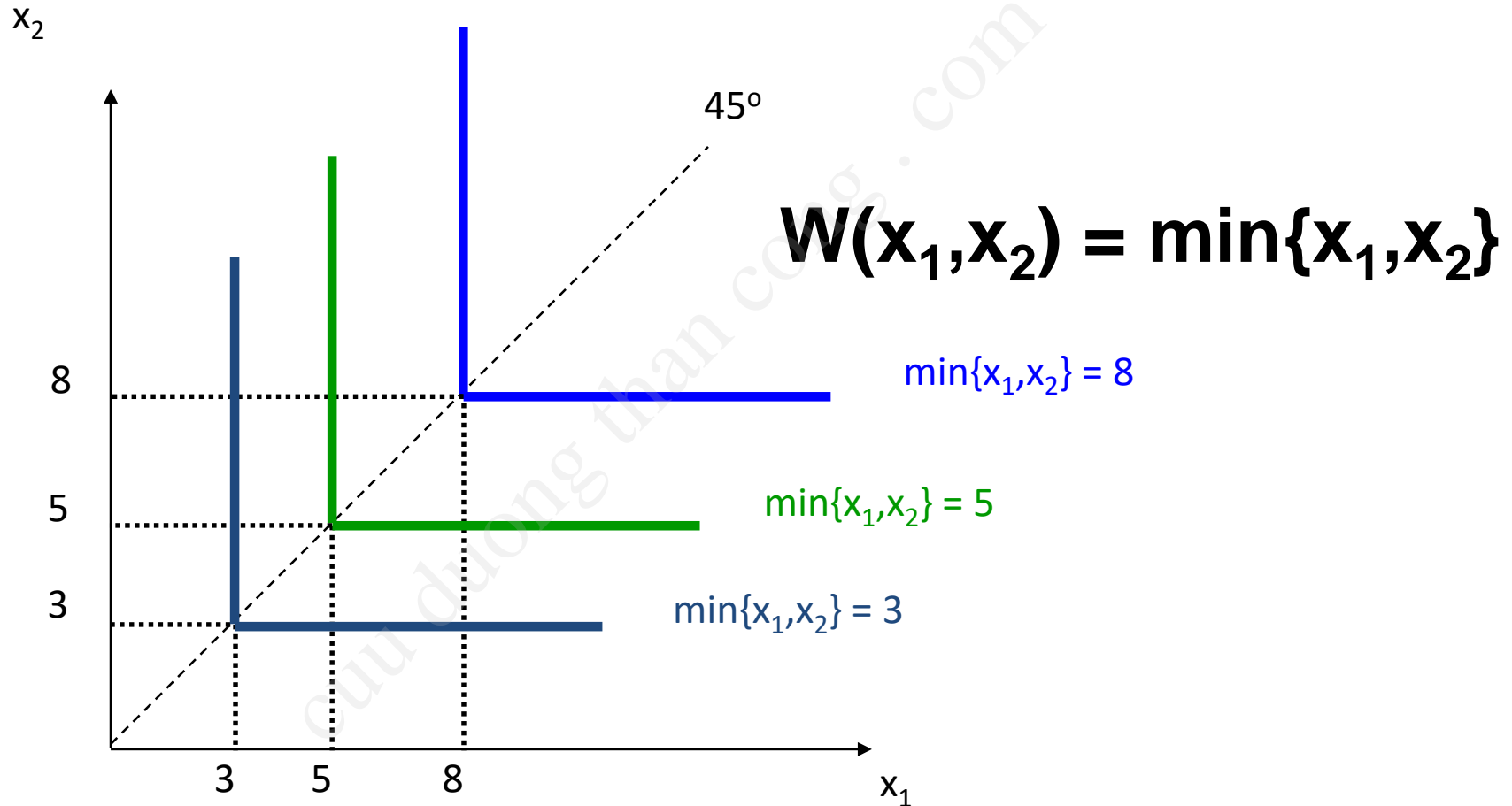
# Some Other Utility Functions and Their Indifference Curves

- Instead of  $U(x_1, x_2) = x_1 x_2$  or  $V(x_1, x_2) = x_1 + x_2$ , consider

$$W(x_1, x_2) = \min\{x_1, x_2\}.$$

What do the indifference curves for this “perfect complementarity” utility function look like?

# Perfect Complementarity Indifference Curves



All are right-angled with vertices on a ray from the origin.



# Some Other Utility Functions and Their Indifference Curves

- A utility function of the form

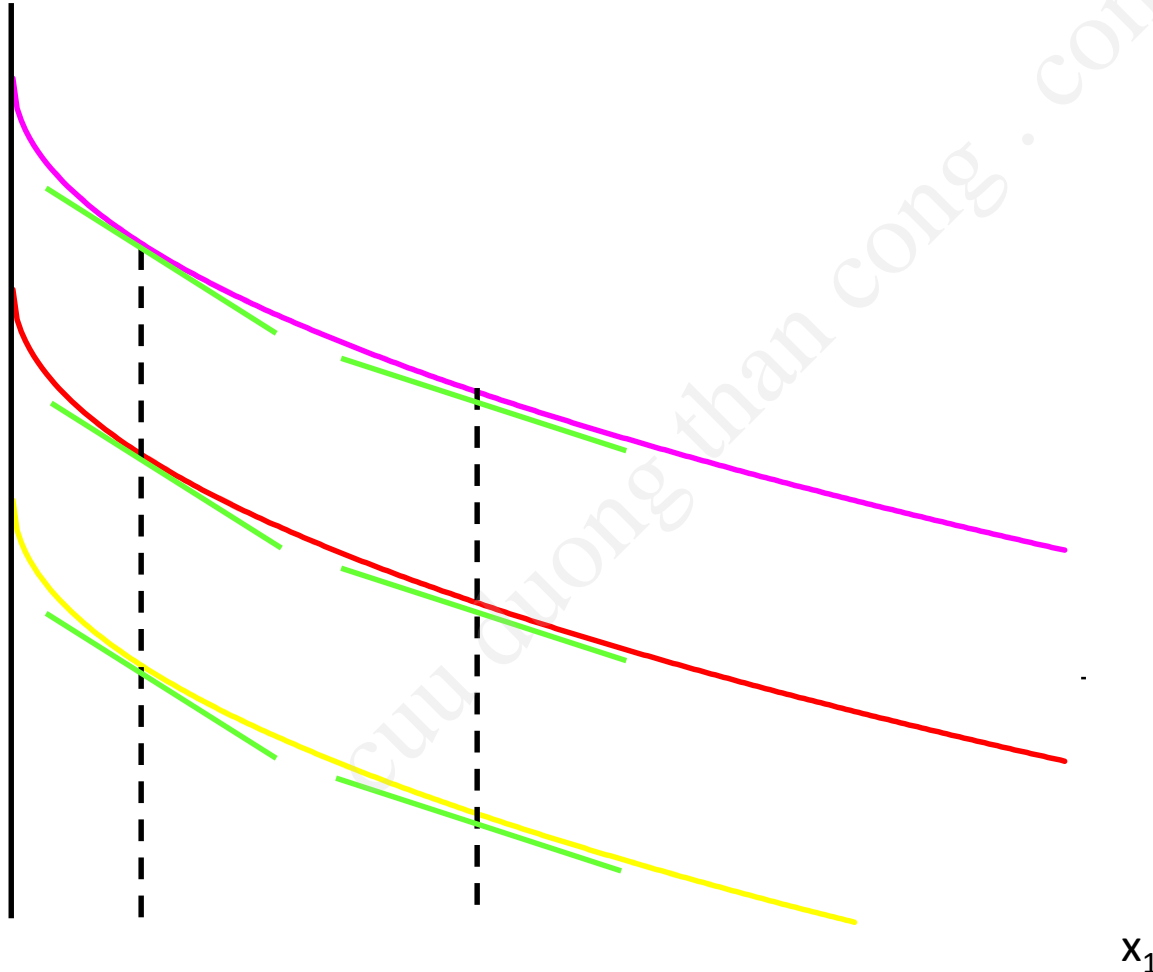
$$U(x_1, x_2) = f(x_1) + x_2$$

is linear in just  $x_2$  and is called **quasi-linear**.

- *E.g.*  $U(x_1, x_2) = 2x_1^{1/2} + x_2$ .

# Quasi-linear Indifference Curves

$x_2$  Each curve is a vertically shifted copy of the others.



# Some Other Utility Functions and Their Indifference Curves

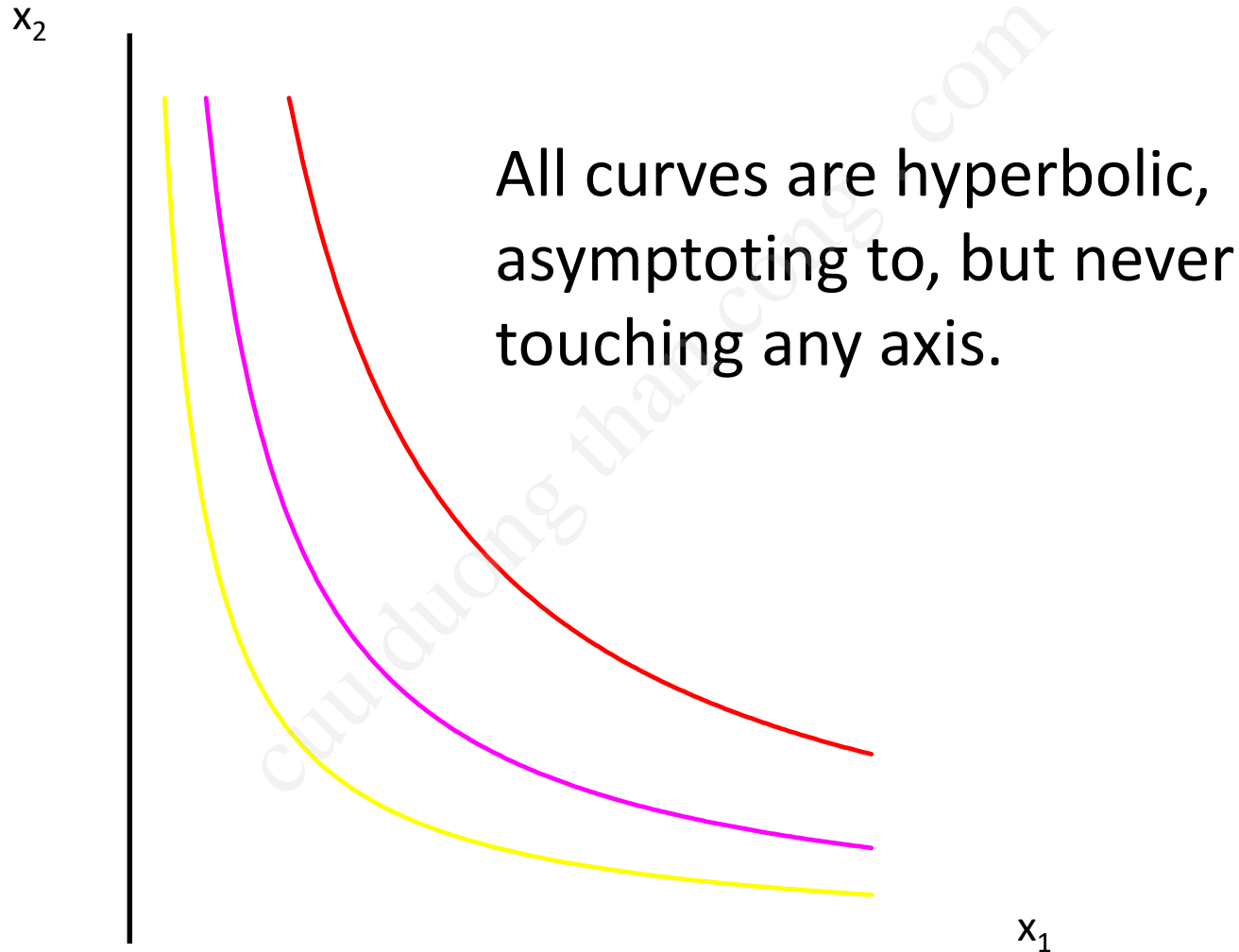
- Any utility function of the form

$$U(x_1, x_2) = x_1^a x_2^b$$

with  $a > 0$  and  $b > 0$  is called a **Cobb-Douglas** utility function.

- E.g.*  $U(x_1, x_2) = x_1^{1/2} x_2^{1/2}$  ( $a = b = 1/2$ )  
 $V(x_1, x_2) = x_1 x_2^3$  ( $a = 1, b = 3$ )

# Cobb-Douglas Indifference Curves



# Marginal Utilities

- Marginal means “incremental”.
- The marginal utility of commodity  $i$  is the rate-of-change of total utility as the quantity of commodity  $i$  consumed changes; *i.e.*

$$MU_i = \frac{\partial U}{\partial x_i}$$

# Marginal Utilities

- So, if  $U(x_1, x_2) = x_1^{1/2} x_2^2$  then

$$MU_1 = \frac{\partial U}{\partial x_1} = \frac{1}{2} x_1^{-1/2} x_2^2$$

$$MU_2 = \frac{\partial U}{\partial x_2} = 2x_1^{1/2} x_2$$

# Marginal Utilities and Marginal Rates-of-Substitution

- The general equation for an indifference curve is

$$U(x_1, x_2) \equiv k, \text{ a constant.}$$

Totally differentiating this identity gives

$$\frac{\partial U}{\partial x_1} dx_1 + \frac{\partial U}{\partial x_2} dx_2 = 0$$

# Marg. Utilities & Marg. Rates-of-Substitution; An example

- Suppose  $U(x_1, x_2) = x_1 x_2$ . Then

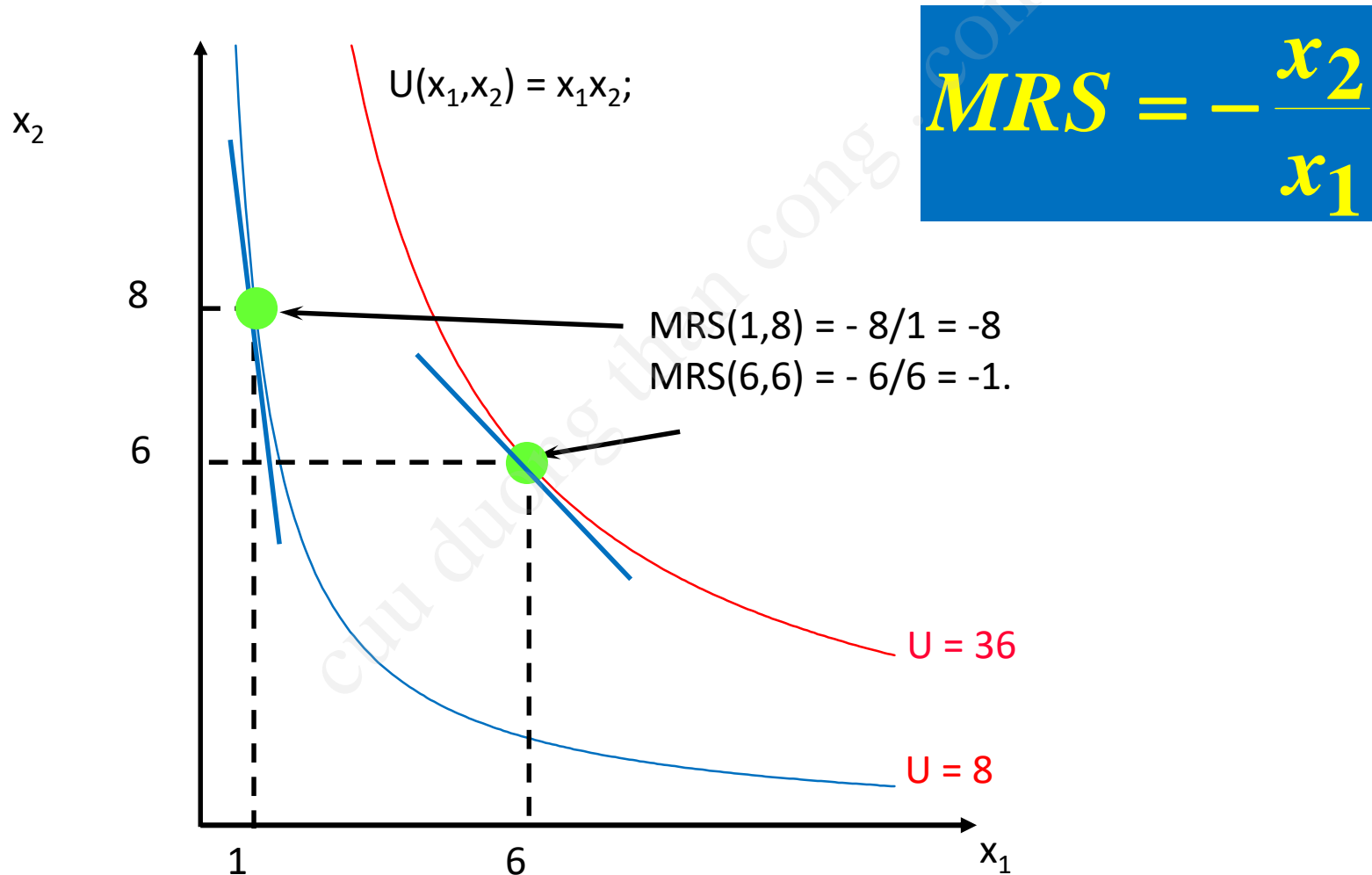
$$\frac{\partial U}{\partial x_1} = (1)(x_2) = x_2$$
$$\frac{\partial U}{\partial x_2} = (x_1)(1) = x_1$$

so

$$MRS = \frac{dx_2}{dx_1} = - \frac{\partial U / \partial x_1}{\partial U / \partial x_2} = - \frac{x_2}{x_1}.$$



# Marg. Utilities & Marg. Rates-of-Substitution; An example



# Marg. Rates-of-Substitution for Quasi-linear Utility Functions

- A quasi-linear utility function is of the form  $U(x_1, x_2) = f(x_1) + x_2$ .

$$\frac{\partial U}{\partial x_1} = f'(x_1)$$

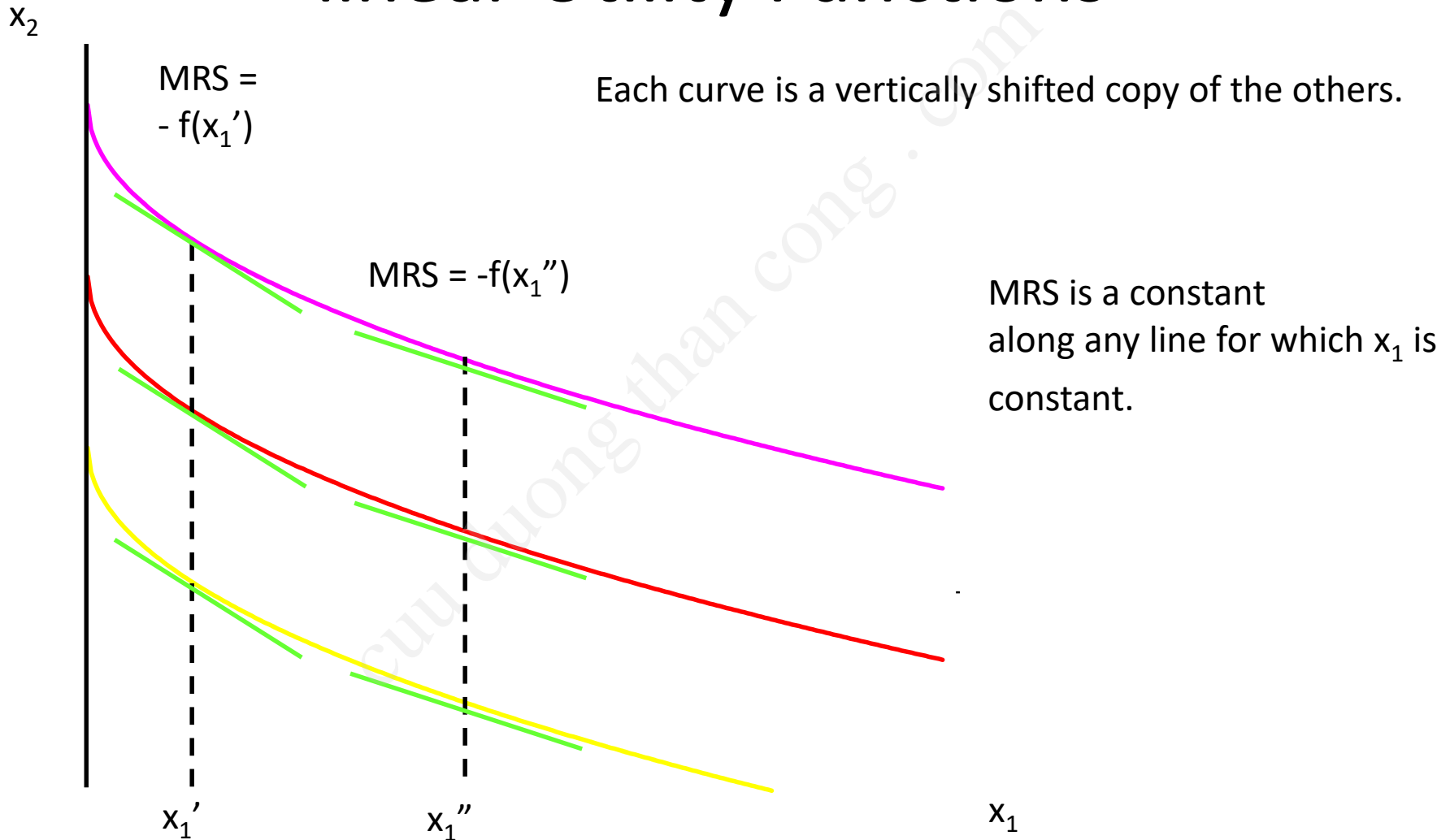
$$\frac{\partial U}{\partial x_2} = 1$$

so 
$$MRS = \frac{dx_2}{dx_1} = - \frac{\partial U / \partial x_1}{\partial U / \partial x_2} = -f'(x_1).$$

# Marg. Rates-of-Substitution for Quasi-linear Utility Functions

- $MRS = -f'(x_1)$  does not depend upon  $x_2$  so the slope of indifference curves for a quasi-linear utility function is constant along any line for which  $x_1$  is constant. What does that make the indifference map for a quasi-linear utility function look like?

# Marg. Rates-of-Substitution for Quasi-linear Utility Functions



# Monotonic Transformations & Marginal Rates-of-Substitution

- Applying a monotonic transformation to a utility function representing a preference relation simply creates another utility function representing the same preference relation.
- What happens to marginal rates-of-substitution when a monotonic transformation is applied?

# Monotonic Transformations & Marginal Rates-of-Substitution

- For  $U(x_1, x_2) = x_1 x_2$  the  $MRS = -x_2/x_1$ .
- Create  $V = U^2$ ; *i.e.*  $V(x_1, x_2) = x_1^2 x_2^2$ . What is the  $MRS$  for  $V$ ?

$$MRS = - \frac{\partial V / \partial x_1}{\partial V / \partial x_2} = - \frac{2x_1 x_2^2}{2x_1^2 x_2} = - \frac{x_2}{x_1}$$

which is the same as the  $MRS$  for  $U$ .

# Monotonic Transformations & Marginal Rates-of-Substitution

- More generally, if  $V = f(U)$  where  $f$  is a strictly increasing function, then

$$\begin{aligned} MRS &= - \frac{\partial V / \partial x_1}{\partial V / \partial x_2} = - \frac{f'(U) \times \partial U / \partial x_1}{f'(U) \times \partial U / \partial x_2} \\ &= - \frac{\partial U / \partial x_1}{\partial U / \partial x_2}. \end{aligned}$$

So MRS is unchanged by a positive monotonic transformation.